

Life Application Instructions

Nationwide Life Insurance Company Nationwide Life and Annuity Insurance Company

PO Box 182835, Columbus, OH 43218-2835

Phone: 866-678-5433 • Fax: 888-677-7393 • nationwide.com

1. Submitting the Application

Obtaining Supplemental Forms - There are some supplemental forms that may need to be submitted with the application and required forms if certain conditions apply (i.e. special risk questionnaires such as Hazardous Avocation, Foreign Supplement, Aviation, Drug, Alcohol, etc). These supplemental forms can be obtained by contacting our application **Help Line** at 866-678-LIFE (5433) or by visiting our website at nationwide.com.

Submit to Nationwide

For Intelligent Underwriting submission:

 When requesting Intelligent Underwriting a copy of the application signed by the proposed insured, owner if different, and producer.

*For more details on Acceleration, please see Intelligent Underwriting Marketing Materials (FLM-1062AO)

To prepare your client for the interview, please see the Intelligent Underwriting Interview prep guide (LAM-2824AO).

You will be notified throughout each stage of the underwriting process:

- Application is received, and policy number established
- Personal and Health Interview completed by insured
- Accelerated Decision, if applicable, or if an abbreviated exam with labs have been ordered
- Other underwriting requirements needed such as citizenship documents, medical records, etc
- Final Underwriting Decision

If necessary, Nationwide Underwriting will order an Abbreviated Paramed Exam (Quick Check Exam) with Blood, Urine, and EKG (if applicable).

For Standard Application submission:

- Provide copy of the Part A application and Part B Personal and Medical application to client
- · State required forms
- Signed Indeterminate Premium Disclosure for NY, MS and TX (Term Only)
- Signed Receipt of Disclosure Statement for Accelerated Death Benefit for Terminal Illness Rider. Please reference LAFF-0195AO for a list of applicable states.
- Signed Non-Resident Sales Form (VLF-0402AO), if applicable
- Long Term Care Rider Supplement Form, if applicable
- Appropriate disclosures as required
- Permanently retain the original signed and dated paperwork for your files for future reference

Submission Instructions

Fax or Email For Fastest Service Email: LifeApps@nationwide.com Fax: 888-677-7393 Regular Mail Nationwide Life Insurance Company PO Box 182835 Columbus, OH 43218-2835 Express Mail
Nationwide Financial Life Operations
3400 Southpark Place, Ste A, DSPF-D4
Grove City, OH 43123

NOTE: Please use the specific submission instructions for your firm if different than the information provided in this section.

2. Available Products

Use This List Of Available Products When Filling In The Plan Name In The Life Insurance Plan Section Of The Application. Some products may not have state approval - please refer to the Illustration/Sales Proposal for confirmation.

UNIVERSAL LIFE:

Nationwide No-Lapse Guarantee UL II¹

INDEXED UNIVERSAL LIFE:

- Nationwide® Indexed Universal Life Accumulator II
- Nationwide® Indexed Universal Life Protector II²
- Nationwide New Heights® Indexed Universal Life Accumulator

WHOLE LIFE:

- Nationwide YourLife® 20-pay WL
- Nationwide YourLife® WL 100

TERM LIFE:

- Nationwide YourLife® Guaranteed Level 10-year Term
- Nationwide YourLife® Guaranteed Level 15-year Term
- Nationwide YourLife® Guaranteed Level 20-year Term
- Nationwide YourLife® Guaranteed Level 30-year Term

VARIABLE UNIVERSAL LIFE:

- Nationwide® Variable Universal Life Accumulator
- Nationwide® Variable Universal Life Protector²

¹For this product, you must elect either the Guarantee Attained Age up to 70 or 120. Also, only Death Benefit Option 1 is available. ²The Extended No-Lapse Guarantee Rider on this product is not available if Death Benefit Option 2 is selected.

3. Providing a Temporary Insurance Agreement

Temporary Insurance Agreement should be given to the applicant EXCEPT in the following situations:

- The applicant has not paid full first premium for the mode selected or authorized EFT draft for initial premium.
- If the Proposed Insured answered "Yes" to the health questions in the Temporary Insurance Agreement section of the application.
- The total specified amount requested exceeds \$1,000,000. The Producer should not collect any money.

4. Collecting Premium

For Annual, Quarterly and Semi-Annual billing modes: Collect 1 modal premium and send to Nationwide.

For Monthly EFT mode: There are 2 options available when setting up EFT mode:

• Collect **NO** premium at the time the full application is returned and signed and Home Office will draft the initial premium on the issue date of the policy which is also the Policy Effective Date

OR

• Collect 2 modal premiums and the draft day will be determined based upon policy effective date unless a specific day has been requested on the application, draft day 1st - 28th

To ensure proper premium drafting, indicate on the application in the EFT Authorization Information section the bank information to be used. This will be filled out when the full application is delivered for signatures once an underwriting decision is made.

5. Ordering Medical Requirements

- Indicate what medical requirements have been ordered on the Producer's Certificate.
- Nationwide Underwriting will order the necessary medical requirements for you but contacting the paramedical provider yourself at the time of the application will speed up the overall process by 5 7 days.
- The medical underwriting requirements are based on each Proposed Insured's age and face amount of coverage which can be found on the medical requirements chart of the Underwriting Desk Reference. These requirements should be ordered through one of the Nationwide authorized paramedical providers:

APPS: 800-635-1677 EMSI: 800-872-3674

- When determining the medical requirements for age and amount, "AMOUNT" is equal to the amount of insurance applied for currently, plus any amount of insurance placed in force within the past 3 years with Nationwide.
- Nationwide Underwriting may request a report from the proposed insured(s)'s attending physician if it is determined that this information is needed to assess the risk.

QUESTIONS?

Please call our application HELP-LINE at 866-678-LIFE (5433).

Hours of Operation (Eastern Time): Monday - Friday 8:00 a.m. - 8:00 p.m.

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Application for Individual Life Insurance Nationwide Life And Annuity Insurance Company

PO Box 182835, Columbus, Ohio 43218-2835 Fax to: 1-888-677-7393 • www.nationwide.com

Part A - Client Information

| 1. Propose | ed Prir | mary Ins | ured | | | | | | | | | | | |
|---------------------------|----------|---------------|----------------|----------------------------------|--------------------------------------|------------------------|-------------------------|-----------------|---------------------|--------------------------------|-------------------------------------|--|--|--|
| Name (Fi | rst, MI, | Last) | | | | | | | | | | SSN/Tax ID # | | |
| Address | | | | | | | | | | City | | | | |
| State | Zip C | ode | Cou | nty | | | Sex □ M □ F | | | | | | | |
| Marital St ☐ Single | | | d | Age | Date o | of Birth | | | State | of Birth | (If o | utside U.S., provide country.) | | |
| Email Add | dress | | | | | Phone (| # | # Driver's L | | | License #/State of Issue | | | |
| Occupation | on | | Emp | oloyer | | | Annual Ir | ncom | ie | N | let V | Vorth | | |
| Can you r If "no", ple | | | | | | | | | | | | | | |
| Citizenshi | | | n U.S, su | | | | | | | | | | | |
| ☐ Green © Other_ | Card H | lolder | | | Issue D Issue D | | | | | Expirate Expirate | | | | |
| 2. Propos b) Terri | n Ride | er on Ai | I Insured | d – If a _l Covered | oplicabl Persor | le, comp n (i.e., S | olete for e pouse/Ch | ither ildrei | : a) Jo n). If a | oint Insui additiona | red i al sp | for Survivorship Life Plan; or ace is required, use Special | | |
| Joint/Spo | | | l Additio | nal Insu | ired Info | ormatio | n Only: | | | | | | | |
| Name (Fi | | | | | | | | | | | | SSN/Tax ID # | | |
| Address [| □ (Ch | eck box | if same | as Prop | osed Pr | rimary Ir | nsured.) | | | City | | | | |
| State | Zip C | ode | Coui | nty | | | Sex Former Name | | | | | | | |
| Relationsl | hip to | Primary | Insured | Date c | of Birth (mm/dd/yyyy) State of Birth | | | | | th (If out | (If outside U.S., provide country.) | | | |
| Email Add | dress | | | | Phone # | | | | Dri | | | Priver's License #/State of Issue | | |
| Occupation | on | | Emp | oloyer | | | Annual Income | | | N | Net Worth | | | |
| Can you r If "no", ple | | | | | | | | | | | | | | |
| Citizenshi | | | | | | | ent.) | | | | | | | |
| Green (| Card H | lolder | | | Issue D Issue D | | | | | Expirat Expirat | | | | |
| Child Pro | posed | Additio | nal Insui | red Info | rmation | Only: | | | | | | | | |
| Name of Insured | | Birth Date | Birth State | Sex | Height | Weigh | nt SSI Tax I | | to | ationship Primary nsured | | Address & Phone # (Check box if same as Proposed Primary Insured.) | | |
| | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | |

| 3. Owner | r - Complete ON | LY if Owne | er is not the Pi | roposed Prima | ary Insured. | Unless in | ndicated the Proposed Primar | | | |
|-------------------------|--|--------------------------------|------------------------------------|----------------------------------|-----------------------------|------------------------|---|--|--|--|
| | d (Joint Insureds i of Trust documer | | | | | | mit a copy of first and signatur uctions Section. | | | |
| Type of C | Dwner □ Individı □ Other_ | ual 🗌 Emp | loyer 🗌 Trust | ☐ Rabbi Trus | t Relations | hip to Ins | sured SSN/Tax ID/Trust Tax ID | | | |
| Individua | ll Name <i>(First, MI,</i> | <i>Last)</i> or En | nployer Name | | | DOB | (if applicable) (mm/dd/yyyy) | | | |
| Exact Na | me of Trust or Pla | an | Current Tru | istee(s) | | Date | Date of Trust or Plan | | | |
| Address | ☐ (Check box if | same as Pr | roposed Prima | ry Insured) | | City | | | | |
| State | Zip Code | County | | Phone # | | | l Address | | | |
| otherwise listed abo | If more than one Owner the following will be applicable: 1) Ownership will be vested jointly with right of survivorship, otherwise to the Executor or Administrator of the last Owner's estate. 2) All notices will be mailed to the one address listed above unless otherwise instructed. 3) For tax reporting purposes, only one Social Security Number can be used. The SSN shown above will be used unless otherwise instructed. | | | | | | | | | |
| Type of C | Dwner □ Individu □ Other_ | ual 🗌 Emp | loyer 🗌 Trust | ☐ Rabbi Trus | t Relations | hip to Ins | sured SSN/Tax ID/Trust Tax ID | | | |
| Joint Ind | ividual Name <i>(Fir</i> : | st, MI, Last) | or Employer N | Name | · | DOB | (if applicable) (mm/dd/yyyy) | | | |
| Exact Na | me of Trust or Pla | an | Current Tru | stee(s) | | Date | of Trust or Plan | | | |
| Address | ☐ (Check box if | same as Pr | oposed Prima | ry Insured) | | City | | | | |
| State | Zip Code | County | | Phone # | I | Email Address | | | | |
| 4 Contin | gent Owner - Co | mnlete this | section to nam | ne an alternativ | e Owner in t | the event | t the Insured survives the Owne | | | |
| | irst, MI, Last) | mprece eme | | re arraneerriaar | | | SSN / Tax ID # | | | |
| Address | ☐ (Check box if | same as Pr | oposed Prima | ry Insured) | | City | | | | |
| State | Zip Code | County | | Relationsh | ip to Insured | d | Date of Birth (mm/dd/yyyy) | | | |
| | dary Addressee - ssee" by sending | | | | | | ime, to designate a "Secondar ch person. | | | |
| Name (F | or the purpose of | notificatio | n of past due p | premium paym | ent and pos | ssible lap | se in coverage.) | | | |
| Address | | | | | | | | | | |
| | ry Beneficiary Des tional space is req | | | | Proposed In | sureds m | nay not be named as Beneficiar | | | |
| When me | ore than one Ben ed, or in full to the | eficiary is d e last surviv | lesignated, pay ing Beneficiary | yments will be y, unless some | made in eq other distrik | ual share oution of | es to the Beneficiaries surviving proceeds is provided. | | | |
| □ Check | this box if the Pri | imarv Bene | ficiary and the | e Owner are th | e same. | | | | | |
| | osed Primary Ins | | | | | | | | | |
| | ry Beneficiary(ies | \ | 5 1 1. | D: 11 D . | | | | | | |
| | e(s) or Trust and Trustee(s) | Share % | Relationship to Insured(s) | Birth Date or Trust Date | SSN/Tax II | D# | Address & Phone # | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |

| 6. Primary Beneficiary Design Beneficiary. If additional spa | | | | | | osed Insureds may not be named as | |
|---|---|---|-------------|-------------------|--|---|--|
| For Proposed Additional Insu | red | | | | | | |
| Primary Beneficiary(ies) Name(s) or Trust and Trustee(s) | Share % | Relationship to Insured(s) | | Date or Date | SSN/Tax ID # | Address & Phone # | |
| | • | 16 11: | | | | | |
| 7. Contingent Beneficiary Des For Proposed Primary Insured | | ns - IT addition | iai spac | e is req | uirea, use Speci | al Instructions Section. | |
| · · · · · · · · · · · · · · · · · · · | <u>.</u> | | | | | | |
| Contingent Beneficiary(ies) Name(s) or Trust and Trustee(s) | Share % | Relationship to Insured(s) | | Date or : Date | SSN/Tax ID # | Address & Phone # | |
| | | | | | | | |
| For Proposed Additional Insu | red | | | | | | |
| Contingent Beneficiary(ies) Name(s) or Trust and Trustee(s) | Share % | Relationship to Insured(s) | | Date or Date | SSN/Tax ID # | Address & Phone # | |
| | | | | | | | |
| Plan Information | | | | | | | |
| | | | | | | applying for a Variable Product. The | |
| Product (select one and print | the Pla | n Name below | <i>י</i>): | | | | |
| ☐ No-Lapse Guarantee Unive☐ Guarantee up to Attained☐ Guarantee up to Attained | d Age 7 | 0 |) <i>:</i> | □ 10 | n Life - Term Lev 9 Year 20 Y 9 Year 30 Y | | |
| ☐ Universal Life ☐ Variabl | e Unive | ersal Life 🔲 | Indexe | d Unive | rsal Life 🔲 | Whole Life Survivorship Life | |
| Plan Name:_ (REQUIRED: Print complete no Plan Name.) | ame of | product being | applied | d for, rei | fer to the Illustra | tion/Sales Proposal for the correct | |
| Base Specified Addit | rage Ar | erm Rider/Supp nount <i>(check p</i> | | | Total Specified Amount (including Additional Term Rider/Supplemental Coverage) | | |
| \$ \$ | | | | | \$ | | |
| 9. Additional Options - Comp | lete this | s section if you | applied | d for a V | ariable Universa | l, Universal or Survivorship Life Plan. | |
| Death Benefit Option (If No C | - | | | | | | |
| □ Option 1 (The Specified Amount, or a multiple of the Cash/Accumulated Value, whichever is greater.) □ Option 2 (The Specified Amount, plus the Cash/Accumulated Value, or a multiple of the Cash/Accumulated Value, whichever is greater.) □ Option 3 (The Specified Amount, plus the Accumulated Premium Account at | | | | | | | |
| Internal Revenue Code Life In | | | Test O | ption | | | |
| ☐ Guideline Premium/Cash Va☐ Cash Value Accumulation T (If no selection is made here, t | est | | n/Cash | Value C | orridor Test is el | lected.) | |

| 10. Optional Benefits - Check Plan for Availability. | |
|--|--|
| Variable or Universal Life Plans Only (Subject to Plan avail | lability.) |
| ☐ Children's Term Insurance Rider\$ | ☐ Change of Insured Rider |
| ☐ Long Term Care Rider*\$ | ☐ Other Rider(s) |
| *Complete Supplement for Long Term Care Rider. | Can select only one: |
| ☐ Accidental Death Benefit Rider\$ | ☐ Premium Waiver Rider\$ |
| ☐ Extended No-Lapse Guarantee Rider** | ☐ Waiver of Monthly Deductions Rider |
| ☐ Guarantee up to Attained Age 90 | Can select only one: |
| ☐ Guarantee up to Attained Age 120 | Surrender Value Enhancement Benefit |
| **This rider is not available with the Premium Waiver Rider. | Conditional Return of Premium Rider |
| ☐ Return of Premium Feature (Periodic Access Minimum Surrender Value Rider) | Rider Benefit Option must be selected (only applicable to the IUL Accumulator II product): |
| ☐ Surrender Charge Option | ☐ Option A ☐ Option B |
| Please select only one option below. (After the policy is issued, this option cannot be changed.) High Early Cash Value Performance | |
| Survivorship Variable or Survivorship Universal Life Plans | Only (Subject to Plan availability.) |
| ☐ Four Year Term Rider**\$ | ☐ Policy Split Option Rider |
| **If the No Charge Four Year Term Insurance has | ☐ Other Rider(s) |
| been illustrated you should NOT select this rider. | ☐ Other Rider(s) |
| Extended No-Lapse Guarantee Rider | |
| ☐ Guarantee up to Attained Age 90 | |
| ☐ Guarantee up to Attained Age 120 | |
| Whole or Term Life Plans Only (Subject to Plan availability | |
| Children's Term Insurance Rider\$ | Owner's Waiver of Premium Death or Disability Benefit |
| Accidental Death Benefit Rider\$ | Rider (Complete Part B for the Owner) |
| Guaranteed Insurability Benefit Rider\$ | Occupation |
| Waiver of Premium Disability Benefit Rider | Height |
| Owner's Waiver of Premium Death Benefit Rider | Weight |
| (Complete Part B for the Owner) | State of Birth |
| Occupation | Other Rider(s) |
| Height | ☐ Other Rider(s) ☐ Other Rider(s) |
| Weight State of Birth | U Other Rider(s) |
| | on (APLO) for Whole Life Plans only, if available, unless the |
| box below is checked. No, do not issue with APLO. | in (APLO) for whole life Plans Only, it available, unless the |
| Future Billing And Premium Information - (Funds must | st be drawn from U.S. Institutions.) |
| 11. Amount Paid With Application - <i>Check the applicable with the application.</i> | option and indicate the premium amount being submitted |
| (Be sure to review Temporary Insurance Agreement to veri the application.) | fy if the Proposed Insured qualifies to submit premium with |
| ☐ Check/Wire amount with application | \$ |
| (NOTE: Make all checks payable to NATIONWIDE.) | |
| \square Web Remittance (this option is not available for VUL pr | oducts)\$ |
| ☐ Draft initial payment only (indicate initial premium amou | unt and complete Section 13b)\$ |
| ☐ Draft initial payment and future payments (indicate initial Sections 12 & 13) | al premium amount and complete |

| 12. Future Billing amount. | g and Payment C |)ptions - Ch | eck the app | olicable bi | illing or payme | ent optio | on(s) and inc | dicate | e the premium |
|----------------------------|--|-----------------|---------------|--------------|------------------|-------------|-----------------------------|--------------------|----------------|
| Billing Options: | | | | Paym | ent Options: | | | | |
| ☐ EFT* | | \$ | | Sin | gle Premium | | | \$ | |
| | omplete Section | 13, Electroni | ic Draft | | | | | | |
| Authorizatio | | | | Ac | count Number | | | | |
| | | | | 🗆 103 | 5 Exchange | | | \$ | |
| | | | | □ Oth | ner | | | \$ | |
| | | - | | | | | | | |
| | raft Authorization | n | | | | | | | |
| 13a. Electronic [| | | | | | | | | |
| Draft Frequency | | | | Draft | | | | | |
| | Quarterly* 🗌 Ser | | | □ **C | hecking - Use | | ation on the | initia | l premium |
| | rm/Whole Life p | roducts only | / | | che | | | | |
| Draft Day (1st-28 | | | | | hecking - (Pro | | | | |
| (NOTE: Draft Da | y will be determi | ned based ι | ıpon policy | , | avings - (Pro | | etter from th it/ABA num | | |
| effective date ui | nless a day is req | uested abov | 'e.) | | | | d Account H | | |
| 13b. If no check | or deposit slip p | rovided, ind | licate belov | w the ban | | | | ioiac | i s ridiric. |
| | tion Name | - | | | t/ABA Numbe | | | | |
| | | | | | | | | | |
| | er | | | | of Account: | | | | |
| Insurance Con | my financial instite npany to initiate lebit the same su | debit entri | | | | | | | |
| | meone other thai | | d(s) or the | Owner is i | hilled for the p | remium | for this poli | icv | |
| Name (First, MI, | | | .,,, | | | | | | |
| | | | | | | | | | |
| Address | | | | City | | | State | Zip | Code |
| Insurance Info | rmation | | | | | | | | |
| | t and Other Polic | y Informatio | on – Be sure | e to answe | r all questions. | If applic | able, check t | the a _l | opropriate box |
| a. Do you have a | any other Life Ins | urance or A | nnuities cu | rrently in 1 | force? (If "yes" | ', list bei | low.) | | ☐ Yes ☐ No |
| b. Is any person | here proposed for | or coverage | now apply | ing for Lif | e Insurance or | Annuit | ies with any | | ☐ Yes ☐ No |
| other compar | ny? (If "yes", prov | /ide name o | f Company | , amount | applied for and | d purpo | se of covera | ige.) | |
| | | | | | | | | | |
| | nsurance or Annu | | | | | | | | ☐ Yes ☐ No |
| | anged if insuranc | | | | | | | | |
| appropriate re | eplacement form | s. If this is a | n IRC Sect | 1035 Exch | nange, attach 1 | 035 for | ms.) | | |
| | | | | | | | | | |
| d. Is any person | here proposed fo | or coverage | had Life In: | surance o | r Annuities in 1 | the past | 3 years tha | t | ☐ Yes ☐ No |
| | force? (If "yes", | provide nan | ne of Com | oany, face | amount and r | eason c | overage is n | 0 | |
| longer in force | e.) | | | | | | | | |
| | | | | | | | | | |
| e. Have you app | lied for Life Insur | ance or Ann | nuities in th | e past 12 r | months? (If "ve | es", pro | vide name o | f | ☐ Yes ☐ No |
| | d face amount.) | | | | | | | | |
| | | | | | | | | | |
| | | | Amount | | | | | | Nationwide |
| Insured | Company | Policy | Amount Of | Year | To Be | 1035 | Lapsed/ | | Term |
| Insured | Company | Number | Coverage | Issued | Replaced | Exch | Surrender | ed | Conversion |
| | | | | | | | | | |
| | | | | | ☐ Yes ☐ No | | | | |
| | | | | | ☐ Yes ☐ No | | | | |
| | | | | | ☐ Yes ☐ No | | | | |
| | | | | | ☐ Yes ☐ No | | | | |

Financial And Health Information

16. Financial - Provide additional details for all "yes" answers in Special Instructions Section unless instructed otherwise. This section needs to be completed by each Proposed Insured and Owner/Trustee, if other than Proposed Insured(s). Owner/ **Proposed** Proposed Trustee if other All questions must be answered by each Proposed Insured and Owner/ Primary Additional than Proposed Trustee, if other than Proposed Insured(s). For each "yes" answer, Insured Insured Insured(s) indicate the appropriate item(s) and provide details. Yes Yes No Yes No No a. Is this policy being purchased for the purpose of selling or assigning this policy to a life settlement company, trust, limited liability corporation, viatical, or other secondary market purchaser? b. Have you entered into any agreement, or made arrangements, for the sale or assignment of this policy to a life settlement company, trust, limited liability corporation, viatical, or other secondary market purchaser? c. Have you been involved in any communication about the possible sale or assignment of this policy to a life settlement company, trust, limited liability corporation, viatical, or other secondary market purchaser? d. Have you ever sold any life insurance policy to a life settlement company. trust, limited liability corporation, viatical, or other secondary market purchaser? e. Will any portion of the current or future premium for this policy be financed? f. Will any Insured or Policy Owner receive any payment in connection П with the insurance issued on the basis of this application? 17. Tobacco Use Have you used tobacco or **Proposed Primary Insured Proposed Additional Insured** nicotine in any form? ☐ Yes ☐ No In the last 12 months? ☐ Yes ☐ No If "yes", date last used. If "yes", date last used. 18. Health Question - Provide additional details for all "yes" answers in Special Instructions. **Proposed Proposed** Any Primary Additional Child Question must be answered by each Proposed Insured(s). Insured Insured Yes Yes Yes No No No To the best of your knowledge and belief, within the past 5 years, has anyone here proposed for insurance consulted a member of the medical profession for, been treated for, or been diagnosed as having diabetes, stroke, cancer, heart disease, schizophrenia, alcoholism, or drug abuse? 19. Special Instructions - If more space is needed, an additional blank sheet may be attached. Any Proposed Insured(s) or Owner(s) should sign and date additional pages.

Part C - Important Notices

Pre-Notice of Procedures as Required by The Fair Credit Reporting Act of 1970: This notice is to inform you that as part of our normal underwriting procedures in connection with an application for insurance:

- An investigative consumer report may be made whereby information is obtained through personal interviews with your neighbors, friends or others with whom you are acquainted. This inquiry will include information as to character, general reputation, personal characteristics and mode of living, except as may be related directly or indirectly to your sexual orientation, with respect to you, members of your family, and others having an interest in or closely connected with the insurance transaction; and
- You may elect to be interviewed if an investigative consumer report is prepared in connection with this application. You are entitled to receive a copy of any investigative consumer report by submitting your request in writing.
- Upon your written request, made within a reasonable time after you receive this notice, additional information as to
 the nature and scope of the investigation, if one is made, will be provided. You may send corrections and requests for
 additional information addressed to Nationwide Life and Annuity Insurance Company, P.O. Box 182835, Columbus,
 Ohio 43218-2835. In the event of an adverse decision, you will be notified in writing.

MIB, Inc. Disclosure Notice: Information regarding your insurability will be treated as confidential. Nationwide Life and Annuity Insurance Company, or its reinsurer(s) may, however, make a brief report thereon to MIB, Inc., a not for profit membership organization of life insurance companies, which operates an information exchange on behalf of its members. If you apply to another MIB, Inc. member company for life or health insurance coverage or a claim for benefits is submitted to such a company, MIB, Inc., upon request, will supply such company with the information in its file. Upon receipt of a request from you, MIB, Inc. will arrange disclosure of any information it may have in your file. If you question the accuracy of information in the MIB, Inc. file, you may contact MIB, Inc. and seek a correction in accordance with the procedures set forth in the Federal Fair Credit Reporting Act. The address of the MIB, Inc. information office is 50 Braintree Hill, Suite 400, Braintree, Massachusetts 02184-8734, telephone number 866-692-6901. The website address of the MIB, Inc. information office is www.mib.com. Nationwide Life and Annuity Insurance Company or its reinsurer(s) may also release information in its file to other life insurance companies to whom you may apply for life or health insurance, or to whom a claim for benefits may be submitted.

Information Practices: Nationwide has a privacy policy to protect your personal information, and it is available to you upon request. To issue an insurance policy, we need to obtain information about you. Some of that information will come from you, and some will come from other sources, including consumer reports such as an insurance score based on information contained in your credit report. Personal information may in certain circumstances be disclosed to third parties without your specific authorization as permitted or required by law. You have the right to access and correct your personal information.

Part D - Agreement, Authorization And Signature

Agreement: I understand and agree that:

- This application, any amendments to it, and any related medical examination(s) will become a part of the Policy and are the basis of any insurance issued upon this application.
- The Proposed Insured or Owner has a right to cancel this application at any time by contacting their producer or Nationwide Life and Annuity Insurance Company ("Nationwide") in writing. No producer, medical examiner or other representative of Nationwide may accept risks or make or change any contract; or waive or change any of the Company's rights or requirements.
- If the full first premium is made in exchange for a Temporary Insurance Agreement, Nationwide will only be liable to the extent set forth in that Agreement.
- If the full first premium is not paid with this application, then insurance will only take effect when (1) a policy is issued by Nationwide and accepted by me; and (2) the full first premium is paid; and (3) all the answers and statements made on the application, medical examination(s) and amendments are true to the best of my knowledge and belief when (1) and (2) have occurred.
- Nationwide may obtain and use consumer reports for each insured in the processing and/or underwriting of this
 application for life insurance.

No Illustration Acknowledgement

| If an illustration matching the life insurance policy as applied for is not being submitted to Nationwide, please select |
|--|
| the reason why: |
| □ I did not receive a life insurance illustration |

I did not receive a life insulance illustration

☐ The life insurance illustration provided to me does not match the life insurance policy as applied for

By signing this application:

Applicant Acknowledgement - I understand that an illustration matching the life insurance policy as issued will be provided to me no later than the time the life insurance policy is delivered.

Producer Acknowledgement - I have not presented an illustration as applied for and will provide an illustration matching the policy as issued no later than the time the policy is delivered. A signed copy must be returned to Nationwide.

Taxpayer ID Number - Check box, if Applicable.

I certify under penalties of perjury that:

- The Taxpayer Identification Number or Social Security Number listed on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me), and,
- I am not subject to backup withholding because
 - I have not been notified that I am subject to backup withholding as a result of a failure to report all interest or dividends, or
 - the Internal Revenue Service has notified me that I am no longer subject to backup withholding, or that I am exempt from backup withholding, and
- I am a U.S. citizen or other U.S. person, and,
- The FATCA (Foreign Account Tax Compliance Act) code(s) entered on this form (if any) indicating that I am
 exempt from FATCA reporting is correct (FATCA does not apply as this is a US account)
- ☐ Check this box if you have been notified by the IRS that you are currently subject to backup withholding because of failure to report interest or dividends on your tax return.

Part D - Agreement, Authorization And Signature (cont'd)

HIPAA Compliant Authorization: I authorize: any licensed physician or medical practitioner; any hospital; clinic; pharmacy or pharmacy benefit managers; and other sources who maintain prescription drug records and related information; or other medical or medically related facility; any insurance company; MIB, Inc.; or any insurance support organization; to disclose, in any format, including, but not limited to paper and/or electronic, any information (excluding HIV) concerning me; including, but not limited to, my entire medical/health record to the Medical Director of Nationwide or its subsidiaries; affiliates; or sub-contractors; including, but not limited to, RSA Medical, for the purpose of underwriting my application in order to determine eligibility for Life Insurance and to investigate claims. I understand that the aforementioned parties requesting access to my (electronic or paper) medical records are acting as a patient authorized representative and will attempt to access my medical records in the most efficient manner possible, including electronic interchange through a health information exchange or directly through my providers' electronic health record system. I also authorize Nationwide to make a brief report of my health information, including personal health information and protected health information, to MIB, Inc. By my signature below, I acknowledge that any agreements I have made to restrict my protected health information (excluding HIV) do not apply to this form; and I instruct any physician; health care professional; hospital; clinic; pharmacy or pharmacy benefit managers; medical facility; or other health care provider to release and disclose my entire medical/health record (excluding HIV). I understand that any information that is disclosed pursuant to this form may be redisclosed and no longer be covered by federal rules governing privacy and confidentiality of health information. This form, or a copy of it, will be valid for a period of not more than two and one-half years (30 months) from the date it was signed. I understand that I have the right to revoke this form in writing, at any time, by sending a written request for revocation to Nationwide, Attention: Underwriting, P.O. Box 182835, Columbus, Ohio 43218-2835. I understand that a revocation is not effective to the extent that any of my providers have relied on this form; or to the extent that Nationwide has a legal right to contest a claim under an insurance policy or to contest the policy itself. I further understand that if I refuse to sign this form to release my complete records, or, if I revoke this authorization before a policy is issued, Nationwide may not be able to process my application. I understand that my authorized representative or I have a right to a copy of this form by sending a request to Nationwide in writing.

Proposed Insured(s) and Owner/Trustee Signatures - All Financial questions in Section 16 (a through f) are required to be answered for both the Proposed Insured(s) and Owner, if not Proposed Insured(s).

I HAVE READ THIS APPLICATION AND AGREEMENT AND DECLARE THAT THE ANSWERS ARE TRUE TO THE BEST OF MY KNOWLEDGE AND BELIEF. I UNDERSTAND AND AGREE TO ALL ITS TERMS.

THE INTERNAL REVENUE SERVICE DOES NOT REQUIRE YOUR CONSENT TO ANY PROVISION OF THIS DOCUMENT OTHER THAN THE CERTIFICATIONS REQUIRED TO AVOID BACKUP WITHHOLDING.

| Signed at | | , on | | | | | | | |
|-----------------------------|--|---|---------------------------|--|--|--|--|--|--|
| | City/State | Month/Day | Year | | | | | | |
| | | _ X | | | | | | | |
| Full Name of Pr | oposed Primary Insured (<i>print</i>) | Signature of Proposed Primary Insured (or parent if Proposed Primary Insured is under age 15) | | | | | | | |
| | | _ X | | | | | | | |
| Full Name of Pro | posed Additional Insured (<i>print</i>) | Signature of Proposed Additional Insured (if to be Insured) | | | | | | | |
| X | | _ X | | | | | | | |
| | ure of Applicant/Owner | Signature of Applicant/Owner | | | | | | | |
| (if other tha | an the Proposed Insured(s)) | (if other than the Proposed Insured(s)) | | | | | | | |
| Part E - Producer's | s Certification | | | | | | | | |
| Producer's Certifica | tion - Be sure to answer all three qu | estions. | | | | | | | |
| ☐ Yes ☐ No | a. I have truly and accurately record | ded all Proposed Insureds' answers on t | this application. | | | | | | |
| ☐ Yes ☐ No | b. I have witnessed his/her/their sig <i>Section.)</i> | nature(s) hereon. (If "no", provide detail. | s in Special Instructions | | | | | | |
| ☐ Will ☐ Will Not | c. To the best of my knowledge, the or Annuities. | insurance applied for will or will not rep | lace any Life Insurance | | | | | | |
| | | X | | | | | | | |
| Pro | oducer's Name <i>(print)</i> | Signature of Pro | ducer | | | | | | |

Producer's Nationwide #

Firm

Temporary Insurance Agreement Nationwide Life And Annuity Insurance Company, Columbus, OH

This Agreement provides a limited amount of Life Insurance coverage, for a limited period of time, subject to the terms of this Agreement.

| Health | alth Question - Question must be answered by each Proposed Insured(s). | | | | | | | | | | |
|--------------------------------|--|-----------------------------------|----|----------------|----|---|--|--|--|--|--|
| Proposed Primary Insured | | Proposed Additional Insured | | Additional Chi | | | | | | | |
| Yes | No | Yes | No | Yes | No | | | | | | |
| | | | | | | To the best of your knowledge and belief, within the past 5 years, has anyone here proposed for insurance consulted a member of the medical profession for, been treated for, or been diagnosed as having: angina, or chest pain or discomfort; heart attack, heart murmur, or any other heart disorder; epilepsy, stroke or diabetes; AIDS (<i>Acquired Immune Deficiency Syndrome</i>); any brain, nervous, or mental disorder, any drug or alcohol addiction; any kidney disorder (other than kidney stones); or any cancer or other malignancy? | | | | | |

If the above question is answered **YES** or **LEFT BLANK, NO COVERAGE** will take effect under this Agreement and no representative of Nationwide Life and Annuity Insurance Company is authorized to accept money, and/or provide a temporary insurance receipt to the applicant.

Terms And Conditions

Amount of Coverage - \$1,000,000 overall maximum for all applications or agreements.

Temporary Insurance under this Agreement will commence on the date of the application if the full first premium for the mode selected has been paid and accepted by Nationwide or authorized by Electronic Funds Transfer as advance payment for an application for Life Insurance. If any Proposed Insured dies while this temporary insurance is in effect, Nationwide will pay to the designated Beneficiary the lesser of:

- the amount of death benefits, if any, which would be payable under the policy and its riders if issued as applied for, excluding any accidental death benefits, or
- \$1,000,000 This total benefit limit applies to all insurance applied for under this and any other current applications to Nationwide and any other Temporary Insurance Agreements for Life Insurance whether applied for on the life or lives of one or more Proposed Insureds.

Date Coverage Terminates - 60 DAYS maximum coverage.

Temporary Life Insurance under this Agreement will terminate automatically on the earliest of:

- 60 days from the date of this signed Agreement, or
- the date any policy is offered or issued to the Proposed Insured in connection with the above application, or
- the date Nationwide mails notice of termination of coverage and refund of the advance payment to the Proposed Insured, or the Owner, if different than the Proposed Insured.

Limitations

- Fraud or material misrepresentation in the application or in the answers to the Health question of this Agreement invalidates this Agreement and Nationwide's only liability is for refund of any payment made.
- This Agreement does not provide coverage for Proposed Insured's who are under 15 days of age or over the age of 70 on the date of the Agreement.
- If any Proposed Insured dies by suicide, Nationwide's liability under this Agreement is limited to a refund of the payment made.
- There is no coverage under this Agreement if the check submitted as payment is not honored by the bank on first presentation or if the Electronic Funds Transfer is not processed by the bank.
- No one is authorized to waive or modify any of the provisions of this Agreement.

Signatures

| 0.9.1.4.4 | | |
|---|--------------------------------------|--|
| Proposed Insured(s) and Owner Signatures | | |
| I HAVE RECEIVED A COPY OF AND HAVE READ THIS TRUE TO THE BEST OF MY KNOWLEDGE AND BELIEF. | | |
| Dated (mm/dd/yyyy) | _ X | |
| | | roposed Primary Insured Primary Insured is under age 15) |
| X | X | |
| Signature of Applicant/Owner (if other than the Proposed Insured(s)) | | posed Additional Insured be Insured) |
| Initial Premium Receipt and Producer's Signature - Be so | ure to include the amount o | of the initial premium payment. |
| An initial premium payment in the amount of \$I have advised the Applicant/Owner that additional prem | has beer nium may need to be subm | n submitted with this application. itted at time of delivery. |
| Signature of Producer | Firm | Producer's Nationwide # |



Application for Individual Life Insurance Nationwide Life And Annuity Insurance Company

PO Box 182835, Columbus, Ohio 43218-2835 Fax to: 1-888-677-7393 • www.nationwide.com

Part B - Personal And Health Information

| 1. Proposed Insured(s) | | | | | | | | | | | |
|--|--|-------------------|----------------------|---|-----------------------------|--|--|--|--|--|--|
| Proposed Primary Insured (Fir | st, MI, Las | st) | | | SSN/Tax ID # | | | | | | |
| Proposed Additional Insured (| First, MI, L | Last) | | | SSN/Tax ID # | | | | | | |
| 2. Tobacco Use | | | | | | | | | | | |
| Proposed Prin | nary Insur | red | | Proposed Addi | tional Insured | | | | | | |
| In the past 5 years, have you v | n the past 5 years, have you vaped or used tobacco, nicotine or marijuana in any form? | | | | | | | | | | |
| ☐ Yes ☐ No | | | | ☐ Yes ☐ No | | | | | | | |
| If "yes", date last used | | | 1 | f "yes", date last used | | | | | | | |
| | (mm/yyy | - | | | (mm/yyyy) | | | | | | |
| If "yes", check all forms of tob | acco or r | | | | e number used per month. | | | | | | |
| ☐ Cigarettes | | | (s) | ☐ Cigarettes | ☐ Cigar(s) | | | | | | |
| ☐ E-Cigarettes/Vapor | | ☐ Pipe | | E-Cigarettes/Vapor | ☐ Pipe | | | | | | |
| ☐ Chewing Tobacco/Snuff | | ☐ Hooka | | Chewing Tobacco/Snuff | ☐ Hookah | | | | | | |
| ☐ Other Tobacco☐ Nicotine Products (Gum, Pa | tch etc) | ☐ Mariju | |] Other Tobacco] Nicotine Products (Gum, Pa | ☐ Marijuana | | | | | | |
| 3. Physical Measurements - Fi | | nation for | | | | | | | | | |
| 3. Filysical Measurements – 17 | | | | | osea Additional Insured. | | | | | | |
| | Height | Current Weight | Weight 1 Year Ago | | Veight Gain or Loss | | | | | | |
| Proposed Primary Insured | | | | | | | | | | | |
| Proposed Additional Insured | | | | | | | | | | | |
| 4. Personal Physicians - If Chilinformation for each child. | ld Rider co | overage is | requested | l, use an additional blank shee | t to add Personal Physician | | | | | | |
| | Propose | d Primary | Insured | Proposed Additional Insure | d Any Child | | | | | | |
| Name of Personal Physician: | | | | | | | | | | | |
| Address: | | | | | | | | | | | |
| Telephone Number: | | | | | | | | | | | |
| Date Last Consulted: | | | | | | | | | | | |
| Reason Last Consulted and Outcome: | | | | | | | | | | | |
| Treatment Given or Medication Prescribed: | | | | | | | | | | | |

| 5. | Personal Det | ails - Explain all ' | "yes" answers in | Section 6 Details box below | unless | instru | cted ot | herwis | e. | |
|----|-------------------------------|--|--|---|----------------------|--------|-----------------------|--------|----------|-------|
| | | | | osed Insured. For each and provide details. | Prop Prim Insu | nary | Prop Addit Insu | ional | Ar Ch | |
| | | | | | Yes | No | Yes | No | Yes | No |
| a. | | | | urance <i>(or any application</i> postponed, rated-up, or | | | | | | |
| b. | | years, have you a term illness or inj | | ceived disability payments | | | | | | |
| C. | within the ne of motor-pov | years, have you e ext 12 months: fly wered vehicle; sc ports? (If "yes", r estionnaire.) | | | | | | | | |
| d. | driving, driving | years, have you p ng under the inflo ended or revoked tions? | | | | | | | | |
| e. | | er been convicted ged with a violat | | | | | | | | |
| f. | | ? months, do you s? (<i>If "yes", comp</i> | | | | | | | | |
| g. | | ember or plan to ird, or Reserves? e.) | | | | | | | | |
| h. | | d any bankruptci ments pending a | | | | | | | | |
| i. | from cancer relationship t | or cardiovascula | parent or sibling who died age 60? (If "yes", provide ath, and cause of death, | | | | | | | |
| j. | | | | raged more than 3 drinks ; wine, liquor), and | | | | | | |
| 6. | Explanation of Insured(s) she | of Personal Deta ould sign and da | ils - If more spac te additional pag | e is needed, an additional bla ges. | ank she | et may | / be att | ached. | Any Pro | posed |
| | Question Letter | Person | Dates | | Details | | | | | |
| | | | | | | | | | | |
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| | | | | | | | | | | |

| | 7. Health Questions - All questions are to be answered by each Proposed Insured. Explain all "yes" answers in Section 8 Details box unless instructed otherwise. See Section 9 Appendix for reference. | | | | | | | | | | | | |
|----|--|---------------------------|---|---|-------|----------------------|-----------------------------------|-------|----------|--------|--|--|--|
| an | yone here pr | oposed for insu | | ithin the past 5 years, has I a member of the medical | Prin | osed nary ured | Proposed Additional Insured | | Ar Ch | | | | |
| - | | | | _ | Yes | | Yes | No | Yes | No | | | |
| a. | AIDS (Acqui | red Immune Dei | ficiency Syndron | ne)? | | | | | | | | | |
| b. | Disease or d | isorder of the he | eart? | | | | | | | | | | |
| C. | Disease or d HIV testing) | | teries, blood, or l | blood vessels (excluding | | | | | | | | | |
| d. | Diabetes or a | any disorder of t | the endocrine sys | stem? | | | | | | | | | |
| e. | Disease or d | isorder of the br | ain, muscle, or ne | ervous system? | | | | | | | | | |
| f. | Disease or d | isorder of the lui | ngs or respirator | y system? | | | | | | | | | |
| g. | Cancer or tu | mors (other thai | n basal cell carcir | noma)? | | | | | | | | | |
| h. | Disease or d | isorder of the kid | dneys or liver? | | | | | | | | | | |
| i. | Disease or d | isorder of the sto | omach or digesti | ive system? | | | | | | | | | |
| j. | Disease or d | isorder of the bo | ones, joints, or ba | ack? | | | | | | | | | |
| k. | Auto-Immur | ne (other than H i | (V) or connective | e tissue disorder? | | | | | | | | | |
| l. | Behavioral, por anxiety)? | sychological, or | | | | | | | | | | | |
| m. | . Alcoholism, a | | | | | | | | | | | | |
| n. | Disease of th | ne ears, nose, thr | oat, or eyes <i>(exc</i> | luding vision correction)? | | | | | | | | | |
| О. | Disease or d | m? | | | | | | | | | | | |
| Ha | ave you in the | past 5 years: | | | | | | | | | | | |
| p. | Consulted, b health care p HIV testing) | professional or fa | or been examine acility not already | ed or treated by any y disclosed <i>(excluding</i> | | | | | | | | | |
| q. | Had any abn (excluding H | | nas not already b | peen disclosed | | | | | | | | | |
| r. | | vas not complet | | hospitalization, treatment t you have not received | | | | | | | | | |
| S. | disclosed, to | include prescrip | | other than already -counter medications for nd frequency.) | | | | | | | | | |
| 8. | | | f more space is a ate additional pag | needed, an additional blank ges. | sheet | may k | oe atta | ched. | Any Pro | oposed | | | |
| | Question Letter | Person | Dates | Details (Be specific. Give full names, addresses and telephone numbers (if available) of physicians, hospitals, etc.) | | | | | | | | | |
| | | | | | | | | | | | | | |
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| | | | | | | | | | | | | | |

| 9. | Appendix to Section 7 Health Questions |
|----|--|
| a. | AIDS (Acquired Immune Deficiency Syndrome) |
| b. | Including, but not limited to, heart attack, chest pain, shortness of breath, congestive heart failure, heart murmur, valvular heart disease, irregular heart beat, palpitations, high blood pressure, or other defects or disorders of the heart |
| C. | Including, but not limited to, aneurysm, peripheral vascular disease, or any blockage or narrowing of the arteries or veins or other disorder of the blood vessels, anemia, elevated cholesterol, hemophilia, clotting factors, or any other disorders of the red or white blood cells or platelets |
| d. | Including, but not limited to, diabetes, high blood sugar, sugar in the urine, thyroid, parathyroid, pituitary, or any other disorders of the endocrine system |
| e. | Including, but not limited to, stroke or TIA (<i>transient ischemic attack</i>), Alzheimer's disease, dementia, memory loss, cognitive disorder, seizure, multiple sclerosis, muscular dystrophy, cerebral palsy, Parkinson's disease, ALS (<i>Lou Gehrig's disease</i>), or any form of muscular atrophy, or any other brain, spinal cord, or nervous system disorder |
| f. | Including, but not limited to, asthma, emphysema, COPD (<i>Chronic Obstructive Pulmonary Disease</i>), sleep apnea, or any other disease or disorder of lungs or respiratory system |
| g. | Including, but not limited to, leukemia, lymphoma, any malignant or benign tumor, cyst or polyp, or any disorder of the lymph glands |
| h. | Including, but not limited to, cirrhosis, hepatitis, protein or blood in urine, or any other disease or disorder of the kidney or liver |
| i. | Including, but not limited to, ulcerative colitis, Crohn's Disease, disease or disorder of the stomach, pancreas, gall bladder, or any other disease or disorder of the intestinal or digestive tract |
| j. | Including, but not limited to, arthritis, rheumatism, or any disease or disorder of the back, spine, bones, or joints |
| k. | Including, but not limited to, lupus, scleroderma, or any other connective tissue or other auto-immune disease |
| I. | Including, but not limited to, depression, anxiety, attention deficit disorders, bipolar, eating disorders, schizophrenia, or any other mental, behavioral, psychological, or psychiatric disorders |
| m. | Including, but not limited to, cocaine, narcotics, or misuse of prescription medication other than advised by a physician |
| n. | Disease of the ears, nose, throat, or eyes (excluding vision correction) |
| Ο. | Including, but not limited to, ovarian cyst/tumors, prostate enlargement, testicular mass, or any other disease or |

disorder of the reproductive system or breasts 10. Proposed Insured(s)

I acknowledge that all the statements and answers on this form are complete and true to the best of my knowledge and belief, whether written by my own hand or not, and I agree that they are to be the basis for any insurance issued hereon. I agree that a copy of this Part B shall be attached to and form a part of any policy issued.

| Signed this day of Month/Day | _,Year | _ | |
|--|--------|---|--|
| X | Χ | | |
| Signature of Proposed Primary Insured (or parent if Proposed Primary Insured is unde | | nature of Proposed Additional Insured (if to be Insured) | |

NATIONWIDE LIFE INSURANCE COMPANY NATIONWIDE LIFE AND ANNUITY INSURANCE COMPANY

One Nationwide Plaza, Columbus OH 43215-2220 (614) 249-7111

NOTICE AND CONSENT FOR AIDS VIRUS (HIV) BLOOD, URINE OR ORAL FLUID TESTING

Acquired Immunodeficiency Syndrome (AIDS) is a life-threatening disorder of the immune system, caused by a virus, HIV. The virus is transmitted by sexual contact with an infected person, from an infected mother to her newborn infant, or by exposure to infected blood (as in needles shared during intravenous drug use).

The AIDS related virus (HIV) antibody test detects the presence of antibodies, naturally occurring proteins in the sample fluid, produced by the body in response to the AIDS related virus. The HIV antigen test directly identifies AIDS viral particles. To evaluate your insurability the Insurer indicated above has requested that you provide a sample of blood, urine or oral fluid (saliva) for testing and analysis to determine the presence of HIV antibodies. The purpose of the test is to determine whether you may have been infected with HIV. If you are infected, you are probably not insurable. This is not a test for AIDS. AIDS can only be diagnosed by medical evaluation. By signing and dating this form you agree that this test may be done and that underwriting decisions will be based on the results. A series of three tests will be performed by a licensed laboratory through a medically accepted and Federal Drug Administration (FDA) approved procedure.

This test will be performed according to the following protocol:

- 1. An initial ELISA test will be done.
 - a. If the initial ELISA test is positive, it will be repeated.
 - b. If the initial ELISA test is negative, a negative finding will be reported.
- 2. If the second ELISA test is:
 - a. Positive, a Western Blot test will be performed to confirm the positive results of the two ELISA tests.
 - b. Negative, a third ELISA test will be performed.
 - 1) If the third ELISA test is positive, a Western Blot test will be performed to confirm the previous results.
 - 2) If the third ELISA test is negative, a negative result will be reported.
- 3. Only if at least two ELISA tests and a Western Blot test are all positive, will the result be reported as positive.

The above tests performed on a saliva sample are not as reliable as they are when performed on a blood sample. You may request a blood sample be used instead of a saliva sample. Either way, the insurer will pay for the cost of your testing in relation to your insurability.

The tests for HIV antibodies are very sensitive. Errors are rare, but they do occur. Possible errors include false positive and false negatives. A false positive test gives a positive result, even though you are not infected. This happens only rarely and is more common in persons who have engaged in high risk behavior. Retesting should be done to confirm the validity of a positive test. A false negative gives a negative result, even though you are infected with HIV. This happens most commonly in recently infected persons. It takes at least 4-12 weeks for a positive result to develop after a person is infected.

All test results are required to be treated confidentially. They will be reported by the laboratory to us. The test results may be disclosed as required by law, or to employees who have the responsibility of making underwriting decisions on our behalf. The results may be disclosed to a reinsurer, if the reinsurer is involved in the underwriting process. The test results of a saliva sample will not be released to anyone else not indicated above without your express written consent. The test result from a blood sample may be released to those persons indicated above and the Medical Information Bureau (MIB), an Insurance Information exchange, under procedures that are designed to assure confidentiality, including the use of general codes that also cover results of tests for other diseases or conditions not related to AIDS.

If your test results are negative, no routine notification will be sent to you. If your test results are reported by the laboratory to us as being positive, you are entitled to that information if you so desire. Because a trained person should deliver that information so that you can understand clearly what the results mean, you are asked to list your private physician so that we can have him or her tell you the test results and explain their meaning.

| • | Address | |
|---|--|-----|
| | City | |
| | State | Zip |
| □ blood from me, the testing of t information on this form about what a test result r | nt for testing. I voluntarily consent to the collection of □ hat specimen, and the disclosure of the test results as doneans and understand that I should contact a local AIDS see information and counseling if the test is positive. | |
| | | |

AVAILABLE COUNSELING SERVICES

SAN FRANCISCO AIDS FOUNDATION

10 United Nations Plaza San Francisco, CA 94102 (415) 487-3000

SACRAMENTO AIDS FOUNDATION

100 "K" Street Suite 201 Sacramento, CA 95814 (916) 448-2437

CENTRAL VALLEY AIDS TEAM

P. O. Box 4640 Fresno, CA 83744 (209) 264-2437

AIDS PROJECT-LOS ANGELES

1313 North Vine St Los Angeles, CA 90028 (213) 993-1600

AIDS SERVICES FOUNDATION OF ORANGE COUNTY

17982 Sky Park Circle Suite J Irvine, CA 92714 (714) 253-1500

SAN DIEGO AIDS PROJECT

140 Arbor Drive San Diego, CA 92103 (619) 686-5000

AIDS PROJECT-EAST BAY

651 20th Street Oakland, CA 94612 (510) 834-8181

ARIS PROJECT

1550 The Alameda Suite 100 San Jose, CA 95126 (408) 293-2747



Nationwide Modified Endowment Contract (MEC) **Authorization Form**

Nationwide Life Insurance Company Nationwide Life and Annuity Insurance Company PO Box 182835, Columbus, OH 43218-2835

Phone: 800-848-6331 • Fax: 888-677-7393 • nationwide.com

1. General Information (please print)

Only submit this form if you want your policy to be a Modified Endowment Contract (MEC).

| Diagon wint clearly com | plete the form and provide all reque | ated information to avoid pro- | essing delays |
|---|---|---|---|
| Owner's Information: | ipiete the form and provide all reque | sted information to avoid proc | essing delays. |
| Name: | | Policy Number: _ | |
| | | | |
| | | | |
| SSN: | Phone: | Email: | |
| | vide excellent customer service to our to panies to contact you via telephone using | | |
| Joint Owner's Name (if | applicable): | | |
| Insured's Information: | | | |
| Name: | | SSN: | |
| Date of Birth: | | | |
| 2. MEC Election an | d Disclosure | | |
| ☐ I elect to have my po | licy established as a Modified Endow | ment Contract | |
| defined by section 7702 favorable tax treatment | surance policy I have applied for wi 2A of the Internal Revenue Code. Loa than loans taken from policies which ding Modified Endowment Contracts | ans from a Modified Endowme are not Modified Endowment C | nt Contract are subject to less Contracts. I understand that for |
| 3. Signature(s) (red | quired) | | |
| PLEASE SIGN BELOW O | ONLY IF YOU INTEND FOR YOUR PO | LICY TO BECOME A MEC. | |
| Owner: | | | |
| Name (please print): | | | |
| Signature: | | Date: | |
| Joint Owner (if applicab | ole): | | |
| Name (please print): | | | |
| Signature: | | Date: | |
| | | | |



Nationwide Modified Endowment Contract (MEC) **Authorization Form**

Nationwide Life Insurance Company Nationwide Life and Annuity Insurance Company PO Box 182835, Columbus, OH 43218-2835

Phone: 800-848-6331 • Fax: 888-677-7393 • nationwide.com

1. General Information (please print)

| Only submi | t this form if you want your policy | to be a Modified Endowment | Contract (MEC). |
|--|---|--|--|
| • | lete the form and provide all reque | sted information to avoid proc | essing delays. |
| Owner's Information: | | | |
| | | | |
| | | | |
| | | | |
| | Phone: | | |
| Nationwide strives to provide Nationwide Family of Compa | de excellent customer service to our to nies to contact you via telephone using | Members. By providing your tele gautomated technology to assist y | phone number, you authorize the you with your account. |
| Joint Owner's Name (if ag | oplicable): | | |
| Insured's Information: | | | |
| Name: | | SSN: | |
| Date of Birth: | | | |
| 2. MEC Election and | Disclosure | | |
| ☐ I elect to have my polic | y established as a Modified Endow | ment Contract | |
| | an loans taken from policies which ng Modified Endowment Contracts | | |
| 3. Signature(s) (requ | ired) | | |
| PLEASE SIGN BELOW ON | ILY IF YOU INTEND FOR YOUR PO | LICY TO BECOME A MEC. | |
| Owner: | | | |
| Name (please print): | | | |
| Signature: | | Date: | |
| Joint Owner (if applicable | e): | | |
| Name (please print): | | | |
| Signature: | | Date: | |
| Assignee: | | | |
| Name (please print): | | | |
| Signature: | | Date: | |
| | | | |



CALIFORNIA STATE SPECIFIC FORMS

Replacement form on the reverse side of this page. Please complete if applicable.

This packet includes these forms:

- Replacement Form (L-4351)
- Special Notice to Seniors Regarding In-Home Sales Meeting (Notice to Seniors)



Notice Regarding Replacement of Life Insurance or Annuities

Nationwide Life Insurance Company Nationwide Life and Annuity Insurance Company

One Nationwide Plaza, Columbus, Ohio 43215

Phone: 800-848-6331 • Fax: 888-634-4472 • nationwide.com

Purpose

Replacing your Life Insurance Policy or Annuity?

Are you thinking about buying a new life insurance policy or annuity and discontinuing or changing an existing one? If you are, your decision could be a good one--or a mistake. You will not know for sure unless you make a careful comparison of your existing benefits and the proposed benefit.

Make sure you understand the facts. You should ask the company or producer that sold you your existing policy to give you information about it.

Hear both sides before you decide. This way you can be sure you are making a decision that is in your best interest.

We are required by law to notify your existing company that you may be replacing their policy.

| Applicant's Printed Name: | |
|---|-------|
| Applicant's Signature: | Date: |
| Joint Applicant's Printed Name:(If applicable.) | |
| Joint Applicant's Signature: | Date: |
| Producer's Printed Name: | |
| Producer's Signature: | Date: |
| This form must be signed and dated on or before the application date. | |

Please complete this information in its entirety

| Name of Insured | Existing Company | Policy Number |
|-----------------|------------------|---------------|
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |



Important Delivery Notice to Seniors

Nationwide Life Insurance Company Nationwide Life and Annuity Insurance Company

One Nationwide Plaza, Columbus, Ohio 43215

Phone: 800-848-6331 • Fax: 888-634-4472 • nationwide.com

Important Notice

Any person meeting with a Senior, defined as someone who is 60 years or older, in the Senior's home, with respect to sales of life insurance or annuities, must deliver the "Special Notice for Seniors Regarding In-Home Sales Meeting" form, in writing to the Senior, no less than 24 hours and no more than 14 days prior to that individual's initial meeting in the Senior's home.

If the Senior has an existing insurance relationship with an insurance professional and requests a meeting with the insurance professional in the Senior's home the same day, a notice shall be delivered to the Senior prior to the meeting.



Special Notice for Seniors Regarding In-Home Sales Meeting

Nationwide Life Insurance Company Nationwide Life and Annuity Insurance Company One Nationwide Plaza, Columbus, Ohio 43215

| Phone: 800-848-6331 • Fax: 888 -634-4472 • nationwide.com |
|---|
| Read Carefully before Proceeding |
| Agent Information as it appears on his or her California insurance license. Agent's Full Name: |
| Agent's License Number: |
| Agent's Mailing Address: |
| Agent's Telephone Number: |
| I. I am a licensed insurance agent. My purpose for coming to your home is to sell, discuss and/or deliver one of the following (indicate all that apply): Life insurance, including annuities Other insurance products (specify): |
| 2. You have the right to have other persons present at the meeting, including family members, financial advisors, or attorneys. |
| 3. You have the right to end the meeting at any time. |
| 4. You have the right to contact the Department of Insurance for |
| information, or to file a complaint. |
| California Department of Insurance Consumer Assistance Telephone |
| 800-927-HELP (4357) |
| (Calling from within California) |
| 213-897-8921 |
| (Outside California) |
| 800-482-4833 |
| (TDD - Telecommunication Devices for the Deaf) |
| 5. The following individuals will be coming to your home: (List all attendees, and insurance license information, if applicable.) |
| |



Third Party Notice/Secondary Addressee Designation For Life Insurance

Nationwide Life Insurance Company Nationwide Life and Annuity Insurance Company

PO Box 182835, Columbus, OH 43218-2835

Phone: 800-848-6331 • Fax: 888-677-7393 • nationwide.com

| 1.6 | |
|--|--|
| 1. General Information (please print) | |
| Owner's Name: | Policy Number: |
| Owner's SSN: | |
| Insured's Name: | |
| Phone: | |
| | our Members. By providing your telephone number, you authorize the e using automated technology to assist you with your account. |
| 2. Purpose Of The Form | |
| mail you. These notices are considered by Nationwide to coverage or pending termination of your life insurance policies. This form also allows you to remove a designation is required by law for us to collect this waiver. Please co | ourself to receive copies of important notices Nationwide may of include any notice regarding reductions or decreases in policy policy for nonpayment of premium and referred to as "Important ted person, or waive your right to designate a person, where it implete Section 3, 4, or 5 below. You may also use this form new third party. To do this, please complete Sections 3 and 4. |
| 3. Designate A Third Party For Lapse Notice | s |
| party designee to receive copies of Important Notices re not constitute acceptance of any liability on the part of the Policy Owner. The designation does not create the | on the above referenced life insurance policy. I authorize the third egarding my life insurance policy. Designation as a third party does the third party designee, or Nationwide, for services provided to right to inquire or request changes on the life insurance policy. I ted individual of their affiliation with this policy if no signature is |
| Designee's Name: | |
| Designee's Address: | |
| Owner's Signature (Required): | Date: |
| | Date: |
| Please Note: For policies issued in New Jersey the Designing will delay processing. | signee's signature is required to complete this designation, not |
| 4. Request To Remove A Third Party Designation | ition For Lapse Notices |
| I | (Policy Owner) or (current third party designee) request |
| no longer receive copies of Important Notices. | ce policy referenced above. I understand the named designee will |
| | Date: |
| Current Designee's Signature: | |
| 5. Waiver Of Third Party Designation | |
| Protection against unintended lapse. | |
| I understand that I have the right to designate at least one of this policy for nonpayment of premium. I understand and unpaid. I elect NOT to designate a person to receive the future. | e person other than myself to receive notice of lapse or termination that notice will not be given until 30 days after a premium is due this notice. I understand I can designate a person at any time in |
| Owner's Signature (Required): | Date: |



LONG-TERM CARE INSURANCE PERSONAL WORKSHEET

NATIONWIDE LIFE AND ANNUITY INSURANCE COMPANY

| nationwide.com | , Onio 43218-2835 • 1-800 | J-848-6331 • FAX N | NUMBER: 1-888-677-7393 |
|--|---|---|--|
| Proposed Insured: | S | ocial Security #/Tax | xID: |
| law requires companies issu | ng this policy to give you s me important questions to | some important fact help you and the co | out this type of insurance. State its about premiums and premium ompany decide if you should buy right for everyone. |
| SECTION 1: PREMIUM IN | | | |
| The premium for the cov | | ng will be: (Check | one) |
| ☐ a one-time single premiu | | | |
| □ \$ per year | | | _ per year/month for 10 years. |
| The premium quoted in the process. | is worksheet is not guara | anteed and may ch | nange during the underwriting |
| those policies, and sample for the policies issued by d and for the nine preceding Insurance's consumer toll- | premiums. The rate guide ifferent insurers in each st years. You can obtain a c free telephone number (1 / Program (HICAP) toll-f | also provides a his tate in which they d topy of this rate gui I-800-927-HELP), I free telephone nu | surers, the benefits provided in tory of the rate increases, if any, to business, for the current year de by calling the Department of coy calling the Health Insurance mber (1-800-434-0222), or by ance.ca.gov). |
| COVERAGE YOU CHOOS | SE . | | EASE PREMIUMS ON THE |
| company has never increas | CREASE HISTORY g-term care insurance sin | ce 1999 and has s | policy. old this policy since 2017. The der it has sold in this state or any |
| other state. SECTION 4: QUESTIONS | ABOUT VOUD INCOME | | |
| You do not have to answer | the questions that follow. ums and the cost of care y | our insurance does | to make sure you have thought s not cover. If you do not want to t refuse to insure you. |
| What resources will you ☐ Current income from em ☐ Savings ☐ Sell investm | ployment | me from investmen | its □ Other current income family □ Other |
| If you will be paying premit you may not be able to affo | • | | income, a rule of thumb is that an 7% of your income. |
| Could you afford to keep ☐ Yes ☐ No ☐ Had not the | . , , . | • | |
| What is your household a ☐ Under \$10,000 ☐ \$10,0 | | ` | , |
| Do you expect your incom ☐ No ☐ Yes, expect incre | | | eck one) |

| SECTION 4: QUESTIONS ABOUT YOUR INCOME - CONTINUED |
|--|
| If you plan to pay premiums from your income, have you thought about how a change in your income would affect your ability to continue to pay the premium? |
| ☐ Yes ☐ No ☐ Do not know |
| Will you buy inflation protection? (Check one) ☐ Yes ☐ No |
| Inflation may increase the cost of long-term care in the future. |
| If you do not buy inflation protection, how will you pay for the difference between future costs and your daily benefit amount? |
| ☐ From my income ☐ From savings ☐ From investments ☐ Sell other assets ☐ Money from my family ☐ Other |
| The national average annual cost of long-term care in 2012 was \$90,520, but this figure varies across the country. In ten years the national average annual cost would be about \$147,548 if costs increase 5% annually. |
| What elimination period are you considering? 90 calendar day elimination period |
| Approximate cost of care for this period: \$22,320 (\$248 per day times number of days in elimination period, where \$248 represents the most recent estimate of the national daily average cost of long-term care) |
| How do you plan to pay for your care during the elimination period? (Check all that apply) |
| ☐ From my Income ☐ From my Savings/Investments ☐ My family will pay |
| SECTION 5: QUESTIONS ABOUT YOUR SAVINGS AND INVESTMENTS |
| Not counting your home, about how much are all of your assets (your savings and investments) worth? (Check one) |
| □ Under \$20,000 □ \$20,000-\$30,000 □ \$30,000-\$50,000 □ Over \$50,000 |
| Do you expect the value of your assets to change over the next ten years? (Check one) |
| □ No □ Yes, expect to increase □ Yes, expect to decrease |
| If you are buying this policy to protect your assets and your assets are less than \$50,000, experts suggest you think about other ways to pay for your long-term care. |
| SECTION 6: DISCLOSURE STATEMENT |
| ☐ The answers to the questions above describe my financial situation. |
| Check one: OR |
| ☐ I choose not to complete this information. |
| By my signature below, I agree that the company and/or its producer (below) has reviewed this worksheet with me, including the premium, premium increase history, and potential for premium increases in the future. I understand the information contained in this worksheet. |
| SECTION 7: SIGNATURE(S) REQUIRED |
| |
| Signed:(Applicant/Policy Owner's Signature) (Date) |
| ☐ I explained to the Applicant/Policy Owner the importance of answering these questions |
| |
| Signed: (Producer) (Date) |
| Producer's Printed Name: |
| In order for us to process your application, please return this signed worksheet to Nationwide, along with your application. |
| My producer has advised me that this long-term care insurance policy does not seem to be suitable for me. However, I still want the company to consider my application. |
| |
| (Applicant/Policy Owner's Signature) (Date) |
| Someone from the company may contact you to discuss your answers and the suitability of this policy for you. |

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Receipt of Disclosure Statement for Accelerated Death Benefit for Terminal Illness Rider

Nationwide Life Insurance Company Nationwide Life and Annuity Insurance Company

PO Box 182835, Columbus, OH 43218-2835

Phone: 866-678-5433 • Fax: 888-677-7393 • nationwide.com

1. Important

Signed Receipt of Disclosure Statement for Accelerated Death Benefit for Terminal Illness Rider for AL, AR, CA, CT, DC, IL, IN, KS, KY, LA, MA, MI, MN, MS, MT, NC, OH, OK, OR, TX, VA, WA,

| 7, 7, 7, 7, 7, 7, 7, 7, 7, 7, 7, 7, 7, 7 | |
|--|--|
| 2. General Information (Please print) | |
| Owner's Name: | SSN: |
| Primary Insured's Name (if different than Owner): | |
| 3. Acknowledgment & Signature(s) | |
| This is to acknowledge that I have received the Disclosu Rider. | ure Statement for Accelerated Death Benefit for Terminal Illness |
| Owner's Name (please print): | |
| Owner's Signature: | Date: |
| Primary Insured's Name (if different than Owner): | |
| Primary Insured's Signature: | Date: |
| Agent's Name: | |
| Agent's Signature: | |
| DI EASE NOTE: It is the agent's responsibility to have t | his form completed and signed by both the primary insured |

PLEASE NOTE: It is the agent's responsibility to have this form completed and signed by both the primary insured and agent (and policy holder if different from the primary insured) prior to or at the time of application.

Upon completion, provide one copy to the primary insured and return the original to Nationwide at the address provided above.



Protection Against Unintended Lapse

Nationwide Life And Annuity Insurance Company PO Box 182835 • Columbus, OH 43218-2835

Phone: 800-848-6331 • Fax to: 888-677-7393 • nationwide.com

Protection Against Unintended Lapse

California insurance law requires you to make the following election with a wet signature.

I understand that I have the right to designate at least one person other than myself to receive notice of lapse or termination of this long-term care insurance policy for non-payment of premium. I understand that notice will not be given until 30- days after a premium is due and unpaid.

| Please check one of the following: | | | | | | |
|--|------|--|--|--|--|--|
| ☐ I elect NOT to designate any person to receive this notice. | | | | | | |
| ☐ I elect to designate a person to receive this notice. | | | | | | |
| | | | | | | |
| Signature of Applicant | Date | | | | | |
| Complete information below ONLY if you elect a person to receive this notice | | | | | | |
| Name of Designee (first, middle, last): | | | | | | |
| Address of Designee: | | | | | | |
| Phone Number of Designee: () | | | | | | |

If you wish to name more than one designee, please attach a separate sheet. You may change the named designee at any time by notifying Nationwide in writing at the following address: PO Box 182835, Columbus, Ohio 43218-2835.



DISCLOSURE STATEMENT FOR ACCELERATED DEATH BENEFIT FOR TERMINAL ILLNESS RIDER

Please Keep For Your Records

Benefit Provided by the Accelerated Death Benefit for Terminal Illness Rider ("ADB Rider"):

This accelerated benefit provides for a one-time, lump sum, advance payment of a portion of the Death Benefit Proceeds of the Policy when the Insured has a Terminal Illness. A Terminal Illness is an illness diagnosed by a Physician that is expected to result in death within 12 months of the diagnosis. The Physician shall not be any Insured, Policy Owner, Beneficiary, or a relative thereof.

The accelerated death benefit of this life insurance product may provide benefits to pay for long-term care services, but it is NOT a long-term care insurance policy and the amount this product pays you, may not be enough to cover your medical, nursing home or other bills. You may use the Accelerated Death Benefit Payment for any purpose. Unless it has been otherwise assigned or designated by the Policy Owner, the Accelerated Death Benefit Payment shall be paid to the Policy Owner or the Policy Owner's estate while the Insured is living. Unlike conventional life insurance proceeds, accelerated benefits payable under the ADB Rider COULD BE TAXABLE IN SOME CIRCUMSTANCES. We recommend that you contact a tax advisor when making tax-related decisions about electing to receive and use benefits from an accelerated death benefit product.

Consequences of this Benefit:

Receipt of accelerated death benefits from a life insurance policy MAY ADVERSELY AFFECT MEDICAID and SUPPLEMENTAL SECURITY INCOME ("SSI") ELIGIBILITY. The mere fact that you own a Policy with an option to accelerate the death benefit may affect your eligibility for these government programs. In addition, exercising the option to accelerate death benefits and receiving those benefits before you apply for these programs, or while you are receiving government benefits, may affect your initial or continued eligibility. Contact the Medicaid Unit of your local Division of Medical Assistance and the Social Security Administration for more information.

Eligibility and Conditions for Payment:

The Eligibility and Conditions for Payment of the accelerated death benefit are as stated in the ADB Rider. Your request for an application for the accelerated death benefit under the ADB Rider must be received at our Home Office in a form satisfactory to us. Once we receive your request for an application, we will send the forms necessary for filing a claim for the Accelerated Death Benefit Payment. If the claim form is not provided within fifteen (15) days after your request, the claim requirements are deemed to have been met by providing us with written proof that the Insured has a Terminal Illness.

Limitations on the Accelerated Death Benefit Payment:

The maximum amount of the accelerated death benefit to be paid if the Insured meets the requirements of the Eligibility and Conditions for Payment section of the ADB Rider shall not exceed fifty percent (50%) of the base Policy Specified Amount. In addition to the foregoing, the Accelerated Death Benefit Payment must be at least \$10,000.00 and shall not exceed \$250,000.00. We reserve the right to require the base Policy Specified Amount to be at least \$50,000.00 on the date your request for the acceleration benefit is processed at our Home Office.

Effect on Death Benefit, Policy Values and Premiums:

If the Accelerated Death Benefit Payment is made, the Policy values **WILL BE SUBJECT TO REDUCTIONS** as of the ADB Rider Effective Date. These reductions will be made to the base Policy Specified Amount, Cash Value, Indebtedness if any, required Premium if any, and any other Policy charges in effect at the time the request for payment is processed under this ADB Rider. Concurrent with receipt of the Accelerated Death Benefit Payment, the Policy Owner and any irrevocable beneficiaries will be provided with the ADB Rider Specifications Page which demonstrates the effect of the acceleration on the death benefit and other Policy values.



HERE IS AN EXAMPLE OF THE EFFECT OF AN ACCELERATED DEATH BENEFIT PAYMENT ON A LIFE INSURANCE POLICY. ACTUAL VALUES WILL BE DETERMINED ON THE DATE THE CLAIM IS PROCESSED.

| (1) Policy Specified Amount: | \$ 500,000.00 |
|--|-----------------------|
| (2) Requested Percentage of Policy Specified Amount: | 20% |
| (3) Amount to be Accelerated (Unadjusted Payment): | \$ 100,000.00 |
| (4) (a) Reduced by Estimated Charges and Adjustments | |
| (i) Administrative Expense Charge | \$ 250.00* |
| (ii) Interest Rate Discount on the amount to be Accelerated | 5.00% |
| (iii) Policy Premium/Policy Charges** Due on Accelerated Portion (12 months) | \$ 5369.00 |
| (iv) Risk Charge on the amount to be Accelerated*** | 3.60% |
| (b) Reduced by Overdue Premium (if applicable) | \$ 0.00 |
| (c) Proportional reduction to Indebtedness (if applicable) | \$ 0.00 |
| (d) Total Accelerated Death Benefit Payment payable to the Policy Owner | \$ 85,781.00 |
| (5) Reduced Policy Specified Amount: | \$ 400,000.00 |
| (6) Premium Necessary to Keep Policy in Force | |
| (a) Premium before Acceleration of Death Benefit | \$ 26,845.00 per year |
| (b) Premium after Acceleration of Death Benefit | \$ 21,476.00per year |
| (7) Effect on Cash Value | , , |
| (a) Cash Value before Acceleration of Death Benefit | \$ 131,957.00 |
| (b) Cash Value after Acceleration of Death Benefit | \$ 105,565.60 |
| | |

^{*} We may charge less, but will never charge more than the maximum Administrative Expense Charge stated above. For policies issued in Florida, the maximum Administrative Expense Charge is \$100.00.

IMPORTANT NOTICE TO APPLICANT/BUYER REGARDING ACCELERATED DEATH BENEFITS

For policies issued in California:

The benefits provided by this accelerated death benefit are not intended to provide, and will never provide, long-term care insurance, nursing home insurance, or home care insurance. If you are interested in long-term care or nursing home or home care insurance, you should consult with an insurance agent licensed to sell that insurance, inquire with the insurance company offering the accelerated death benefits, or visit the California Department of Insurance Internet Web site (www.insurance.ca.gov) section regarding long-term care insurance.

If you choose to accelerate a portion of your death benefit, doing so will reduce the amount that your beneficiary will receive upon your death.

Receipt of accelerated death benefits may be taxable. Prior to electing to buy the accelerated death benefit, you should seek assistance from a qualified tax adviser.

Receipt of accelerated death benefits may affect eligibility for public assistance programs, such as Medi-Cal or Medicaid. Prior to electing to buy the accelerated death benefit, you should consult with the appropriate social services agency concerning how receipt of accelerated death benefits may affect that eligibility.

For policies issued in Washington:

This accelerated life benefit does not and is not intended to qualify as long-term care under Washington state law. Washington state law prevents this accelerated life benefit from being marketed or sold as long-term care.



^{**} Referred to as Policy Premium in Whole Life policies, policy premium or policy charges in Universal Life and Variable Universal Life Products.



DISCLOSURE STATEMENT FOR ACCELERATED DEATH BENEFIT RIDER

Please Keep For Your Records

Benefit Provided by the Accelerated Death Benefit Rider ("ADB Rider"):

This accelerated benefit provides for a one-time, lump sum, advance payment of a portion of the Death Benefit Proceeds of the Policy when the Insured has a terminal illness, as defined in the Rider. A terminal illness is an illness diagnosed by a licensed physician that is expected to result in death within 12 months of the diagnosis (24 months required in Illinois, Kansas, Massachusetts, and Texas).

The accelerated death benefit of this life insurance product may provide benefits to pay for long-term care services, but it is NOT a long-term care insurance policy and the amount this product pays you, may not be enough to cover your medical, nursing home or other bills. You may use the Accelerated Death Benefit Payment for any purpose. Unless it has been otherwise assigned or designated by the Policy Owner, the Accelerated Death Benefit Payment shall be paid to the Policy Owner or the Policy Owner's estate while the Insured is living.

Consequences of this Benefit:

Unlike conventional life insurance proceeds, accelerated benefits payable under the Rider COULD BE TAXABLE IN SOME CIRCUMSTANCES. We recommend that you contact a tax advisor when making tax-related decisions about electing to receive and use benefits from an accelerated death benefit product.

Receipt of accelerated death benefits from a life insurance policy MAY ADVERSELY AFFECT MEDICAID and SUPPLEMENTAL SECURITY INCOME ("SSI") ELIGIBILITY. The mere fact that you own a Policy with an option to accelerate the death benefit may affect your eligibility for these government programs. In addition, exercising the option to accelerate death benefits and receiving those benefits before you apply for these programs, or while you are receiving government benefits, may affect your initial or continued eligibility. Contact the Medicaid Unit of your local Division of Medical Assistance and the Social Security Administration for more information.

Eligibility and Conditions for Payment:

The Eligibility and Conditions for Payment of the accelerated death benefit are as stated in the Rider. Your request for an application for the accelerated death benefit under the Rider must be received at our Home Office in a form satisfactory to us. Once we receive your request for an application, we will send the forms necessary for filing a claim for the Accelerated Death Benefit Payment. If the claim form is not provided within fifteen (15) days after your request, the claim requirements are deemed to have been met by providing us with written proof that the Insured has a terminal illness.

Limitations on the Accelerated Death Benefit Payment:

The maximum amount of the accelerated death benefit to be paid if the Insured meets the requirements of the Eligibility and Conditions for Payment section of the Rider shall not exceed fifty percent (50%) of the base Policy Specified Amount. In addition to the foregoing, we reserve the right to require that (i) the base Policy Specified Amount be at least \$50,000; and (ii) the Accelerated Death Benefit Payment be at least \$10,000.00 on the date we approve your application for this Rider

Effect on Death Benefit, Policy Values and Premiums:

If the Accelerated Death Benefit Payment is made, the base Policy values **WILL BE SUBJECT TO REDUCTIONS** as of the Rider Effective Date. These reductions will be made to the base Policy Specified Amount, Cash Value, Indebtedness (if any), required Premium (if any), and any other Policy charges in effect as of the date we approve your application for this Rider. Concurrent with receipt of the Accelerated Death Benefit Payment, the Policy Owner and any irrevocable beneficiaries will be provided with the Rider Data Page which demonstrates the effect of the acceleration on the death benefit and other Policy values. If a nonforfeiture option, such as Extended Term Insurance or reduced paid-up insurance, is available in the Policy and is elected after an accelerated death benefit is paid, it will be based on the remaining reduced Cash Value.

HERE IS AN EXAMPLE OF THE EFFECT OF AN ACCELERATED DEATH BENEFIT PAYMENT ON A LIFE INSURANCE POLICY. ACTUAL VALUES WILL BE DETERMINED ON THE DATE THE CLAIM IS PROCESSED.

| (1) Policy Specified Amount: | | \$ 600,000.00 | |
|--|-------------|----------------------|--|
| (2) Requested Percentage of Policy Specified Amount: | | 20% | |
| (3) Amount to be Accelerated (Unadjusted Payment): | | \$ 120,000.00 | |
| (4) (a) Reduced by Estimated Charges and Adjustments | | | |
| (i) Maximum Administrative Expense Charge* | \$ 250.00* | | |
| (ii) Interest Rate Discount on the amount to be Accelerated | 5.00% | | |
| (iii) Policy Premium/Policy Charges** Due on Accelerated Portion (12 months) | \$ 1,225.20 | | |
| (iv) Risk Charge on the amount to be Accelerated*** | 5.00% | | |
| (b) Reduced by Overdue Premium (if applicable) | \$ | 0.00 | |
| (c) Proportional reduction to Indebtedness (if applicable) | \$ | \$ 0.00 | |
| (d) Total Accelerated Death Benefit Payment payable to the Policy Owner | \$ | \$ 106,524.80 | |
| (5) Reduced Policy Specified Amount: | | \$ 480,000.00 | |
| (6) Premium Necessary to Keep Policy in Force | | | |
| (a) Premium before Acceleration of Death Benefit | | \$ 6,126.00 per year | |
| (b) Premium after Acceleration of Death Benefit | | \$ 4,900.80 per year | |
| (7) Effect on Cash Value | | | |
| (a) Cash Value before Acceleration of Death Benefit | | \$ 74,562.00 | |
| (b) Cash Value after Acceleration of Death Benefit | | \$ 59,649.60 | |
| | | | |

^{*} We may charge less, but will never charge more than the maximum Administrative Expense Charge stated above.

For policies issued in Florida, the maximum Administrative Expense Charge is \$100.00

For policies issued in Oregon, the maximum Administrative Expense Charge is \$200.00.

For policies issued in Texas, the maximum Administrative Expense Charge is \$150.00.

IMPORTANT NOTICE TO APPLICANT/BUYER REGARDING ACCELERATED DEATH BENEFITS

For policies issued in Indiana:

Any coverage on the base Policy that is requested to be accelerated and is subject to a contestable period will be treated as a contestable claim.

For policies issued in Texas:

The receipt of accelerated death benefits may be taxable. Accelerated Death Benefit Payments may also adversely affect the recipient's eligibility for Medicaid and other government provided benefits. Assistance and advice should be obtained from a personal tax advisor and social services agencies prior to receipt of any such payments. The Rider provides for an accelerated death benefit to be paid to the Policy Owner. The accelerated death benefits offered under the Rider are intended to qualify for favorable tax treatment under the Internal Revenue Code. If the accelerated death benefits qualify for such favorable tax treatment, the benefits will be excludable from your income and not subject to federal taxation. Tax laws relating to accelerated death benefits are complex. You are advised to consult with a qualified tax advisor about circumstance under which you could receive accelerated death benefits excludable from income under federal law.

Receipt of accelerated death benefits may affect your, your spouse's or your family's eligibility for public assistance programs such as medical assistance (Medicaid), Aid to Families with Dependent Children (AFDC), Supplemental Security Income (SSI), and drug assistance programs. You are advised to consult with a qualified tax advisor and with social services agencies concerning how receipt of such a payment will affect your, your spouse's and your family's eligibility for public assistance.

^{**}Referred to as Policy Premium in Whole Life policies and Policy Charges in Universal Life and Variable Universal Life policies.

^{***}Risk Charge is not applicable for policies issued in Connecticut, Florida, Illinois, Indiana and Texas.

| PRODUCER'S CERTIFICATE These questions must be answered by the soliciting Producer. | | | | | | | | | |
|--|---|--------------------|----------------|---------------------------------------|---|-------------------------|---|----------------------------|--|
| Proposed Primary Insured | Name (First, MI, Last): (Please print) | | | | | Rate Class Illustrated: | | | |
| 2. Proposed Additional Insured | Name (First, MI, Last): (Please print) | | | | | | Rate Class Illustrated: | | |
| 3. Income/Net Worth | Client: | | | Annual Income: | | | Net Worth: | | |
| | Proposed Prim | | | \$ | | | \$ | | |
| | | sed Additional I | | \$ | | | \$ | | |
| 4. Type of Insurance | | | | Estate Succession ucational Funding | | | Sell (Cross Purchase) ☐ Split Dollar Plan edemption) ☐ Key Person Insurance | | |
| | ☐ Wealth Enhancement/Transfer ☐ Charitable Planning ☐ Other | | | | ☐ Executive Bonus ☐ Non-Qualified Deferred Compensation ☐ Insurance Based Retirement Plan ☐ Other | | | | |
| | For Personal Insurance, complete the Life Financial Supplement or provide financial statements if: Specified amount is \$2,000,001 or more for ages 18-70 Specified amount is \$100,001 or more for ages 71+ | | | | For Business Insurance, complete the Life Financial Supplement or provide financial statements if: • Specified amount is \$500,001 or more with all ages | | | | |
| 5. Business Insurance | | | | artnership 🗆 Corporati | ion 🗆 | Other | | | |
| Complete this section if | Indicate the pa | articipants and th | eir percentag | e of ownership: | | | | | |
| the Business Financial | Assets: \$ | | | Liabilities: \$ | | | Net Worth: \$ | | |
| Supplement is not required. | Net Profit After Taxes: \$ | | | Net Profit Prior Year | Net Profit Prior Year: \$ | | | ket" Value of Business: \$ | |
| 6. For Juvenile Applicants Only | On the Father: | \$ | | On the Mother: \$ | | | On the Owner/ Guardian:\$ | | |
| Indicate how much is in | Age: Amo | | Amount: \$_ | · · · · · · · · · · · · · · · · · · · | | Age: | | | |
| force with all companies. | Siblings | Age: | | | _ | Age: | Amount: \$ | | |
| 7. Additional Information | | | | on? ☐ Producer ☐ | | | | | |
| All questions in this | | | ured □Oth | er | | | | | |
| All questions in this section are to be fully | b. How well do you know: Proposed Primary Insured? ☐ Met very recently ☐ Known for years ☐ Relative – Relationship Proposed Additional Insured? ☐ Met very recently ☐ Known for years ☐ Relative - Relationship | | | | | | | | |
| completed by the | | | | | | | | | |
| soliciting producer before | - | | | - | | - | | ρ | |
| a final offer of coverage is provided. | c. Was everyone proposed for insurance present at the time of application? Yes No If no, please explain: | | | | | | | | |
| | d. List all other producers that were involved directly or indirectly during the sales process: | | | | | | | | |
| | e. For the questions below, please provide full details for yes answers in the Remarks section. If any changes occur to these answers before the policy is issued and placed in force, the home office must be notified immediately. | | | | | | | | |
| | 1. Have you | | been involved | d in any discussion abou | | | • | settlement or other | |
| | 1 | • | | s policy be financed? [| ∃Yes | □No | | | |
| | | • | | re any payment or gift ir | | | licy? □ Yes [| □ No | |
| | f Will there h | ne solit commis | sions? (If "ve | s" fill out Split Commi | ssions f | orm or use Ren | narks section) | □ Yes □ No | |
| 8. Ordering | f. Will there be split commissions? (If "yes", fill out Split Commissions form or use Remarks section) ☐ Yes ☐ No Proposed Primary Insured: Proposed Additional Insured: | | | | | | | | |
| Requirements | - | red requirement | s? □Yes | □No | Have you ordered requirements? ☐ Yes ☐ No | | | | |
| Halan Sallanda da d | If yes, please i | | .0. = .00 | | If yes, please identify: | | | | |
| Unless indicated in this section, Nationwide will | □ Paramed Exam □ Urine □ Blood □ Stress EKG □ EKG □ Paramed Exam □ Urine □ Blood □ Stress EKG □ Paramed Exam □ Urine □ Blood □ Stress EKG □ Paramed Exam □ Urine □ Blood □ Stress EKG □ Paramed Exam □ Urine □ Blood □ Stress EKG □ EKG □ Paramed Exam □ Urine □ Blood □ Stress EKG □ EKG □ Paramed Exam □ Urine □ Blood □ Stress EKG □ EKG □ Paramed Exam □ Urine □ Blood □ Stress EKG □ EKG □ Paramed Exam □ Urine □ Blood □ Stress EKG □ EKG □ Paramed Exam □ Urine □ Blood □ Stress EKG □ EKG □ Paramed Exam □ Urine □ Blood □ Stress EKG □ EKG □ Paramed Exam □ Urine □ Blood □ Stress EKG □ EKG □ Paramed Exam □ Urine □ Blood □ Stress EKG □ EKG □ Paramed Exam □ Urine □ Blood □ Stress EKG □ EKG □ Paramed Exam □ Urine □ Blood □ Stress EKG □ EKG □ Paramed Exam □ Urine □ Blood □ Stress EKG □ EKG □ Paramed Exam □ Urine □ Blood □ Stress EKG □ EKG □ EKG □ Paramed Exam □ Urine □ Blood □ Stress EKG □ EKG | | | | | ☐ Stress EKG ☐ EKG | | | |
| order all Requirements. | Paramed Company ordered from: Paramed Company ordered from: | | | | | | | | |
| | □ APS Doctor/Facility | | | | | | | | |
| 9. Remarks | If more space is needed, an additional blank sheet may be attached. Producer should sign and date additional pages. | | | | | | | | |
| | · | · | | J | | | - | | |
| 10. Producer's Information | Producer's Na | me & Firm (Plea | se Print): | | | | | Date: | |
| | Phone Numbe | r: | Fax Num | nber: | E-M | ail Address: | | | |

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