

#### **Life Application Instructions**

Nationwide Life Insurance Company Nationwide Life and Annuity Insurance Company

PO Box 182835, Columbus, OH 43218-2835

Phone: 866-678-5433 • Fax: 888-677-7393 • nationwide.com

#### 1. Submitting the Application

**Obtaining Supplemental Forms** - There are some supplemental forms that may need to be submitted with the application and required forms if certain conditions apply (i.e. special risk questionnaires such as Hazardous Avocation, Foreign Supplement, Aviation, Drug, Alcohol, etc). These supplemental forms can be obtained by contacting our application **Help Line** at 866-678-LIFE (5433) or by visiting our website at nationwide.com.

#### Submit to Nationwide

#### For Intelligent Underwriting submission:

 When requesting Intelligent Underwriting a copy of the application signed by the proposed insured, owner if different, and producer.

\*For more details on Acceleration, please see Intelligent Underwriting Marketing Materials (FLM-1062AO)

To prepare your client for the interview, please see the Intelligent Underwriting Interview prep guide (LAM-2824AO).

# You will be notified throughout each stage of the underwriting process:

- Application is received, and policy number established
- Personal and Health Interview completed by insured
- Accelerated Decision, if applicable, or if an abbreviated exam with labs have been ordered
- Other underwriting requirements needed such as citizenship documents, medical records, etc
- Final Underwriting Decision

If necessary, Nationwide Underwriting will order an Abbreviated Paramed Exam (Quick Check Exam) with Blood, Urine, and EKG (if applicable).

#### For Standard Application submission:

- Provide copy of the Part A application and Part B Personal and Medical application to client
- · State required forms
- Signed Indeterminate Premium Disclosure for NY, MS and TX (Term Only)
- Signed Receipt of Disclosure Statement for Accelerated Death Benefit for Terminal Illness Rider. Please reference LAFF-0195AO for a list of applicable states.
- Signed Non-Resident Sales Form (VLF-0402AO), if applicable
- Long Term Care Rider Supplement Form, if applicable
- Appropriate disclosures as required
- Permanently retain the original signed and dated paperwork for your files for future reference

#### **Submission Instructions**

Fax or Email For Fastest Service Email: LifeApps@nationwide.com Fax: 888-677-7393 Regular Mail Nationwide Life Insurance Company PO Box 182835 Columbus, OH 43218-2835 Express Mail
Nationwide Financial Life Operations
3400 Southpark Place, Ste A, DSPF-D4
Grove City, OH 43123

**NOTE:** Please use the specific submission instructions for your firm if different than the information provided in this section.

#### 2. Available Products

Use This List Of Available Products When Filling In The Plan Name In The Life Insurance Plan Section Of The Application. Some products may not have state approval - please refer to the Illustration/Sales Proposal for confirmation.

#### **UNIVERSAL LIFE:**

Nationwide No-Lapse Guarantee UL II<sup>1</sup>

#### INDEXED UNIVERSAL LIFE:

- Nationwide® Indexed Universal Life Accumulator II
- Nationwide® Indexed Universal Life Protector II<sup>2</sup>
- Nationwide New Heights® Indexed Universal Life Accumulator

#### WHOLE LIFE:

- Nationwide YourLife® 20-pay WL
- Nationwide YourLife® WL 100

#### **TERM LIFE:**

- Nationwide YourLife® Guaranteed Level 10-year Term
- Nationwide YourLife® Guaranteed Level 15-year Term
- Nationwide YourLife® Guaranteed Level 20-year Term
- Nationwide YourLife® Guaranteed Level 30-year Term

#### VARIABLE UNIVERSAL LIFE:

- Nationwide® Variable Universal Life Accumulator
- Nationwide® Variable Universal Life Protector<sup>2</sup>

<sup>1</sup>For this product, you must elect either the Guarantee Attained Age up to 70 or 120. Also, only Death Benefit Option 1 is available. <sup>2</sup>The Extended No-Lapse Guarantee Rider on this product is not available if Death Benefit Option 2 is selected.

#### 3. Providing a Temporary Insurance Agreement

Temporary Insurance Agreement should be given to the applicant EXCEPT in the following situations:

- The applicant has not paid full first premium for the mode selected or authorized EFT draft for initial premium.
- If the Proposed Insured answered "Yes" to the health questions in the Temporary Insurance Agreement section of the application.
- The total specified amount requested exceeds \$1,000,000. The Producer should not collect any money.

#### 4. Collecting Premium

For Annual, Quarterly and Semi-Annual billing modes: Collect 1 modal premium and send to Nationwide.

For Monthly EFT mode: There are 2 options available when setting up EFT mode:

• Collect **NO** premium at the time the full application is returned and signed and Home Office will draft the initial premium on the issue date of the policy which is also the Policy Effective Date

OR

• Collect 2 modal premiums and the draft day will be determined based upon policy effective date unless a specific day has been requested on the application, draft day 1st - 28th

To ensure proper premium drafting, indicate on the application in the EFT Authorization Information section the bank information to be used. This will be filled out when the full application is delivered for signatures once an underwriting decision is made.

#### 5. Ordering Medical Requirements

- Indicate what medical requirements have been ordered on the Producer's Certificate.
- Nationwide Underwriting will order the necessary medical requirements for you but contacting the paramedical provider yourself at the time of the application will speed up the overall process by 5 7 days.
- The medical underwriting requirements are based on each Proposed Insured's age and face amount of coverage which can be found on the medical requirements chart of the Underwriting Desk Reference. These requirements should be ordered through one of the Nationwide authorized paramedical providers:

APPS: 800-635-1677 EMSI: 800-872-3674

- When determining the medical requirements for age and amount, "AMOUNT" is equal to the amount of insurance applied for currently, plus any amount of insurance placed in force within the past 3 years with Nationwide.
- Nationwide Underwriting may request a report from the proposed insured(s)'s attending physician if it is determined that this information is needed to assess the risk.

#### QUESTIONS?

Please call our application HELP-LINE at 866-678-LIFE (5433).

Hours of Operation (Eastern Time): Monday - Friday 8:00 a.m. - 8:00 p.m.

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## Application for Individual Life Insurance Nationwide Life And Annuity Insurance Company

PO Box 182835, Columbus, Ohio 43218-2835 Fax to: 1-888-677-7393 • www.nationwide.com

#### Part A - Client Information

1. Propose	ed Prir	mary Ins	ured											
Name (Fi	rst, MI,	Last)										SSN/Tax ID #		
Address										City				
State	Zip C	ode	Cou	nty			Sex □ M □ F							
Marital St ☐ Single			d	Age	Date o	of Birth			State	of Birth	(If o	utside U.S., provide country.)		
Email Add	dress					Phone (	#	# Driver's L			License #/State of Issue			
Occupation	on		Emp	oloyer			Annual Ir	ncom	ie	N	let V	Vorth		
Can you r If "no", ple														
Citizenshi			n U.S, su											
☐ Green ©	Card H	lolder			Issue D Issue D					Expirate Expirate				
2. Propos b) Terri	n Ride	er on Ai	I Insured	d – If a <sub>l</sub> Covered	oplicabl Persor	le, comp n (i.e., S	olete for e pouse/Ch	ither ildrei	: a) Jo n). If a	oint Insui additiona	red i al sp	for Survivorship Life Plan; or ace is required, use Special		
Joint/Spo			l Additio	nal Insu	ired Info	ormatio	n Only:							
Name (Fi												SSN/Tax ID #		
Address [	□ (Ch	eck box	if same	as Prop	osed Pr	rimary Ir	nsured.)			City				
State	Zip C	ode	Coui	nty			Sex Former Name							
Relationsl	hip to	Primary	Insured	Date c	of Birth (mm/dd/yyyy) State of Birth					th (If out	(If outside U.S., provide country.)			
Email Add	dress				Phone #				Dri			Priver's License #/State of Issue		
Occupation	on		Emp	oloyer			Annual Income			N	Net Worth			
Can you r If "no", ple														
Citizenshi							ent.)							
Green (	Card H	lolder			Issue D Issue D					Expirat Expirat				
Child Pro	posed	Additio	nal Insui	red Info	rmation	Only:								
Name of Insured		Birth Date	Birth State	Sex	Height	Weigh	nt SSI Tax I		to	ationship Primary nsured		Address & Phone # (Check box if same as Proposed Primary Insured.)		

3. Owner	r - Complete ON	LY if Owne	er is not the Pi	roposed Prima	ary Insured.	Unless in	ndicated the Proposed Primar			
	d (Joint Insureds i of Trust documer						mit a copy of first and signatur uctions Section.			
Type of C	Dwner □ Individı □ Other_	ual 🗌 Emp	loyer 🗌 Trust	☐ Rabbi Trus	t Relations	hip to Ins	sured SSN/Tax ID/Trust Tax ID			
Individua	ll Name <i>(First, MI,</i>	<i>Last)</i> or En	nployer Name			DOB	(if applicable) (mm/dd/yyyy)			
Exact Na	me of Trust or Pla	an	Current Tru	istee(s)		Date	Date of Trust or Plan			
Address	☐ (Check box if	same as Pr	roposed Prima	ry Insured)		City				
State	Zip Code	County		Phone #			l Address			
otherwise listed abo	If more than one Owner the following will be applicable: 1) Ownership will be vested jointly with right of survivorship, otherwise to the Executor or Administrator of the last Owner's estate. 2) All notices will be mailed to the one address listed above unless otherwise instructed. 3) For tax reporting purposes, only one Social Security Number can be used. The SSN shown above will be used unless otherwise instructed.									
Type of C	Dwner □ Individu □ Other_	ual 🗌 Emp	loyer 🗌 Trust	☐ Rabbi Trus	t Relations	hip to Ins	sured SSN/Tax ID/Trust Tax ID			
Joint Ind	ividual Name <i>(Fir</i> :	st, MI, Last)	or Employer N	Name	·	DOB	(if applicable) (mm/dd/yyyy)			
Exact Na	me of Trust or Pla	an	Current Tru	stee(s)		Date	of Trust or Plan			
Address	☐ (Check box if	same as Pr	oposed Prima	ry Insured)		City				
State	Zip Code	County		Phone #	I	Email Address				
4 Contin	gent Owner - Co	mnlete this	section to nam	ne an alternativ	e Owner in t	the event	t the Insured survives the Owne			
	irst, MI, Last)	mprece erne		re arraneerriaar			SSN / Tax ID #			
Address	☐ (Check box if	same as Pr	oposed Prima	ry Insured)		City				
State	Zip Code	County		Relationsh	ip to Insured	d	Date of Birth (mm/dd/yyyy)			
	dary Addressee - ssee" by sending						ime, to designate a "Secondar ch person.			
Name (F	or the purpose of	notificatio	n of past due p	premium paym	ent and pos	ssible lap	se in coverage.)			
Address										
	ry Beneficiary Des tional space is req				Proposed In	sureds m	nay not be named as Beneficiar			
When me	ore than one Ben ed, or in full to the	eficiary is d e last surviv	lesignated, pay ing Beneficiary	yments will be y, unless some	made in eq other distrik	ual share oution of	es to the Beneficiaries surviving proceeds is provided.			
□ Check	this box if the Pri	imarv Bene	ficiary and the	e Owner are th	e same.					
	osed Primary Ins									
	ry Beneficiary(ies	\	5 1 1.	D: 11 D .						
	e(s) or Trust and Trustee(s)	Share %	Relationship to Insured(s)	Birth Date or Trust Date	SSN/Tax II	D#	Address & Phone #			

6. Primary Beneficiary Design Beneficiary. If additional spa						osed Insureds may not be named as	
For Proposed Additional Insu	red						
Primary Beneficiary(ies) Name(s) or Trust and Trustee(s)	Share %	Relationship to Insured(s)		Date or Date	SSN/Tax ID #	Address & Phone #	
	• • • • • • • • • • • • • • • • • • • •	16 11:					
7. Contingent Beneficiary Des For Proposed Primary Insured		ns - IT addition	iai spac	e is req	uirea, use Speci	ai instructions Section.	
· · · · · · · · · · · · · · · · · · ·	<u>.</u>						
Contingent Beneficiary(ies) Name(s) or Trust and Trustee(s)	Share %	Relationship to Insured(s)		Date or : Date	SSN/Tax ID #	Address & Phone #	
For Proposed Additional Insu	red						
Contingent Beneficiary(ies) Name(s) or Trust and Trustee(s)	Share %	Relationship to Insured(s)		Date or Date	SSN/Tax ID #	Address & Phone #	
Plan Information							
						applying for a Variable Product. The	
Product (select one and print	the Pla	n Name below	<i>י</i> ):				
<ul><li>☐ No-Lapse Guarantee Unive</li><li>☐ Guarantee up to Attained</li><li>☐ Guarantee up to Attained</li></ul>	d Age 7	0	) <i>:</i>	□ 10	n Life - Term Lev 9 Year   20 Y 9 Year   30 Y		
☐ Universal Life ☐ Variabl	e Unive	ersal Life 🔲	Indexe	d Unive	rsal Life 🔲	Whole Life   Survivorship Life	
Plan Name:_ (REQUIRED: Print complete no Plan Name.)	ame of	product being	applied	d for, rei	fer to the Illustra	tion/Sales Proposal for the correct	
Base Specified Addit	rage Ar	erm Rider/Supp nount <i>(check p</i>			Total Specified Amount (including Additional Term Rider/Supplemental Coverage)		
\$  \$					\$		
9. Additional Options - Comp	lete this	s section if you	applied	d for a <b>V</b>	ariable Universa	l, Universal or Survivorship Life Plan.	
Death Benefit Option (If No C	-						
<ul> <li>□ Option 1 (The Specified Amount, or a multiple of the Cash/Accumulated Value, whichever is greater.)</li> <li>□ Option 2 (The Specified Amount, plus the Cash/Accumulated Value, or a multiple of the Cash/Accumulated Value, whichever is greater.)</li> <li>□ Option 3 (The Specified Amount, plus the Accumulated Premium Account at</li></ul>							
Internal Revenue Code Life In			Test O	ption			
☐ Guideline Premium/Cash Va☐ Cash Value Accumulation T (If no selection is made here, t	est		n/Cash	Value C	orridor Test is el	lected.)	

10. Optional Benefits - Check Plan for Availability.	
Variable or Universal Life Plans Only (Subject to Plan avail	lability.)
☐ Children's Term Insurance Rider\$	☐ Change of Insured Rider
☐ Long Term Care Rider*\$	☐ Other Rider(s)
*Complete Supplement for Long Term Care Rider.	Can select only one:
☐ Accidental Death Benefit Rider\$	☐ Premium Waiver Rider\$
☐ Extended No-Lapse Guarantee Rider**	☐ Waiver of Monthly Deductions Rider
☐ Guarantee up to Attained Age 90	Can select only one:
☐ Guarantee up to Attained Age 120	Surrender Value Enhancement Benefit
**This rider is not available with the Premium Waiver Rider.	Conditional Return of Premium Rider
☐ Return of Premium Feature (Periodic Access Minimum Surrender Value Rider)	Rider Benefit Option must be selected (only applicable to the IUL Accumulator II product):
☐ Surrender Charge Option	☐ Option A ☐ Option B
Please select only one option below. (After the policy is issued, this option cannot be changed.)  High Early Cash Value Performance	
Survivorship Variable or Survivorship Universal Life Plans	Only (Subject to Plan availability.)
☐ Four Year Term Rider**\$	☐ Policy Split Option Rider
**If the <b>No Charge Four Year Term Insurance</b> has	☐ Other Rider(s)
been illustrated you should <b>NOT</b> select this rider.	☐ Other Rider(s)
Extended No-Lapse Guarantee Rider	
☐ Guarantee up to Attained Age 90	
☐ Guarantee up to Attained Age 120	
Whole or Term Life Plans Only (Subject to Plan availability	
Children's Term Insurance Rider\$	Owner's Waiver of Premium Death or Disability Benefit
Accidental Death Benefit Rider\$	Rider (Complete Part B for the Owner)
Guaranteed Insurability Benefit Rider\$	Occupation
Waiver of Premium Disability Benefit Rider	Height
Owner's Waiver of Premium Death Benefit Rider	Weight
(Complete Part B for the Owner)	State of Birth
Occupation	Other Rider(s)
Height	☐ Other Rider(s) ☐ Other Rider(s)
Weight State of Birth	U Other Rider(s)
	on (APLO) for Whole Life Plans only, if available, unless the
box below is checked.  No, do not issue with APLO.	in (APLO) for whole life Plans Only, if available, unless the
Future Billing And Premium Information - (Funds must	st be drawn from U.S. Institutions.)
<b>11. Amount Paid With Application -</b> <i>Check the applicable with the application.</i>	option and indicate the premium amount being submitted
(Be sure to review Temporary Insurance Agreement to veri the application.)	fy if the Proposed Insured qualifies to submit premium with
☐ Check/Wire amount with application	\$
(NOTE: Make all checks payable to NATIONWIDE.)	
$\square$ Web Remittance (this option is not available for VUL pr	oducts)\$
☐ Draft initial payment only (indicate initial premium amou	unt and complete Section 13b)\$
☐ Draft initial payment and future payments (indicate initial Sections 12 & 13)	al premium amount and complete

12. Future Billing amount.	g and Payment C	)ptions - Ch	eck the app	olicable bi	illing or payme	ent optio	on(s) and inc	dicate	e the premium
<b>Billing Options:</b>				Paym	ent Options:				
☐ EFT*		\$		Sin	gle Premium			\$	
	omplete Section	13, Electroni	ic Draft						
Authorizatio				Ac	count Number				
				🗆 103	5 Exchange			\$	
				□ Oth	ner			\$	
		-							
	raft Authorization	n							
13a. Electronic [									
Draft Frequency				Draft					
	Quarterly* 🗌 Ser			□ **C	hecking - Use		ation on the	initia	l premium
	rm/Whole Life p	roducts only	/		che				
Draft Day (1st-28					hecking - (Pro				
(NOTE: Draft Da	y will be determi	ned based ι	ıpon policy	,	avings - (Pro		etter from th it/ABA num		
effective date ui	nless a day is req	uested abov	'e.)				d Account H		
13b. If no check	or deposit slip p	rovided, ind	licate belov	w the ban				ioiac	i s ridiric.
	tion Name	-			t/ABA Numbe				
	er				of Account:				
Insurance Con	my financial instite npany to initiate lebit the same su	debit entri							
	meone other thai		d(s) or the	Owner is i	hilled for the p	remium	for this poli	icv	
Name (First, MI,			.,,,						
Address				City			State	Zip	Code
Insurance Info	rmation								
	t and Other Polic	y Informatio	on – Be sure	e to answe	r all questions.	If applic	able, check t	the a <sub>l</sub>	opropriate box
a. Do you have a	any other Life Ins	urance or A	nnuities cu	rrently in 1	force? (If "yes"	', list bei	low.)		☐ Yes ☐ No
b. Is any person	here proposed fo	or coverage	now apply	ing for Lif	e Insurance or	Annuit	ies with any		☐ Yes ☐ No
other compar	ny? (If "yes", prov	/ide name o	f Company	, amount	applied for and	d purpo	se of covera	ige.)	
	nsurance or Annu								☐ Yes ☐ No
	anged if insuranc								
appropriate re	eplacement form	s. If this is a	n IRC Sect	1035 Exch	nange, attach 1	035 for	ms.)		
d. Is any person	here proposed fo	or coverage	had Life In:	surance o	r Annuities in 1	the past	3 years tha	t	☐ Yes ☐ No
	force? (If "yes",	provide nan	ne of Com	oany, face	amount and r	eason c	overage is n	0	
longer in force	e.)								
e. Have you app	lied for Life Insur	ance or Ann	nuities in th	e past 12 r	months? (If "ve	es", pro	vide name o	f	☐ Yes ☐ No
	d face amount.)								
			Amount						Nationwide
Insured	Company	Policy	Amount Of	Year	To Be	1035	Lapsed/		Term
Insured	Company	Number	Coverage	Issued	Replaced	Exch	Surrender	ed	Conversion
					☐ Yes ☐ No				
					☐ Yes ☐ No				
					☐ Yes ☐ No				
					☐ Yes ☐ No				

#### Financial And Health Information

16. Financial - Provide additional details for all "yes" answers in Special Instructions Section unless instructed otherwise. This section needs to be completed by each Proposed Insured and Owner/Trustee, if other than Proposed Insured(s). Owner/ **Proposed** Proposed Trustee if other All questions must be answered by each Proposed Insured and Owner/ Primary Additional than Proposed Trustee, if other than Proposed Insured(s). For each "yes" answer, Insured Insured Insured(s) indicate the appropriate item(s) and provide details. Yes Yes No Yes No No a. Is this policy being purchased for the purpose of selling or assigning this policy to a life settlement company, trust, limited liability corporation, viatical, or other secondary market purchaser? b. Have you entered into any agreement, or made arrangements, for the sale or assignment of this policy to a life settlement company, trust, limited liability corporation, viatical, or other secondary market purchaser? c. Have you been involved in any communication about the possible sale or assignment of this policy to a life settlement company, trust, limited liability corporation, viatical, or other secondary market purchaser? d. Have you ever sold any life insurance policy to a life settlement company. trust, limited liability corporation, viatical, or other secondary market purchaser? e. Will any portion of the current or future premium for this policy be financed? f. Will any Insured or Policy Owner receive any payment in connection П with the insurance issued on the basis of this application? 17. Tobacco Use Have you used tobacco or **Proposed Primary Insured Proposed Additional Insured** nicotine in any form? ☐ Yes ☐ No In the last 12 months? ☐ Yes ☐ No If "yes", date last used. If "yes", date last used. 18. Health Question - Provide additional details for all "yes" answers in Special Instructions. **Proposed Proposed** Any Primary Additional Child Question must be answered by each Proposed Insured(s). Insured Insured Yes Yes Yes No No No To the best of your knowledge and belief, within the past 5 years, has anyone here proposed for insurance consulted a member of the medical profession for, been treated for, or been diagnosed as having diabetes, stroke, cancer, heart disease, schizophrenia, alcoholism, or drug abuse? 19. Special Instructions - If more space is needed, an additional blank sheet may be attached. Any Proposed Insured(s) or Owner(s) should sign and date additional pages.

#### Part C - Important Notices

**Pre-Notice of Procedures as Required by The Fair Credit Reporting Act of 1970:** This notice is to inform you that as part of our normal underwriting procedures in connection with an application for insurance:

- An investigative consumer report may be made whereby information is obtained through personal interviews with your neighbors, friends or others with whom you are acquainted. This inquiry will include information as to character, general reputation, personal characteristics and mode of living, except as may be related directly or indirectly to your sexual orientation, with respect to you, members of your family, and others having an interest in or closely connected with the insurance transaction; and
- You may elect to be interviewed if an investigative consumer report is prepared in connection with this application. You are entitled to receive a copy of any investigative consumer report by submitting your request in writing.
- Upon your written request, made within a reasonable time after you receive this notice, additional information as to
  the nature and scope of the investigation, if one is made, will be provided. You may send corrections and requests for
  additional information addressed to Nationwide Life and Annuity Insurance Company, P.O. Box 182835, Columbus,
  Ohio 43218-2835. In the event of an adverse decision, you will be notified in writing.

MIB, Inc. Disclosure Notice: Information regarding your insurability will be treated as confidential. Nationwide Life and Annuity Insurance Company, or its reinsurer(s) may, however, make a brief report thereon to MIB, Inc., a not for profit membership organization of life insurance companies, which operates an information exchange on behalf of its members. If you apply to another MIB, Inc. member company for life or health insurance coverage or a claim for benefits is submitted to such a company, MIB, Inc., upon request, will supply such company with the information in its file. Upon receipt of a request from you, MIB, Inc. will arrange disclosure of any information it may have in your file. If you question the accuracy of information in the MIB, Inc. file, you may contact MIB, Inc. and seek a correction in accordance with the procedures set forth in the Federal Fair Credit Reporting Act. The address of the MIB, Inc. information office is 50 Braintree Hill, Suite 400, Braintree, Massachusetts 02184-8734, telephone number 866-692-6901. The website address of the MIB, Inc. information office is www.mib.com. Nationwide Life and Annuity Insurance Company or its reinsurer(s) may also release information in its file to other life insurance companies to whom you may apply for life or health insurance, or to whom a claim for benefits may be submitted.

**Information Practices:** Nationwide has a privacy policy to protect your personal information, and it is available to you upon request. To issue an insurance policy, we need to obtain information about you. Some of that information will come from you, and some will come from other sources, including consumer reports such as an insurance score based on information contained in your credit report. Personal information may in certain circumstances be disclosed to third parties without your specific authorization as permitted or required by law. You have the right to access and correct your personal information.

#### Part D - Agreement, Authorization And Signature

Agreement: I understand and agree that:

- This application, any amendments to it, and any related medical examination(s) will become a part of the Policy and are the basis of any insurance issued upon this application.
- The Proposed Insured or Owner has a right to cancel this application at any time by contacting their producer or Nationwide Life and Annuity Insurance Company ("Nationwide") in writing. No producer, medical examiner or other representative of Nationwide may accept risks or make or change any contract; or waive or change any of the Company's rights or requirements.
- If the full first premium is made in exchange for a Temporary Insurance Agreement, Nationwide will only be liable to the extent set forth in that Agreement.
- If the full first premium is not paid with this application, then insurance will only take effect when (1) a policy is issued by Nationwide and accepted by me; and (2) the full first premium is paid; and (3) all the answers and statements made on the application, medical examination(s) and amendments are true to the best of my knowledge and belief when (1) and (2) have occurred.
- Nationwide may obtain and use consumer reports for each insured in the processing and/or underwriting of this
  application for life insurance.

#### No Illustration Acknowledgement

If an illustration matching the life insurance policy as applied for is not being submitted to Nationwide, please select
the reason why:
□ I did not receive a life insurance illustration

I did not receive a life insulance illustration

☐ The life insurance illustration provided to me does not match the life insurance policy as applied for

By signing this application:

**Applicant Acknowledgement** - I understand that an illustration matching the life insurance policy as issued will be provided to me no later than the time the life insurance policy is delivered.

**Producer Acknowledgement** - I have not presented an illustration as applied for and will provide an illustration matching the policy as issued no later than the time the policy is delivered. A signed copy must be returned to Nationwide.

#### Taxpayer ID Number - Check box, if Applicable.

I certify under penalties of perjury that:

- The Taxpayer Identification Number or Social Security Number listed on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me), and,
- I am not subject to backup withholding because
  - I have not been notified that I am subject to backup withholding as a result of a failure to report all interest or dividends, or
  - the Internal Revenue Service has notified me that I am no longer subject to backup withholding, or that I am exempt from backup withholding, and
- I am a U.S. citizen or other U.S. person, and,
- The FATCA (Foreign Account Tax Compliance Act) code(s) entered on this form (if any) indicating that I am
  exempt from FATCA reporting is correct (FATCA does not apply as this is a US account)
- ☐ Check this box if you have been notified by the IRS that you are currently subject to backup withholding because of failure to report interest or dividends on your tax return.

#### Part D - Agreement, Authorization And Signature (cont'd)

HIPAA Compliant Authorization: I authorize: any licensed physician or medical practitioner; any hospital; clinic; pharmacy or pharmacy benefit managers; and other sources who maintain prescription drug records and related information; or other medical or medically related facility; any insurance company; MIB, Inc.; or any insurance support organization; to disclose, in any format, including, but not limited to paper and/or electronic, any information (excluding HIV) concerning me; including, but not limited to, my entire medical/health record to the Medical Director of Nationwide or its subsidiaries; affiliates; or sub-contractors; including, but not limited to, RSA Medical, for the purpose of underwriting my application in order to determine eligibility for Life Insurance and to investigate claims. I understand that the aforementioned parties requesting access to my (electronic or paper) medical records are acting as a patient authorized representative and will attempt to access my medical records in the most efficient manner possible, including electronic interchange through a health information exchange or directly through my providers' electronic health record system. I also authorize Nationwide to make a brief report of my health information, including personal health information and protected health information, to MIB, Inc. By my signature below, I acknowledge that any agreements I have made to restrict my protected health information (excluding HIV) do not apply to this form; and I instruct any physician; health care professional; hospital; clinic; pharmacy or pharmacy benefit managers; medical facility; or other health care provider to release and disclose my entire medical/health record (excluding HIV). I understand that any information that is disclosed pursuant to this form may be redisclosed and no longer be covered by federal rules governing privacy and confidentiality of health information. This form, or a copy of it, will be valid for a period of not more than two and one-half years (30 months) from the date it was signed. I understand that I have the right to revoke this form in writing, at any time, by sending a written request for revocation to Nationwide, Attention: Underwriting, P.O. Box 182835, Columbus, Ohio 43218-2835. I understand that a revocation is not effective to the extent that any of my providers have relied on this form; or to the extent that Nationwide has a legal right to contest a claim under an insurance policy or to contest the policy itself. I further understand that if I refuse to sign this form to release my complete records, or, if I revoke this authorization before a policy is issued, Nationwide may not be able to process my application. I understand that my authorized representative or I have a right to a copy of this form by sending a request to Nationwide in writing.

**Proposed Insured(s) and Owner/Trustee Signatures -** All Financial questions in Section 16 (a through f) are required to be answered for both the Proposed Insured(s) and Owner, if not Proposed Insured(s).

I HAVE READ THIS APPLICATION AND AGREEMENT AND DECLARE THAT THE ANSWERS ARE TRUE TO THE BEST OF MY KNOWLEDGE AND BELIEF. I UNDERSTAND AND AGREE TO ALL ITS TERMS.

THE INTERNAL REVENUE SERVICE DOES NOT REQUIRE YOUR CONSENT TO ANY PROVISION OF THIS DOCUMENT OTHER THAN THE CERTIFICATIONS REQUIRED TO AVOID BACKUP WITHHOLDING.

Signed at		, on							
	City/State	Month/Day	Year						
		_ X							
Full Name of Pr	oposed Primary Insured ( <i>print</i> )	Signature of Proposed Primary Insured (or parent if Proposed Primary Insured is under age 15)							
		_ X							
Full Name of Pro	posed Additional Insured ( <i>print</i> )	Signature of Proposed Additional Insured (if to be Insured)							
X		_ X							
	ure of Applicant/Owner	Signature of Applicant/Owner							
(if other tha	an the Proposed Insured(s))	(if other than the Proposed Insured(s))							
Part E - Producer's	s Certification								
<b>Producer's Certifica</b>	tion - Be sure to answer all three qu	estions.							
☐ Yes ☐ No	a. I have truly and accurately record	ded all Proposed Insureds' answers on t	this application.						
☐ Yes ☐ No	b. I have witnessed his/her/their sig <i>Section.)</i>	nature(s) hereon. (If "no", provide detail.	s in Special Instructions						
☐ Will ☐ Will Not	c. To the best of my knowledge, the or Annuities.	insurance applied for will or will not rep	lace any Life Insurance						
		X							
Pro	oducer's Name <i>(print)</i>	Signature of Pro	ducer						

Producer's Nationwide #

Firm

#### Temporary Insurance Agreement Nationwide Life And Annuity Insurance Company, Columbus, OH

This Agreement provides a limited amount of Life Insurance coverage, for a limited period of time, subject to the terms of this Agreement.

Health	alth Question - Question must be answered by each Proposed Insured(s).										
Proposed Primary Insured		Proposed Additional Insured		Additional Chi							
Yes	No	Yes	No	Yes	No						
						To the best of your knowledge and belief, within the past 5 years, has anyone here proposed for insurance consulted a member of the medical profession for, been treated for, or been diagnosed as having: angina, or chest pain or discomfort; heart attack, heart murmur, or any other heart disorder; epilepsy, stroke or diabetes; AIDS ( <i>Acquired Immune Deficiency Syndrome</i> ); any brain, nervous, or mental disorder, any drug or alcohol addiction; any kidney disorder (other than kidney stones); or any cancer or other malignancy?					

If the above question is answered **YES** or **LEFT BLANK, NO COVERAGE** will take effect under this Agreement and no representative of Nationwide Life and Annuity Insurance Company is authorized to accept money, and/or provide a temporary insurance receipt to the applicant.

#### **Terms And Conditions**

#### Amount of Coverage - \$1,000,000 overall maximum for all applications or agreements.

Temporary Insurance under this Agreement will commence on the date of the application if the full first premium for the mode selected has been paid and accepted by Nationwide or authorized by Electronic Funds Transfer as advance payment for an application for Life Insurance. If any Proposed Insured dies while this temporary insurance is in effect, Nationwide will pay to the designated Beneficiary the lesser of:

- the amount of death benefits, if any, which would be payable under the policy and its riders if issued as applied for, excluding any accidental death benefits, or
- \$1,000,000 This total benefit limit applies to all insurance applied for under this and any other current applications to Nationwide and any other Temporary Insurance Agreements for Life Insurance whether applied for on the life or lives of one or more Proposed Insureds.

#### Date Coverage Terminates - 60 DAYS maximum coverage.

Temporary Life Insurance under this Agreement will terminate automatically on the earliest of:

- 60 days from the date of this signed Agreement, or
- the date any policy is offered or issued to the Proposed Insured in connection with the above application, or
- the date Nationwide mails notice of termination of coverage and refund of the advance payment to the Proposed Insured, or the Owner, if different than the Proposed Insured.

#### Limitations

- Fraud or material misrepresentation in the application or in the answers to the Health question of this Agreement invalidates this Agreement and Nationwide's only liability is for refund of any payment made.
- This Agreement does not provide coverage for Proposed Insured's who are under 15 days of age or over the age of 70 on the date of the Agreement.
- If any Proposed Insured dies by suicide, Nationwide's liability under this Agreement is limited to a refund of the payment made.
- There is no coverage under this Agreement if the check submitted as payment is not honored by the bank on first presentation or if the Electronic Funds Transfer is not processed by the bank.
- No one is authorized to waive or modify any of the provisions of this Agreement.

#### **Signatures**

0.9.1.4.4		
Proposed Insured(s) and Owner Signatures		
I HAVE RECEIVED A COPY OF AND HAVE READ THIS TRUE TO THE BEST OF MY KNOWLEDGE AND BELIEF.		
Dated (mm/dd/yyyy)	_ X	
. , , , , , , , , , , , , , , , , , , ,		roposed Primary Insured Primary Insured is under age 15)
X	X	
Signature of Applicant/Owner (if other than the Proposed Insured(s))		posed Additional Insured be Insured)
Initial Premium Receipt and Producer's Signature - Be so	ure to include the amount o	of the initial premium payment.
An initial premium payment in the amount of \$I have advised the Applicant/Owner that additional prem	has beer nium may need to be subm	n submitted with this application. itted at time of delivery.
Signature of Producer	Firm	Producer's Nationwide #



## Application for Individual Life Insurance Nationwide Life And Annuity Insurance Company

PO Box 182835, Columbus, Ohio 43218-2835 Fax to: 1-888-677-7393 • www.nationwide.com

#### Part B - Personal And Health Information

1. Proposed Insured(s)											
Proposed Primary Insured (Fir	st, MI, Las	st)			SSN/Tax ID #						
Proposed Additional Insured (	First, MI, L	Last)			SSN/Tax ID #						
2. Tobacco Use											
Proposed Prin	nary Insur	red		Proposed Addi	tional Insured						
In the past 5 years, have you v	n the past 5 years, have you vaped or used tobacco, nicotine or marijuana in any form?										
☐ Yes ☐ No				☐ Yes ☐ No							
If "yes", date last used			1	f "yes", date last used							
	(mm/yyy	-			(mm/yyyy)						
If "yes", check all forms of tob	acco or r				e number used per month.						
☐ Cigarettes			(s)	☐ Cigarettes	☐ Cigar(s)						
☐ E-Cigarettes/Vapor		☐ Pipe		E-Cigarettes/Vapor	☐ Pipe						
☐ Chewing Tobacco/Snuff		☐ Hooka		Chewing Tobacco/Snuff	☐ Hookah						
<ul><li>☐ Other Tobacco</li><li>☐ Nicotine Products (Gum, Pa</li></ul>	tch etc)	☐ Mariju		] Other Tobacco ] Nicotine Products (Gum, Pa	☐ Marijuana						
3. Physical Measurements - Fi		nation for									
3. Filysical Measurements – 17					osea Additional Insured.						
	Height	Current Weight	Weight 1 Year Ago		Veight Gain or Loss						
Proposed Primary Insured											
Proposed Additional Insured											
4. Personal Physicians - If Chilinformation for each child.	ld Rider co	overage is	requested	l, use an additional blank shee	t to add Personal Physician						
	Propose	d Primary	Insured	Proposed Additional Insure	d Any Child						
Name of Personal Physician:											
Address:											
Telephone Number:											
Date Last Consulted:											
Reason Last Consulted and Outcome:											
Treatment Given or Medication Prescribed:											

5.	Personal Det	<b>ails -</b> Explain all '	"yes" answers in	Section 6 Details box below	unless	instru	cted ot	herwis	e.	
				osed Insured. For each and provide details.	Prop Prim Insu	nary	Prop Addit Insu	ional	Ar Ch	
					Yes	No	Yes	No	Yes	No
a.				urance <i>(or any application</i> postponed, rated-up, or						
b.		years, have you a term illness or inj		ceived disability payments						
C.	within the ne of motor-pov	years, have you e ext 12 months: fly wered vehicle; sc ports? (If "yes", r estionnaire.)								
d.	driving, driving	years, have you p ng under the inflo ended or revoked tions?								
e.		er been convicted ged with a violat								
f.		? months, do you s? ( <i>If "yes", comp</i>								
g.		ember or plan to ird, or Reserves? e.)								
h.		d any bankruptci ments pending a								
i.	from cancer relationship t	or cardiovascula	parent or sibling who died age 60? (If "yes", provide ath, and cause of death,							
j.				raged more than 3 drinks ; wine, liquor), and						
6.	Explanation of Insured(s) she	of Personal Deta ould sign and da	ils - If more spac te additional pag	e is needed, an additional bla ges.	ank she	et may	/ be att	ached.	Any Pro	posed
	Question Letter	Person	Dates		Details					

	7. Health Questions - All questions are to be answered by each Proposed Insured. Explain all "yes" answers in Section 8 Details box unless instructed otherwise. See Section 9 Appendix for reference.												
an	yone here pr	oposed for insu		ithin the past 5 years, has I a member of the medical	Prin	osed nary ured	Proposed Additional Insured		Ar Ch				
-				_	Yes		Yes	No	Yes	No			
a.	AIDS (Acqui	red Immune Dei	ficiency Syndron	ne)?									
b.	Disease or d	isorder of the he	eart?										
C.	Disease or d HIV testing)		teries, blood, or l	blood vessels (excluding									
d.	Diabetes or a	any disorder of t	the endocrine sys	stem?									
e.	Disease or d	isorder of the br	ain, muscle, or ne	ervous system?									
f.	Disease or d	isorder of the lui	ngs or respirator	y system?									
g.	Cancer or tu	mors (other thai	n basal cell carcir	noma)?									
h.	Disease or d	isorder of the kid	dneys or liver?										
i.	Disease or d	isorder of the sto	omach or digesti	ive system?									
j.	Disease or d	isorder of the bo	ones, joints, or ba	ack?									
k.	Auto-Immur	ne <b>(other than H</b> i	(V) or connective	e tissue disorder?									
l.	Behavioral, por anxiety)?	sychological, or											
m.	. Alcoholism, a												
n.	Disease of th	ne ears, nose, thr	oat, or eyes <i>(exc</i>	luding vision correction)?									
О.	Disease or d	m?											
Ha	ave you in the	past 5 years:											
p.	Consulted, b health care p HIV testing)	professional or fa	or been examine acility not already	ed or treated by any y disclosed <i>(excluding</i>									
q.	Had any abn (excluding H		nas not already b	peen disclosed									
r.		vas not complet		hospitalization, treatment t you have not received									
S.	disclosed, to	include prescrip		other than already -counter medications for nd frequency.)									
8.			f more space is a ate additional pag	needed, an additional blank ges.	sheet	may k	oe atta	ched.	Any Pro	oposed			
	Question Letter	Person	Dates	Details (Be specific. Give full names, addresses and telephone numbers (if available) of physicians, hospitals, etc.)									

9.	Appendix to Section 7 Health Questions
a.	AIDS (Acquired Immune Deficiency Syndrome)
b.	Including, but not limited to, heart attack, chest pain, shortness of breath, congestive heart failure, heart murmur, valvular heart disease, irregular heart beat, palpitations, high blood pressure, or other defects or disorders of the heart
C.	Including, but not limited to, aneurysm, peripheral vascular disease, or any blockage or narrowing of the arteries or veins or other disorder of the blood vessels, anemia, elevated cholesterol, hemophilia, clotting factors, or any other disorders of the red or white blood cells or platelets
d.	Including, but not limited to, diabetes, high blood sugar, sugar in the urine, thyroid, parathyroid, pituitary, or any other disorders of the endocrine system
e.	Including, but not limited to, stroke or TIA ( <i>transient ischemic attack</i> ), Alzheimer's disease, dementia, memory loss, cognitive disorder, seizure, multiple sclerosis, muscular dystrophy, cerebral palsy, Parkinson's disease, ALS ( <i>Lou Gehrig's disease</i> ), or any form of muscular atrophy, or any other brain, spinal cord, or nervous system disorder
f.	Including, but not limited to, asthma, emphysema, COPD ( <i>Chronic Obstructive Pulmonary Disease</i> ), sleep apnea, or any other disease or disorder of lungs or respiratory system
g.	Including, but not limited to, leukemia, lymphoma, any malignant or benign tumor, cyst or polyp, or any disorder of the lymph glands
h.	Including, but not limited to, cirrhosis, hepatitis, protein or blood in urine, or any other disease or disorder of the kidney or liver
i.	Including, but not limited to, ulcerative colitis, Crohn's Disease, disease or disorder of the stomach, pancreas, gall bladder, or any other disease or disorder of the intestinal or digestive tract
j.	Including, but not limited to, arthritis, rheumatism, or any disease or disorder of the back, spine, bones, or joints
k.	Including, but not limited to, lupus, scleroderma, or any other connective tissue or other auto-immune disease
I.	Including, but not limited to, depression, anxiety, attention deficit disorders, bipolar, eating disorders, schizophrenia, or any other mental, behavioral, psychological, or psychiatric disorders
m.	Including, but not limited to, cocaine, narcotics, or misuse of prescription medication other than advised by a physician
n.	Disease of the ears, nose, throat, or eyes (excluding vision correction)
Ο.	Including, but not limited to, ovarian cyst/tumors, prostate enlargement, testicular mass, or any other disease or

# disorder of the reproductive system or breasts 10. Proposed Insured(s)

I acknowledge that all the statements and answers on this form are complete and true to the best of my knowledge and belief, whether written by my own hand or not, and I agree that they are to be the basis for any insurance issued hereon. I agree that a copy of this Part B shall be attached to and form a part of any policy issued.

Signed this day of Month/Day	_,Year	_	
X	Χ		
Signature of Proposed Primary Insured (or parent if Proposed Primary Insured is unde		nature of Proposed Additional Insured (if to be Insured)	

# NATIONWIDE LIFE INSURANCE COMPANY NATIONWIDE LIFE AND ANNUITY INSURANCE COMPANY

One Nationwide Plaza, Columbus OH 43215-2220 (614) 249-7111

#### NOTICE AND CONSENT FOR AIDS VIRUS (HIV) BLOOD, URINE OR ORAL FLUID TESTING

Acquired Immunodeficiency Syndrome (AIDS) is a life-threatening disorder of the immune system, caused by a virus, HIV. The virus is transmitted by sexual contact with an infected person, from an infected mother to her newborn infant, or by exposure to infected blood (as in needles shared during intravenous drug use).

The AIDS related virus (HIV) antibody test detects the presence of antibodies, naturally occurring proteins in the sample fluid, produced by the body in response to the AIDS related virus. The HIV antigen test directly identifies AIDS viral particles. To evaluate your insurability the Insurer indicated above has requested that you provide a sample of blood, urine or oral fluid (saliva) for testing and analysis to determine the presence of HIV antibodies. The purpose of the test is to determine whether you may have been infected with HIV. If you are infected, you are probably not insurable. This is not a test for AIDS. AIDS can only be diagnosed by medical evaluation. By signing and dating this form you agree that this test may be done and that underwriting decisions will be based on the results. A series of three tests will be performed by a licensed laboratory through a medically accepted and Federal Drug Administration (FDA) approved procedure.

This test will be performed according to the following protocol:

- 1. An initial ELISA test will be done.
  - a. If the initial ELISA test is positive, it will be repeated.
  - b. If the initial ELISA test is negative, a negative finding will be reported.
- 2. If the second ELISA test is:
  - a. Positive, a Western Blot test will be performed to confirm the positive results of the two ELISA tests.
  - b. Negative, a third ELISA test will be performed.
    - 1) If the third ELISA test is positive, a Western Blot test will be performed to confirm the previous results.
    - 2) If the third ELISA test is negative, a negative result will be reported.
- 3. Only if at least two ELISA tests and a Western Blot test are all positive, will the result be reported as positive.

The above tests performed on a saliva sample are not as reliable as they are when performed on a blood sample. You may request a blood sample be used instead of a saliva sample. Either way, the insurer will pay for the cost of your testing in relation to your insurability.

The tests for HIV antibodies are very sensitive. Errors are rare, but they do occur. Possible errors include false positive and false negatives. A false positive test gives a positive result, even though you are not infected. This happens only rarely and is more common in persons who have engaged in high risk behavior. Retesting should be done to confirm the validity of a positive test. A false negative gives a negative result, even though you are infected with HIV. This happens most commonly in recently infected persons. It takes at least 4-12 weeks for a positive result to develop after a person is infected.

All test results are required to be treated confidentially. They will be reported by the laboratory to us. The test results may be disclosed as required by law, or to employees who have the responsibility of making underwriting decisions on our behalf. The results may be disclosed to a reinsurer, if the reinsurer is involved in the underwriting process. The test results of a saliva sample will not be released to anyone else not indicated above without your express written consent. The test result from a blood sample may be released to those persons indicated above and the Medical Information Bureau (MIB), an Insurance Information exchange, under procedures that are designed to assure confidentiality, including the use of general codes that also cover results of tests for other diseases or conditions not related to AIDS.

If your test results are negative, no routine notification will be sent to you. If your test results are reported by the laboratory to us as being positive, you are entitled to that information if you so desire. Because a trained person should deliver that information so that you can understand clearly what the results mean, you are asked to list your private physician so that we can have him or her tell you the test results and explain their meaning.

	Address	Address			
	City				
	State	Zip			
□ blood from me, the testing of t information on this form about what a test result r	nt for testing. I voluntarily consent to the collection of □ hat specimen, and the disclosure of the test results as doneans and understand that I should contact a local AIDS ser information and counseling if the test is positive.				

## **AVAILABLE COUNSELING SERVICES**

# SAN FRANCISCO AIDS FOUNDATION

10 United Nations Plaza San Francisco, CA 94102 (415) 487-3000

# SACRAMENTO AIDS FOUNDATION

100 "K" Street Suite 201 Sacramento, CA 95814 (916) 448-2437

# CENTRAL VALLEY AIDS TEAM

P. O. Box 4640 Fresno, CA 83744 (209) 264-2437

## AIDS PROJECT-LOS ANGELES

1313 North Vine St Los Angeles, CA 90028 (213) 993-1600

# AIDS SERVICES FOUNDATION OF ORANGE COUNTY

17982 Sky Park Circle Suite J Irvine, CA 92714 (714) 253-1500

#### SAN DIEGO AIDS PROJECT

140 Arbor Drive San Diego, CA 92103 (619) 686-5000

#### AIDS PROJECT-EAST BAY

651 20th Street Oakland, CA 94612 (510) 834-8181

#### ARIS PROJECT

1550 The Alameda Suite 100 San Jose, CA 95126 (408) 293-2747



# ☐ NATIONWIDE LIFE INSURANCE COMPANY ☐ NATIONWIDE LIFE AND ANNUITY INSURANCE COMPANY COLUMBUS, OHIO 43215-2220

#### **TERM LIFE - IMPORTANT NOTICE**

This policy is similar to a term policy for the same level premium period, but does not provide any nonforfeiture benefits (such as cash surrender values) at any time during those years. This means that if you fail to pay a premium within a specified time of its due date, this policy will lapse without any value.

You should compare this policy to a level-premium term policy. Such a term policy would provide identical insurance coverage, but may also be required to provide nonforfeiture benefits at certain durations where this policy does not. However, the premiums for the term policy might be higher than the premiums for this policy.

When considering the purchase of this policy, you should compare the value of having nonforfeiture benefits (such as cash values) versus the level of the premiums that you will pay.



# ☐ NATIONWIDE LIFE INSURANCE COMPANY ☐ NATIONWIDE LIFE AND ANNUITY INSURANCE COMPANY COLUMBUS, OHIO 43215-2220

#### **UNIVERSAL LIFE - IMPORTANT NOTICE**

This policy is guaranteed to stay in force for a number of years as long as you have paid at least as much as the required premiums. This is called a no-lapse guarantee.

Even though it contains a no-lapse guarantee, this policy may provide nonforfeiture benefits (such as cash surrender values) which are less than those that would be provided if the no-lapse guarantee were issued as a separate policy (for example, as a term policy). However, the premiums for the term policy might be higher than those for the no-lapse guarantee in this policy.

When considering the purchase of this policy, you should consider the value to you of higher nonforfeiture benefits versus the level of the premiums required to keep your insurance coverage in force.



# CALIFORNIA STATE SPECIFIC FORMS

Replacement form on the reverse side of this page. Please complete if applicable.

## This packet includes these forms:

- Replacement Form (L-4351)
- Special Notice to Seniors Regarding In-Home Sales Meeting (Notice to Seniors)



### Notice Regarding Replacement of Life Insurance or Annuities

Nationwide Life Insurance Company Nationwide Life and Annuity Insurance Company

One Nationwide Plaza, Columbus, Ohio 43215

Phone: 800-848-6331 • Fax: 888-634-4472 • nationwide.com

#### **Purpose**

#### Replacing your Life Insurance Policy or Annuity?

Are you thinking about buying a new life insurance policy or annuity and discontinuing or changing an existing one? If you are, your decision could be a good one--or a mistake. You will not know for sure unless you make a careful comparison of your existing benefits and the proposed benefit.

Make sure you understand the facts. You should ask the company or producer that sold you your existing policy to give you information about it.

Hear both sides before you decide. This way you can be sure you are making a decision that is in your best interest.

We are required by law to notify your existing company that you may be replacing their policy.

Applicant's Printed Name:	
Applicant's Signature:	Date:
Joint Applicant's Printed Name:(If applicable.)	
Joint Applicant's Signature:	Date:
Producer's Printed Name:	
Producer's Signature:	Date:
This form must be signed and dated on or before the application date.	

#### Please complete this information in its entirety

Name of Insured	Existing Company	Policy Number



#### **Important Delivery Notice to Seniors**

Nationwide Life Insurance Company Nationwide Life and Annuity Insurance Company

One Nationwide Plaza, Columbus, Ohio 43215

Phone: 800-848-6331 • Fax: 888-634-4472 • nationwide.com

#### **Important Notice**

Any person meeting with a Senior, defined as someone who is 60 years or older, in the Senior's home, with respect to sales of life insurance or annuities, must deliver the "Special Notice for Seniors Regarding In-Home Sales Meeting" form, in writing to the Senior, no less than 24 hours and no more than 14 days prior to that individual's initial meeting in the Senior's home.

If the Senior has an existing insurance relationship with an insurance professional and requests a meeting with the insurance professional in the Senior's home the same day, a notice shall be delivered to the Senior prior to the meeting.



## **Special Notice for Seniors Regarding** In-Home Sales Meeting

Nationwide Life Insurance Company Nationwide Life and Annuity Insurance Company One Nationwide Plaza, Columbus, Ohio 43215

Phone: 800-848-6331 • Fax: <b>888</b> -634-4472 • nationwide.com
Read Carefully before Proceeding
Agent Information as it appears on his or her California insurance license. Agent's Full Name:
Agent's License Number:
Agent's Mailing Address:
Agent's Telephone Number:
<ul> <li>I. I am a licensed insurance agent. My purpose for coming to your home is to sell, discuss and/or deliver one of the following (indicate all that apply):</li> <li>Life insurance, including annuities</li> <li>Other insurance products (specify):</li> </ul>
2. You have the right to have other persons present at the meeting, including family members, financial advisors, or attorneys.
3. You have the right to end the meeting at any time.
4. You have the right to contact the Department of Insurance for
information, or to file a complaint.
California Department of Insurance Consumer Assistance Telephone
800-927-HELP (4357)
(Calling from within California)
213-897-8921
(Outside California)
800-482-4833
(TDD - Telecommunication Devices for the Deaf)
5. The following individuals will be coming to your home:  (List all attendees, and insurance license information, if applicable.)



## Third Party Notice/Secondary Addressee Designation For Life Insurance

Nationwide Life Insurance Company Nationwide Life and Annuity Insurance Company

PO Box 182835, Columbus, OH 43218-2835

Phone: 800-848-6331 • Fax: 888-677-7393 • nationwide.com

1.6	
1. General Information (please print)	
Owner's Name:	Policy Number:
Owner's SSN:	
Insured's Name:	
Phone:	
	our Members. By providing your telephone number, you authorize the e using automated technology to assist you with your account.
2. Purpose Of The Form	
mail you. These notices are considered by Nationwide to coverage or pending termination of your life insurance policies". This form also allows you to remove a designation is required by law for us to collect this waiver. Please co	ourself to receive copies of important notices Nationwide may of include any notice regarding reductions or decreases in policy policy for nonpayment of premium and referred to as "Important ted person, or waive your right to designate a person, where it implete Section 3, 4, or 5 below. You may also use this form new third party. To do this, please complete Sections 3 and 4.
3. Designate A Third Party For Lapse Notice	s
party designee to receive copies of Important Notices re not constitute acceptance of any liability on the part of the Policy Owner. The designation does not create the	on the above referenced life insurance policy. I authorize the third egarding my life insurance policy. Designation as a third party does the third party designee, or Nationwide, for services provided to right to inquire or request changes on the life insurance policy. I ted individual of their affiliation with this policy if no signature is
Designee's Name:	
Designee's Address:	
Owner's Signature (Required):	Date:
	Date:
Please Note: For policies issued in New Jersey the Designing will delay processing.	signee's signature is required to complete this designation, not
4. Request To Remove A Third Party Designation	ition For Lapse Notices
I	(Policy Owner) or (current third party designee) request
no longer receive copies of Important Notices.	ce policy referenced above. I understand the named designee will
	Date:
Current Designee's Signature:	
5. Waiver Of Third Party Designation	
Protection against unintended lapse.	
I understand that I have the right to designate at least one of this policy for nonpayment of premium. I understand and unpaid. I elect NOT to designate a person to receive the future.	e person other than myself to receive notice of lapse or termination that notice will not be given until 30 days after a premium is due this notice. I understand I can designate a person at any time in
Owner's Signature (Required):	Date:



### Receipt of Disclosure Statement for Accelerated Death Benefit for Terminal Illness Rider

Nationwide Life Insurance Company Nationwide Life and Annuity Insurance Company

PO Box 182835, Columbus, OH 43218-2835

Phone: 866-678-5433 • Fax: 888-677-7393 • nationwide.com

#### 1. Important

Signed Receipt of Disclosure Statement for Accelerated Death Benefit for Terminal Illness Rider for AL, AR, CA, CT, DC, IL, IN, KS, KY, LA, MA, MI, MN, MS, MT, NC, OH, OK, OR, TX, VA, WA,

7, 7, 7, 7, 7, 7, 7, 7, 7, 7, 7, 7, 7, 7	
2. General Information (Please print)	
Owner's Name:	SSN:
Primary Insured's Name (if different than Owner):	
3. Acknowledgment & Signature(s)	
This is to acknowledge that I have received the <b>Disclosu Rider.</b>	ure Statement for Accelerated Death Benefit for Terminal Illness
Owner's Name (please print):	
Owner's Signature:	Date:
Primary Insured's Name (if different than Owner):	
Primary Insured's Signature:	Date:
Agent's Name:	
Agent's Signature:	
DI EASE NOTE: It is the agent's responsibility to have t	his form completed and signed by both the primary insured

PLEASE NOTE: It is the agent's responsibility to have this form completed and signed by both the primary insured and agent (and policy holder if different from the primary insured) prior to or at the time of application.

Upon completion, provide one copy to the primary insured and return the original to Nationwide at the address provided above.



#### **Protection Against Unintended Lapse**

Nationwide Life And Annuity Insurance Company PO Box 182835 • Columbus, OH 43218-2835

Phone: 800-848-6331 • Fax to: 888-677-7393 • nationwide.com

#### **Protection Against Unintended Lapse**

California insurance law requires you to make the following election with a wet signature.

I understand that I have the right to designate at least one person other than myself to receive notice of lapse or termination of this long-term care insurance policy for non-payment of premium. I understand that notice will not be given until 30- days after a premium is due and unpaid.

Please check one of the following:				
$\square$ I elect NOT to designate any person to receive this notice.				
$\hfill\square$ I elect to designate a person to receive this notice.				
Signature of Applicant	Date			
Complete information below ONLY if you elect a person to receive this notice				
Name of Designee (first, middle, last):				
Address of Designee:				
Phone Number of Designee: ( )				

If you wish to name more than one designee, please attach a separate sheet. You may change the named designee at any time by notifying Nationwide in writing at the following address: PO Box 182835, Columbus, Ohio 43218-2835.



# DISCLOSURE STATEMENT FOR ACCELERATED DEATH BENEFIT FOR TERMINAL ILLNESS RIDER

#### Please Keep For Your Records

#### Benefit Provided by the Accelerated Death Benefit for Terminal Illness Rider ("ADB Rider"):

This accelerated benefit provides for a one-time, lump sum, advance payment of a portion of the Death Benefit Proceeds of the Policy when the Insured has a Terminal Illness. A Terminal Illness is an illness diagnosed by a Physician that is expected to result in death within 12 months of the diagnosis. The Physician shall not be any Insured, Policy Owner, Beneficiary, or a relative thereof.

The accelerated death benefit of this life insurance product may provide benefits to pay for long-term care services, but it is NOT a long-term care insurance policy and the amount this product pays you, may not be enough to cover your medical, nursing home or other bills. You may use the Accelerated Death Benefit Payment for any purpose. Unless it has been otherwise assigned or designated by the Policy Owner, the Accelerated Death Benefit Payment shall be paid to the Policy Owner or the Policy Owner's estate while the Insured is living. Unlike conventional life insurance proceeds, accelerated benefits payable under the ADB Rider COULD BE TAXABLE IN SOME CIRCUMSTANCES. We recommend that you contact a tax advisor when making tax-related decisions about electing to receive and use benefits from an accelerated death benefit product.

#### Consequences of this Benefit:

Receipt of accelerated death benefits from a life insurance policy MAY ADVERSELY AFFECT MEDICAID and SUPPLEMENTAL SECURITY INCOME ("SSI") ELIGIBILITY. The mere fact that you own a Policy with an option to accelerate the death benefit may affect your eligibility for these government programs. In addition, exercising the option to accelerate death benefits and receiving those benefits before you apply for these programs, or while you are receiving government benefits, may affect your initial or continued eligibility. Contact the Medicaid Unit of your local Division of Medical Assistance and the Social Security Administration for more information.

#### **Eligibility and Conditions for Payment:**

The Eligibility and Conditions for Payment of the accelerated death benefit are as stated in the ADB Rider. Your request for an application for the accelerated death benefit under the ADB Rider must be received at our Home Office in a form satisfactory to us. Once we receive your request for an application, we will send the forms necessary for filing a claim for the Accelerated Death Benefit Payment. If the claim form is not provided within fifteen (15) days after your request, the claim requirements are deemed to have been met by providing us with written proof that the Insured has a Terminal Illness.

#### **Limitations on the Accelerated Death Benefit Payment:**

The maximum amount of the accelerated death benefit to be paid if the Insured meets the requirements of the Eligibility and Conditions for Payment section of the ADB Rider shall not exceed fifty percent (50%) of the base Policy Specified Amount. In addition to the foregoing, the Accelerated Death Benefit Payment must be at least \$10,000.00 and shall not exceed \$250,000.00. We reserve the right to require the base Policy Specified Amount to be at least \$50,000.00 on the date your request for the acceleration benefit is processed at our Home Office.

#### Effect on Death Benefit, Policy Values and Premiums:

If the Accelerated Death Benefit Payment is made, the Policy values **WILL BE SUBJECT TO REDUCTIONS** as of the ADB Rider Effective Date. These reductions will be made to the base Policy Specified Amount, Cash Value, Indebtedness if any, required Premium if any, and any other Policy charges in effect at the time the request for payment is processed under this ADB Rider. Concurrent with receipt of the Accelerated Death Benefit Payment, the Policy Owner and any irrevocable beneficiaries will be provided with the ADB Rider Specifications Page which demonstrates the effect of the acceleration on the death benefit and other Policy values.



## HERE IS AN EXAMPLE OF THE EFFECT OF AN ACCELERATED DEATH BENEFIT PAYMENT ON A LIFE INSURANCE POLICY. ACTUAL VALUES WILL BE DETERMINED ON THE DATE THE CLAIM IS PROCESSED.

(1) Policy Specified Amount:	\$ 500,000.00
(2) Requested Percentage of Policy Specified Amount:	20%
(3) Amount to be Accelerated (Unadjusted Payment):	\$ 100,000.00
(4) (a) Reduced by Estimated Charges and Adjustments	
(i) Administrative Expense Charge	\$ 250.00*
(ii) Interest Rate Discount on the amount to be Accelerated	5.00%
(iii) Policy Premium/Policy Charges** Due on Accelerated Portion (12 months)	\$ 5369.00
(iv) Risk Charge on the amount to be Accelerated***	3.60%
(b) Reduced by Overdue Premium (if applicable)	\$ 0.00
(c) Proportional reduction to Indebtedness (if applicable)	\$ 0.00
(d) Total Accelerated Death Benefit Payment payable to the Policy Owner	\$ 85,781.00
(5) Reduced Policy Specified Amount:	\$ 400,000.00
(6) Premium Necessary to Keep Policy in Force	
(a) Premium before Acceleration of Death Benefit	\$ 26,845.00 per year
(b) Premium after Acceleration of Death Benefit	\$ 21,476.00per year
(7) Effect on Cash Value	, ,
(a) Cash Value before Acceleration of Death Benefit	\$ 131,957.00
(b) Cash Value after Acceleration of Death Benefit	\$ 105,565.60

<sup>\*</sup> We may charge less, but will never charge more than the maximum Administrative Expense Charge stated above. For policies issued in Florida, the maximum Administrative Expense Charge is \$100.00.

#### IMPORTANT NOTICE TO APPLICANT/BUYER REGARDING ACCELERATED DEATH BENEFITS

#### For policies issued in California:

The benefits provided by this accelerated death benefit are not intended to provide, and will never provide, long-term care insurance, nursing home insurance, or home care insurance. If you are interested in long-term care or nursing home or home care insurance, you should consult with an insurance agent licensed to sell that insurance, inquire with the insurance company offering the accelerated death benefits, or visit the California Department of Insurance Internet Web site (www.insurance.ca.gov) section regarding long-term care insurance.

If you choose to accelerate a portion of your death benefit, doing so will reduce the amount that your beneficiary will receive upon your death.

Receipt of accelerated death benefits may be taxable. Prior to electing to buy the accelerated death benefit, you should seek assistance from a qualified tax adviser.

Receipt of accelerated death benefits may affect eligibility for public assistance programs, such as Medi-Cal or Medicaid. Prior to electing to buy the accelerated death benefit, you should consult with the appropriate social services agency concerning how receipt of accelerated death benefits may affect that eligibility.

#### For policies issued in Washington:

This accelerated life benefit does not and is not intended to qualify as long-term care under Washington state law. Washington state law prevents this accelerated life benefit from being marketed or sold as long-term care.



<sup>\*\*</sup> Referred to as Policy Premium in Whole Life policies, policy premium or policy charges in Universal Life and Variable Universal Life Products.



# DISCLOSURE STATEMENT FOR ACCELERATED DEATH BENEFIT FOR TERMINAL ILLNESS RIDER TERM

#### Please Keep For Your Records

#### Benefit Provided by the Accelerated Death Benefit for Terminal Illness Rider ("ADB Rider"):

This accelerated benefit provides for a one-time, lump sum, advance payment of a portion of the Death Benefit Proceeds of the Policy when the Insured has a Terminal Illness. A Terminal Illness is an illness diagnosed by a Physician that is expected to result in death within 12 months of the diagnosis. The Physician shall not be any Insured, Policy Owner, Beneficiary, or a relative thereof.

The accelerated death benefit of this life insurance product may provide benefits to pay for long-term care services, but it is NOT a long-term care insurance policy and the amount this product pays you, may not be enough to cover your medical, nursing home or other bills. You may use the Accelerated Death Benefit Payment for any purpose. Unless it has been otherwise assigned or designated by the Policy Owner, the Accelerated Death Benefit Payment shall be paid to the Policy Owner or the Policy Owner's estate while the Insured is living. Unlike conventional life insurance proceeds, accelerated benefits payable under the ADB Rider COULD BE TAXABLE IN SOME CIRCUMSTANCES. We recommend that you contact a tax advisor when making tax-related decisions about electing to receive and use benefits from an accelerated death benefit product.

#### Consequences of this Benefit:

Receipt of accelerated death benefits from a life insurance policy MAY ADVERSELY AFFECT MEDICAID and SUPPLEMENTAL SECURITY INCOME ("SSI") ELIGIBILITY. The mere fact that you own a Policy with an option to accelerate the death benefit may affect your eligibility for these government programs. In addition, exercising the option to accelerate death benefits and receiving those benefits before you apply for these programs, or while you are receiving government benefits, may affect your initial or continued eligibility. Contact the Medicaid Unit of your local Division of Medical Assistance and the Social Security Administration for more information.

#### **Eligibility and Conditions for Payment:**

The Eligibility and Conditions for Payment of the accelerated death benefit are as stated in the ADB Rider. Your request for an application for the accelerated death benefit under the ADB Rider must be received at our Home Office in a form satisfactory to us. Once we receive your request for an application, we will send the forms necessary for filing a claim for the Accelerated Death Benefit Payment. If the claim form is not provided within fifteen (15) days after your request, the claim requirements are deemed to have been met by providing us with written proof that the Insured has a Terminal Illness.

#### **Limitations on the Accelerated Death Benefit Payment:**

The maximum amount of the accelerated death benefit to be paid if the Insured meets the requirements of the Eligibility and Conditions for Payment section of the ADB Rider shall not exceed fifty percent (50%) of the base Policy Specified Amount. In addition to the foregoing, the Accelerated Death Benefit Payment must be at least \$10,000.00 and shall not exceed \$250,000.00. We reserve the right to require the base Policy Specified Amount to be at least \$50,000.00 on the date your request for the acceleration benefit is processed at our Home Office.

#### Effect on Death Benefit, Policy Values and Premiums:

If the Accelerated Death Benefit Payment is made (i) the Death Benefit Proceeds payable under the Policy **WILL BE REDUCED** by the amount of the Unadjusted Payment; and (ii) Required Premium for the base Policy **WILL BE REDUCED** to reflect the reduction in the base Policy Specified Amount, and will continue to be due. Concurrent with receipt of the Accelerated Death Benefit Payment, the Policy Owner and any irrevocable beneficiaries will be provided with a statement demonstrating the effect of the acceleration of death benefits on the base Policy Specified Amount, Death Benefit Proceeds, and Premium on the Policy.

## HERE IS AN EXAMPLE OF THE EFFECT OF AN ACCELERATED DEATH BENEFIT PAYMENT ON A LIFE INSURANCE POLICY. ACTUAL VALUES WILL BE DETERMINED ON THE DATE THE CLAIM IS PROCESSED.

(1) Policy Specified Amount:	\$	600,000.00 20%
(2) Requested Percentage of Policy Specified Amount:	Φ.	
(3) Amount to be Accelerated (Unadjusted Payment):	\$	120,000.00
(4) (a) Reduced by Estimated Charges and Adjustments		
(i) Administrative Expense Charge	\$ 250.0	0*
(ii) Interest Rate Discount on the amount to be Accelerated	5.00	%
(iii) Policy Premium Due on Accelerated Portion (12 months)	\$ 351.0	00
(iv) Risk Charge on the amount to be Accelerated	3.60	%
(b) Reduced by Overdue Premium (if applicable)	\$ 0.0	00
(5) Total Accelerated Death Benefit Payment payable to the Policy Owner	\$	109,079.00
(6) Reduced Policy Specified Amount:	\$	480,000.00
(7) Adjusted Premium Necessary to Keep Policy in Force		
(a) Premium before Acceleration of Death Benefit	\$	1,755.00 per year
(b) Premium after Acceleration of Death Benefit	\$	1,404.00 per year

<sup>\*</sup> We may charge less, but will never charge more than the maximum Administrative Expense Charge stated above. For policies issued in Florida, the maximum Administrative Expense Charge is \$100.00.

#### IMPORTANT NOTICE TO APPLICANT/BUYER REGARDING ACCELERATED DEATH BENEFITS

#### For policies issued in California:

The benefits provided by this accelerated death benefit are not intended to provide, and will never provide, long-term care insurance, nursing home insurance, or home care insurance. If you are interested in long-term care or nursing home or home care insurance, you should consult with an insurance agent licensed to sell that insurance, inquire with the insurance company offering the accelerated death benefits, or visit the California Department of Insurance Internet Web site (www.insurance.ca.gov) section regarding long-term care insurance.

If you choose to accelerate a portion of your death benefit, doing so will reduce the amount that your beneficiary will receive upon your death.

Receipt of accelerated death benefits may be taxable. Prior to electing to buy the accelerated death benefit, you should seek assistance from a qualified tax adviser.

Receipt of accelerated death benefits may affect eligibility for public assistance programs, such as Medi-Cal or Medicaid. Prior to electing to buy the accelerated death benefit, you should consult with the appropriate social services agency concerning how receipt of accelerated death benefits may affect that eligibility.

#### For policies issued in Washington:

This accelerated life benefit does not and is not intended to qualify as long-term care under Washington state law. Washington state law prevents this accelerated life benefit from being marketed or sold as long-term care.

PRODUCER'S CERTIFICATE  These questions must be answered by the soliciting Producer.								
Proposed Primary Insured	Name (First, MI, Last): (Please print)					Rate Class Illustrated:		
2. Proposed Additional Insured	Name (First, MI, Last): (Please print)					Rate Class Illustrated:		
3. Income/Net Worth	Client:			Annual Income:			Net Worth:	
	Proposed Prim			\$			\$	
		sed Additional I		\$			\$	
4. Type of Insurance				Estate Succession ucational Funding				ase)   Split Dollar Plan  ey Person Insurance
		ancement/Trans					☐ Non-Qualified Retirement Plan	I Deferred Compensation  ☐ Other
	For Personal Supplement of Specified	Insurance, com or provide finan	nplete the Life icial statement 10,001 or mor	e Financial nts if: re for ages 18-70	For B	usiness Insura lement or provi	nce, complete t de financial sta	he Life Financial
5. Business Insurance				artnership   Corporati	ion 🗆	Other		
Complete this section if	Indicate the pa	articipants and th	eir percentag	e of ownership:				
the Business Financial	Assets: \$			Liabilities: \$			Net Worth: \$	
Supplement is not required.	Net Profit After	r Taxes: \$		Net Profit Prior Year	: \$		Estimated "Mar	ket" Value of Business: \$
6. For Juvenile Applicants Only	On the Father:	\$		On the Mother: \$			On the Owner/ Guardian:\$	
Indicate how much is in		Age:	Amount: \$_	Ton the method w				
force with all companies.	Siblings	Age:			_	Age:	Amount: \$	
7. Additional Information				on? ☐ Producer ☐				
All questions in this	☐ Proposed Additional Insured ☐ Other							
All questions in this section are to be fully	b. How well do you know:							
completed by the	Proposed Primary Insured?  Met very recently  Known for years  Relative – Relationship							
soliciting producer before	Proposed Additional Insured? ☐ Met very recently ☐ Known for years ☐ Relative - Relationship							
a final offer of coverage is provided.	c. Was everyone proposed for insurance present at the time of application? ☐ Yes ☐ No  If no, please explain:							
	d. List all other producers that were involved directly or indirectly during the sales process:							
	e. For the questions below, please provide full details for yes answers in the Remarks section. If any changes occur to these answers before the policy is issued and placed in force, the home office must be notified immediately.							
	1. Have you, the producer, been involved in any discussion about the possible sale of this policy to a life settlement or other secondary market provider? □ Yes □ No							
	2. Will any portion of the premium for this policy be financed? ☐ Yes ☐ No							
		•		re any payment or gift ir			licy? □ Yes [	□ No
	f Will there h	ne solit commis	sions? (If "ve	s", fill out Split Commi	ssions f	orm or use Ren	narks section)	□ Yes □ No
8. Ordering		•	510113: (11 yo	o , iiii oat opiit ooiiiiiiik		sed Additional	•	
Requirements	Proposed Primary Insured:       Proposed Additional Insured:         Have you ordered requirements?       □ Yes       □ No       Have you ordered requirements?       □						es 🗆 No	
Halan Sallanda da d	If yes, please identify:  If yes, please identify:					50 = 110		
Unless indicated in this section, Nationwide will	□ Paramed Exam □ Urine □ Blood □ Stress EKG □ EKG □ Paramed Exam □ Urine □ Blood					Urine □ Blood	☐ Stress EKG ☐ EKG	
order all Requirements.								
		tor/Facility					y	
9. Remarks		<u> </u>					·	
9. Remarks If more space is needed, an additional blank sheet may be attached. Producer should sign and date additional page								
10. Producer's Information	Producer's Na	me & Firm (Plea	se Print):					Date:
	Phone Numbe	r:	Fax Num	nber:	E-M	ail Address:		

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