

Experience the Power of Collaborative Thinking

# Please send all F&G annuity new business applications to our Service Center in Lincoln, Nebraska:

| Street Address: | F&G Service Center<br>777 Research Drive<br>Lincoln, NE 68521 |
|-----------------|---|
| P.O. Box:       | F&G Service Center<br>P.O. Box 81497<br>Lincoln, NE 68501     |

The phone number is 800.445.6758, option 1, and fax 402-328-2244.

- Avoid delays and send your new business applications, including the Statement of Understanding, to our Service Center in Lincoln.
- We will forward any annuity new business applications sent to our Service Center in Greenville, South Carolina to Lincoln, but they will experience a 1-2 day processing delay.

# Have questions? Please contact our Customer Care Representatives at 800-445-6758 or visit <u>SalesLink</u> for more information.

"F&G" is the marketing name for Fidelity & Guaranty Life Insurance Company issuing insurance in the United States outside of New York. Life insurance and annuities issued by Fidelity & Guaranty Life Insurance Company, Des Moines, IA.

# Annuity Application

### FG AccumulatorPlus 10

Fidelity & Guaranty Life Insurance Company - Home Office: Des Moines, IA Administrative Office: P.O. Box 81497; Lincoln, NE 68501-81497

| Owner(s) |  |
|----------|--|
|----------|--|

| Name <sup>.</sup>                     |  |                 | Joint Owner (if any).                  |                   |  |            |  |
|---------------------------------------|--|-----------------|--|-------------------|--|------------|--|
| Name:                                 |  |                 |  |                   |  |            |  |
| □ Male □ Female Birth Date:           |  |                 |  |                   |  |            |  |
| Address:                              |  |                 |  |                   |  |            |  |
|                                       |  |                 |  |                   |  |            |  |
| Phone No.:                            |  |                 | Phone No.:                             |                   |  |            |  |
| Email Address:                        |  |                 | Email Address:                         |                   |  |            |  |
| Identification No.:                   |  |                 | Relationship to Owner                  |                   |  |            |  |
| Type of Identification:               | •  | •               | Identification No.:                    |                   |  |            |  |
|                                       | sport  |                 | Type of Identification:                |                   | -  | •          |  |
| Annuitant(s) (if other t              | -  |                 | loint Annuitant (if any                | ۱.                |  |            |  |
| Name:<br>SSN or TAX ID:               |  |                 | Joint Annuitant (if any SSN or TAX ID: | )                 |  |            |  |
| □ Male □ Female Birth D               |  |                 | □ Male □ Female                        | Birth Date        |  |            |  |
| Address:                              |  |                 | Address:                               |                   |  |            |  |
|                                       |  |                 |  |                   |  |            |  |
| Phone No.:                            |  |                 | Phone No.:                             |                   |  |            |  |
| Identification No.:                   |  |                 |  |                   |  |            |  |
| Type of Identification: 🗆 Stat        |  | □ Military      | Type of Identification:                | □ State Issued    |  | □ Military |  |
| Beneficiary<br>□ Primary □ Contingent | Address:   |                 |  | Birt              | N:<br>h Date:  |            |  |
|                                       |  |                 |  |                   | . I.   |            |  |
| Primary      Contingent               |  |                 | SSN:<br>Birth Date:                    |                   |  |            |  |
|                                       |  |                 |  |                   |  |            |  |
|                                       |  |                 |  |                   |  |            |  |
| Plan<br>□ Nonqualified □ Traditi      | onal IRA 🛛 Roth IRA                                    | □ SEP IRA       | □ Tax-Sheltered Ann                    | uity 🗆 Other (s   | pecify plan type):   |            |  |
| Premium                               | Initial/Single Premium Paic<br>Make check payable to F |                 |  | ompany.           |  |            |  |
| Replacement                           | Do you have an existing life                           |                 |  |                   |  |            |  |
| •                                     | Will the annuity applied for                           | replace or char | nge an existing life insur             | ance or annuity i | oolicv? □Yes   | □ No       |  |
|                                       | If a 1035 exchange, attac                              | •               | • •                                    |                   | ,, |            |  |
|                                       | Policy/Certificate No.:                                |                 | •                                      | Company:          |  |            |  |
| Optional Riders                       | Optional riders not availab                            |                 |  |                   |  |            |  |
| Special                               |  |                 |  |                   |  |            |  |
| Instructions                          |  |                 |  |                   |  |            |  |
|                                       |  |                 |  |                   |  |            |  |
|                                       |  |                 | · · · · · · · · · · · · · · · · · · ·  |                   |  |            |  |

## Annuity Application

Fidelity & Guaranty Life Insurance Company - Home Office: Des Moines, IA Administrative Office: P.O. Box 81497; Lincoln, NE 68501-81497

| Interest Crediting Options   |          | Interest Crediting Options<br>Must be: equal to 100%, whole percentages; \$2,000 per option |  |  |
|--|----------|---|--|--|
|  |          | minimum   |  |  |
| Barclays Trailblazers Sectors 5 Two Year Point-to-Point<br>with a Spread             | Barclays | 2 Year%   |  |  |
| Barclays Trailblazers Sectors 5 Two Year Point-to-Point<br>with a Spread with Charge | Barclays | 2 Year%   |  |  |
| Monthly Point-to-Point with Cap  | S&P500®  | 1 Year%   |  |  |
| Monthly Point-to-Point with Cap with Charge  | S&P500®  | 1 Year%   |  |  |
| Annual Point-to-Point with Cap   | S&P500®  | 1 Year%   |  |  |
| Annual Point-to-Point with Cap with Charge   | S&P500®  | 1 Year%   |  |  |
| Annual Point-to-Point with Participation Rate with Charge                            | S&P500®  | 1 Year%   |  |  |
| 1 Year Monthly Average with Cap  | S&P500®  | 1 Year%   |  |  |
| 1 Year Monthly Average with Cap with Charge  | S&P500®  | 1 Year%   |  |  |
| Gain Interest Annual Point-to-Point  | S&P500®  | 1 Year%   |  |  |
| Gain Interest Annual Point-to-Point with Charge                                      | S&P500®  | 1 Year%   |  |  |
| 1 Year Fixed Interest  |          | %   |  |  |

#### Fraud Warning Notice:

(Please review the notice that applies in your state. If your state is not listed, please review the first notice listed.)

Any person who knowingly presents a false statement in an application for insurance may be guilty of a criminal offense and subject to penalties under state law.

FL: FRAUD NOTICE: Any person who knowingly and with intent to injure, defraud, or deceive any insurerfiles a statement of claim or an application containing any false, incomplete, or misleading information is guilty of a felony of the third degree. (Owner's Initials)

## Annuity Application

Fidelity & Guaranty Life Insurance Company - Home Office: Des Moines, IA Administrative Office: P.O. Box 81497; Lincoln, NE 68501-81497

#### Signature(s)

I (We) have read the statements made in this application. To the best of my (our) knowledge and belief, the statements made are complete, true, and correctly recorded. I (We) understand that a copy of this application may form a part of any annuity issued; the annuity will not take effect until delivered to the Owner; no agent has the authority to modify any annuity issued; and **there are terms, conditions, charges, and fees for any optional rider selected.** 

I (We) understand that I (We) have applied for an indexed annuity. I (We) have received a copy of the Company's disclosure material for this annuity. I (We) understand that: while the values of the annuity may be affected by an external index, the annuity does not directly participate in any stock, bond, or equity investments; any values shown, other than guaranteed minimum values, are not guarantees, promises or warranties; and the annuity describes how the minimum guaranteed surrender values and indexed interest credits are calculated.

I (We) understand that the Company offers indexed annuity products with different features and benefits. I (We) can also apply for any of those products by contacting the Company or one of its agents.

If the annuity is issued with a market value adjustment rider, the cash surrender values may increase or decrease based on a market value adjustment prior to the date or dates specified in the annuity; the market value adjustment applies when the surrender charge applies.

I (We) certify, under penalties of perjury, that I am a (we are) U.S. Citizen(s) or resident(s) of the U.S. (includes U.S. residentaliens) and that the taxpayer identification number(s) is (are) correct. I (We) understand that federal law requires all financial institutions to obtain identity information in order to verify my (our) identity(ies) and I (we) authorize its use for this purpose. This information includes, but is not limited to, the name(s), residential address(es), date(s) of birth, Social Security or taxpayer identification number(s), and any other information necessary to sufficiently verify identity (ies). I (We) understand that failure to provide this information could result in the application being rejected. Third party sources may be used to verify the information provided.

| Signed at                     | Date: |
|-------------------------------|-------|
| Signature of Owner:           |       |
| Signature of Joint Owner:     |       |
| Signature of Annuitant:       |       |
| Signature of Joint Annuitant: |       |
|                               |       |

#### Agent

Does the applicant have an existing life or annuity policy? 
Yes No

To the best of your knowledge, does this application replace or change existing life insurance or annuities?  $\Box$  Yes  $\Box$  No

I attest that I have witnessed all signatures. I certify that the Company's disclosure material has been presented to the applicant and a copy was provided to the applicant. I have not made any statements which differ from this material nor have I made any guarantees or promises about the expected future values of the annuity. I have received a copy of, have carefully read and complied with the applied for annuity's training manual.

I have verified the identity of the Owner, joint Owner, annuitant and joint annuitant through an examination of a state or fe deral government photo identification card provided by the Owner, joint Owner, annuitant or joint annuitant such as a driver's license or passport.

I have truly and accurately recorded on this application the information provided by the applicant.

| Agent's Signature:                         | Date:                               |
|--|-------------------------------------|
| Print Agent's Name:                        | Fidelity & Guaranty Life Agent No.: |
| Agent's License No. (required only in FL): | Agent's Phone No.: ()               |
| Agent's Fax No.: ()                        | Agent's Email Address:              |

Thank you for your interest in the FG AccumulatorPlus 10 annuity from Fidelity & Guaranty Life Insurance Company (the "Company"). It is important that you understand the benefits, features, and limitations of this annuity before making your purchasing decision. Please read the following information and sign the last page of this disclosure document to acknowledge your understanding of the annuity policy ("Policy") for which you are applying. This document is intended to provide you with a summary of the Policy, including benefits and limitations. It is also intended to provide you with certain information about the insurance producer from whom you purchase the Policy and other parties involved in product distribution. To the extent the consumer product brochure conflicts with any information in this document, this document controls. To the extent this document conflicts with any provision of the Policy, the Policy controls. When you receive your Policy, read it carefully.

#### What is the FG AccumulatorPlus 10 annuity?

FG AccumulatorPlus 10 is a Flexible Premium Fixed Indexed Deferred Annuity. The Policy is primarily intended for customers seeking a long-term retirement savings vehicle. You may deposit premium (the amount of money you pay into the Policy) at any time prior to the Maturity Date (the date you must begin receiving annuity payments). Your initial premium (the amount of money you initially pay) must be at least \$10,000 and any additional premium (the amount of money you may add prior to the Maturity Date) must be at least \$2,000 and may not exceed \$1,500,000.

#### When will my annuity be issued?

Annuities are issued with an effective date of the 1st, 8th, 15th or 22nd of the month. Premiums are held without interest until the next available effective date. Special rules apply if one of these dates falls on a weekend or holiday. If you withdraw money from an indexed interest crediting option on any day other than an interest crediting option anniversary you will not earn indexed interest, if any, on the amount you withdraw.

#### What if I decide I do not want my Policy after it is delivered?

After receipt of the Policy, it may be returned within the free look period for an unconditional refund of the premium. The free look period is the amount of time you have to request a refund. The actual free look period is stated on the cover page of your Policy.

#### How much interest will be credited to my Policy?

#### Account Value / Total Account Value

Your Policy has an account value which equals the sum of the fixed interest option and indexed interest option account values, these options are discussed below. The total account value is the sum of all the option account values.

Each option account value equals all premiums allocated thereto, plus any interest credited thereon, less any amounts previously withdrawn, less surrender charges (explained below) thereon, less any applicable rider charges, plus/minus Market Value Adjustment as applicable.

The option account values grow based on the fixed interest option or potentially grow based on the indexed interest options explained below. You may choose any one or combination of them subject to the Policy's reallocation provisions. You may only reallocate values among options once a Policy year effective for the

next Policy year for the fixed interest option and effective the next index crediting period for indexed crediting options. For the fixed interest option, you must notify us of any reallocation at least 2 days prior to the beginning of the next Policy year (which starts on each policy anniversary). For the indexed interest options, you must notify us of any reallocation at least 30 days prior to the start of a new index crediting period. After the initial premium, any additional premium will be automatically allocated to the fixed interest option account value.

The option account values are reduced by withdrawals of any type, any surrender charges thereon, rider charges, and any positive Market Value Adjustment.

#### • Fixed Interest Option

We will declare an initial fixed interest rate and renewal fixed interest rates that will determine the fixed rate of interest credited to this option. These rates are guaranteed never to be less than the guaranteed minimum effective annual interest rate of 1.00%. The initial fixed interest rate is guaranteed for the first Policy year only. At the end of the first Policy year and any subsequent Policy year, we will declare a renewal fixed interest rate that will be guaranteed for one Policy year only. Interest credits are credited daily.

## • One-Year Annual Point-to-Point With a Cap and Participation Rate Indexed Interest Option (S&P 500® Index)

Any index interest credits for this option are calculated and credited only on an index crediting date by using a formula that takes into account the beginning and ending values of the S&P 500<sup>®</sup> Index for a 1-year index crediting period. The participation rate and cap rate limit how much of any increase will be used to calculate any index interest credits. The participation rate and cap rate are declared prior to each 1-year index crediting period.

We determine the index percentage change by subtracting the index value at the beginning of the 1-year index crediting period from the index value at the end of the 1-year index crediting period, dividing that value by the index value at the beginning of the 1-year index crediting period, and multiplying by the participation rate. The result is then subject to the applicable cap rate. The participation rate will never be less than 100.00% for this option.

If the index percentage change is zero or negative, no index interest is added. If the index percentage change limited by the annual cap is positive, this capped percentage is multiplied by the option's account value to determine the index interest credits. The index interest credits pursuant to this option will never be less than zero.

As with all the interest options, you decide how to allocate your premium. If you elect to allocate your premium to this option or any other indexed interest option, keep in mind that your premium is never invested directly in the external index. Linking your premiums to an external index only means that the underlying index will be used to determine your credited interest, if any. The investment performance of the S&P 500® Index does not directly pass through to you as an investment. You will not receive dividends off S&P 500® Index.

# • One-Year Annual Point-to-Point With a Cap and Participation Rate Indexed Interest Crediting Option with Rider Charge (S&P 500® Index)

Any index interest credits for this option are calculated and credited only on an index crediting date by using a formula that takes into account the beginning and ending values of the S&P 500® Index for a 1-year index crediting period. The participation rate and cap rate limit how much of any increase will be used to calculate any index interest credits. The participation rate and cap rate are declared at the beginning of each index crediting period.

We determine the index percentage change by subtracting the index value at the beginning of the 1-year index crediting period from the index value at the end of the 1-year index crediting period and dividing that value by the index value at the beginning of the 1-year index crediting period, minus any applicable spread rate, multiplied by any applicable participation rate. The result is then subject to any applicable cap rate. If the index percentage change is zero or negative, no index interest credit is added. The annual participation rate will never be less than 100.00% for an index crediting period. The annual cap rate will never be less than 1.00% for an index crediting period.

If the index percentage change limited by the annual cap is positive, this capped percentage is multiplied by the option's account value to determine the index interest credits. The index interest credits pursuant to this option will never be less than zero. As with all the interest options, you decide how to allocate your premium. If you elect to allocate your premium to this option or any other indexed interest option, keep in mind that your premium is never invested directly in the external index. Linking your premiums to an external index only means that the underlying index will be used to determine your credited interest, if any. The investment performance of the S&P 500® Index does not directly pass through to you as an investment. You will not receive dividends off S&P 500® Index.

The Rider Charge is equal to 1.25% multiplied by this option's account value. The rider charge will be deducted from the account value at Policy issue and at the beginning of each index crediting period. There are no rider charges deducted while the option's account value is equal to zero.

#### One-Year Annual Point-to-Point With Participation Rate Indexed Interest Crediting Option with Rider Charge (S&P 500® Index)

Any index interest credits for this option are calculated and credited only on an index crediting date by using a formula that takes into account the beginning and ending values of the S&P 500® Index for a 1-year index crediting period. The participation rate is the percentage of any index increase which will be used to calculate any index interest credits. The participation rate is declared at the beginning of each index crediting period.

We determine the index percentage change by subtracting the index value at the beginning of the 1-year index crediting period from the index value at the end of the 1-year index crediting period, dividing that value by the index value at the beginning of the 1-year index crediting period, and then multiplying by any applicable participation rate. If the index percentage change is zero or negative, no index interest credit is added. The annual participation rate will never be less than 10.00% for an index crediting period.

The index interest credits pursuant to this option will never be less than zero.

As with all the interest options, you decide how to allocate your premium. If you elect to allocate your premium to this option or any other indexed interest option, keep in mind that your premium is never invested directly in the external index. Linking your premiums to an external index only means that the underlying index will be used to determine your credited interest, if any. The investment performance of the S&P 500® Index does not directly pass through to you as an investment. You will not receive dividends off S&P 500® Index.

The Rider Charge is equal to 1.25% multiplied by this option's account value. The rider charge will be deducted from the account value at Policy issue and at the beginning of each index crediting period. There are no rider charges deducted while the option's account value is equal to zero.

## • One-Year Annual Point-to-Point Fixed Declared Rate On Index Gain Indexed Interest Option (S&P 500® Index)

Any index interest credits for this option are calculated and credited only on an index crediting date, using a formula that takes into account the beginning and ending values of the S&P 500<sup>®</sup> Index during a 1-year index crediting period. The index gain interest rate is declared prior to each 1-year index crediting period.

We determine the index change by comparing the beginning value of the 1-year index crediting period and the ending value of the 1-year index crediting period. The minimum index gain interest rate for this option is 1.00%. The cap rate will never be less than 1.00% for this option.

If the change in the index value is zero or negative, no index interest is added. If the change in value of the index during that 1-year period is positive, the declared index gain interest rate is multiplied by the option's account value to determine the index interest credits. The index interest credits pursuant to this option will never be less than zero.

As with all the interest options, you decide how to allocate your premium. If you elect to allocate your premium to this option or any other indexed interest option, keep in mind that your premium is never invested directly in the external index. Linking your premiums to an external index only means that the underlying index will be used to determine your credited interest, if any. The investment performance of the S&P 500® Index does not directly pass through to you as an investment. You will not receive dividends off S&P 500® Index.

## • One-Year Annual Point-to-Point Fixed Declared Rate On Index Gain Indexed Interest Option with Rider Charge (S&P 500® Index)

Any index interest credits for this option are calculated and credited only on an index crediting date, using a formula that takes into account the beginning and ending values of the S&P 500® Index during a 1-year index crediting period. The index gain interest rate is declared prior to each 1-year index crediting period.

We determine the index change by comparing the beginning value of the 1-year index crediting period and the ending value of the 1-year index crediting period. The minimum index gain interest rate for this option is 1.00%.

If the change in the index value is zero or negative, no index interest is added. If the change in value of the index during that 1-year period is positive, the declared index gain interest rate is multiplied by the option's account value to determine the index interest credits. The index interest credits pursuant to this option will never be less than zero.

As with all the interest options, you decide how to allocate your premium. If you elect to allocate your premium to this option or any other indexed interest option, keep in mind that your premium is never invested directly in the external index. Linking your premiums to an external index only means that the underlying index will be used to determine your credited interest, if any. The investment performance of the S&P 500® Index does not directly pass through to you as an investment. You will not receive dividends off S&P 500® Index

The Rider Charge is equal to 1.25% multiplied by this option's account value. The rider charge will be deducted from the account value at Policy issue and at the beginning of each index crediting period. There are no rider charges deducted while the option's account value is equal to zero.

#### One-Year Monthly Point-to-Point With a Cap and Participation Rate Indexed Interest Option (S&P 500® Index)

Any index interest credits for this option are calculated and credited only on an index crediting date by using a formula that takes into account the monthly beginning and ending values of the S&P 500<sup>®</sup> Index during a 1-year index crediting period. We add together 12 months of capped monthly index percentage changes and that result is multiplied by the applicable participation rate. The participation rate and monthly cap rate are declared prior to each 1-year index crediting period.

The monthly index percentage change equals the index value of the current monthly anniversary divided by the index value on the prior monthly anniversary; minus one. A positive monthly index percentage change will be limited to a monthly cap rate. A negative monthly index percentage change will not be subject to any floor. The monthly cap rate for this option will never be less than 1.00%. The participation rate for any 1-year index crediting period will never be less than 100.00% for this option.

If the sum of the 12 monthly percentage changes is zero or negative, no index interest credits will be added. If the sum of the 12 monthly percentage changes is positive, this sum is then multiplied by the participation rate. This result will then be multiplied by the option's account value to determine the amount of index interest credited. Index interest credits will never be less than zero.

As with all the interest options, you decide how to allocate your premium. If you elect to allocate your premium to this option or any other indexed interest option, keep in mind that your premium is never invested directly in the external index. Linking your premiums to an external index only means that the underlying index will be used to determine your credited interest, if any. The investment performance of the S&P 500® Index does not directly pass through to you as an investment. You will not receive dividends off S&P 500® Index.

## • One-Year Monthly Point-to-Point With a Cap and Participation Rate Indexed Interest Crediting Option with Rider Charge (S&P 500® Index)

Any index interest credits for this option are calculated and credited only on an index crediting date by using a formula that takes into account the monthly beginning and ending values of the S&P 500® Index during a 1-year index crediting period. We add together 12 months of capped monthly index percentage changes and that result is multiplied by the applicable participation rate. The participation rate and monthly cap rate are declared prior to each 1-year index crediting period.

The monthly index percentage change equals the index value of the current monthly anniversary divided by the index value on the prior monthly anniversary, minus one. A positive monthly index percentage change will be limited to a monthly cap rate. A negative monthly index percentage change will not be subject to any floor. The monthly cap rate for this option will never be less than 1.00%. The participation rate for any 1-year index crediting period will never be less than 100.00% for this option.

If the sum of the 12 monthly percentage changes is zero or negative, no index interest credits will be added. If the sum of the 12 monthly percentage changes is positive, this sum is then multiplied by the participation rate. This result will then be multiplied by the option's account value to determine the amount of index interest credited. Index interest credits will never be less than zero.

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As with all the interest options, you decide how to allocate your premium. If you elect to allocate your premium to this option or any other indexed interest option, keep in mind that your premium is never invested directly in the external index. Linking your premiums to an external index only means that the underlying index will be used to determine your credited interest, if any. The investment performance of the S&P 500® Index does not directly pass through to you as an investment. You will not receive dividends off S&P 500® Index.

The Rider Charge is equal to 1.25% multiplied by this option's account value. The rider charge will be deducted from the account value at Policy issue and at the beginning of each index crediting period. There are no rider charges deducted while the option's account value is equal to zero.

## • One-Year Monthly Average With a Cap and Participation Rate Indexed Interest Option (S&P 500® Index)

Any index interest credits for this option are calculated and credited only on an index crediting date by using a formula that takes into account the average of 12 months of monthly values of the S&P 500<sup>®</sup> Index during a 1-year index crediting period. The index values are captured at one month intervals from the end of the first month of the 1-year index crediting period to the end of the last month of the 1-year index crediting period. The sum of these monthly index values divided by 12.

The index percentage change equals the monthly average minus the index value on the first day of the 1-year index crediting period, divided by the index value on the first day of the 1-year crediting period, multiplied by the participation rate, and then subject to the applicable cap rate. The participation rate will never be less than 100.00% for this option. The cap rate will never be less than 1.00% for this option.

If the index percentage change is zero or negative, no index interest is added. If the index percentage change limited by the annual cap is positive, this capped percentage is multiplied by the option's account value to determine the index interest credits. The index interest credits will never be less than zero.

As with all the interest options, you decide how to allocate your premium. If you elect to allocate your premium to this option or any other indexed interest option, keep in mind that your premium is never invested directly in the external index. Linking your premiums to an external index only means that the underlying index will be used to determine your credited interest, if any. The investment performance of the S&P 500® Index does not directly pass through to you as an investment. You will not receive dividends off S&P 500® Index.

## • One-Year Monthly Average With a Cap and Participation Rate Indexed Interest Crediting Option with Rider Charge (S&P 500® Index)

Any index interest credits for this option are calculated and credited only on an index crediting date by using a formula that takes into account the average of 12 months of monthly values of the S&P 500<sup>®</sup> Index during a 1-year index crediting period. The index values are captured at one month intervals from the end of the first month of the 1-year index crediting period to the end of the last month of the 1-year index crediting period. The sum of these monthly index values divided by 12.

The index percentage change equals the monthly average minus the index value on the first day of the 1year index crediting period, divided by the index value on the first day of the 1-year crediting period, multiplied by the participation rate, and then subject to the applicable cap rate. The participation rate will never be less than 100.00% for this option. The cap rate will never be less than 1.00% for this option. If the index percentage change is zero or negative, no index interest is added. If the index percentage change limited by the annual cap is positive, this capped percentage is multiplied by the option's account value to determine the index interest credits. The index interest credits will never be less than zero.

As with all the interest options, you decide how to allocate your premium. If you elect to allocate your premium to this option or any other indexed interest option, keep in mind that your premium is never invested directly in the external index. Linking your premiums to an external index only means that the underlying index will be used to determine your credited interest, if any. The investment performance of the S&P 500® Index does not directly pass through to you as an investment. You will not receive dividends off S&P 500® Index.

The Rider Charge is equal to 1.25% multiplied by this option's account value. The rider charge will be deducted from the account value at Policy issue and at the beginning of each index crediting period. There are no rider charges deducted while the option's account value is equal to zero.

## • Two-Year Point-to-Point With A Spread and Participation Rate Indexed Interest Option (Barclays Trailblazer Sectors 5 Index) (BXIITBZ5)

If you allocate premium to the two-year point-to-point with a spread and participation rate indexed interest option (Barclays Trailblazer Sectors 5 Index), interest is calculated and credited based on the change in value of the Barclays Trailblazer Sectors 5 Index subject to the interest crediting methodology discussed below.

The Barclays Trailblazer Sectors 5 Index aims to select a portfolio of index components that has the potential to maximize potential returns for a given level of risk. More specifically, the index tracks a dynamic notional portfolio selected from a universe of exchange-traded funds (ETFs) that provide exposure to US equity sectors and fixed-income assets (each an index component) and cash, while targeting a volatility of 5%. On a daily basis, a notional financing cost is deducted from each index component and an index fee of 0.85% per annum is deducted from the index. Each US equity sector is represented by an ETF that invests primarily in equity securities of companies in the relevant sector, and the fixed-income assets are represented by three ETFs that invest primarily in high-yield corporate bond securities of US companies, long-duration Treasury bonds issued by the US government or investment-grade mortgage-backed pass-through securities issued and/or guaranteed by US government agencies.

It is important to note the following information with respect to the Barclays Trailblazer Sectors 5 Index:

- The rationale of the index may prove to be unsuccessful. The index uses historical volatility to predict future returns and future volatility. If historical volatility proves to be a poor measure of predicting future returns or future volatility, the index portfolio may perform poorly and may underperform alternative portfolios selected using a different methodology.
- The index may not achieve its intended objectives of keeping the target volatility level for the Index approximately equal to 5%.
- The index has limited actual history and may perform in an unanticipated manner.
- As noted above, the daily level of the index reflects the deduction of a fee of 0.85% per annum and a cost equal to the 3-month US dollar LIBOR rate. Because of these deductions, the value of the index will be less than the value of a hypothetical, identically constituted portfolio from which no such fees or costs are deducted.
- The Index may at any time be invested in only one or a small number of index components, which produce lower returns than an investment in a more diversified pool of assets.
- Any exposure to cash in the portfolio will earn no return. In addition, if the volatility control mechanism causes exposure to the Index portfolio to be less than 100%, the difference will be uninvested and will earn no return.

• The performance of the index will be subject to risks associated with investments in ETFs and with investments in the US sectors and fixed-income assets that are represented by the components of the index at any given time.

As with all the interest options, you decide how to allocate your premium. If you elect to allocate your premium to this option or any other indexed interest option, keep in mind that your premium is never invested directly in the external index. Linking your premiums to an external index only means that the underlying index will be used to determine your credited interest, if any. The investment performance of the Barclays Trailblazer Sectors 5 Index does not directly pass through to you as an investment. You will not receive dividends off the Barclays Trailblazer Sectors 5 Index.

Any index interest credits for this option are calculated and credited only on an index crediting date by using a formula that takes into account the beginning and ending values of the Barclays Trailblazer Sectors 5 Index for a 2-year index crediting period. The participation rate limits how much of any increase will be used to calculate any index interest credits. The spread rate is the rate which is subtracted from any positive index percentage change prior to applying the participation rate. The participation rate and spread rate are declared prior to each 2-year index crediting period.

We determine the index percentage change by subtracting the index value at the beginning of the 2-year index crediting period from the index value at the end of the 2-year index crediting period and then dividing that value by the index value at the beginning of the 2-year index crediting period, minus any applicable spread rate, multiplied by the participation rate. The participation rate for any 2- year index crediting period will never be less than 100.00% for this option. The maximum spread is 5% over 2 years for this option.

If the index percentage change is zero or negative, no index interest is added. If the index percentage change is positive, this percentage is multiplied by the option's account value to determine the index interest credits. The index interest credits pursuant to this option will never be less than zero.

#### • Two-Year Point-to-Point With A Spread and Participation Rate Indexed Interest Option with Rider Charge (Barclays Trailblazer Sectors 5 Index) (BXIITBZ5)

If you allocate premium to the two-year point-to-point with a spread and participation rate indexed interest option (Barclays Trailblazer Sectors 5 Index), interest is calculated and credited based on the change in value of the Barclays Trailblazer Sectors 5 Index subject to the interest crediting methodology discussed below.

The Barclays Trailblazer Sectors 5 Index aims to select a portfolio of index components that has the potential to maximize potential returns for a given level of risk. More specifically, the index tracks a dynamic notional portfolio selected from a universe of exchange-traded funds (ETFs) that provide exposure to US equity sectors and fixed-income assets (each an index component) and cash, while targeting a volatility of 5%. On a daily basis, a notional financing cost is deducted from each index component and an index fee of 0.85% per annum is deducted from the index. Each US equity sector is represented by an ETF that invests primarily in equity securities of companies in the relevant sector, and the fixed-income assets are represented by three ETFs that invest primarily in high-yield corporate bond securities of US companies, long-duration Treasury bonds issued by the US government or investment-grade mortgage-backed pass-through securities issued and/or guaranteed by US government agencies.

It is important to note the following information with respect to the Barclays Trailblazer Sectors 5 Index:

• The rationale of the index may prove to be unsuccessful. The index uses historical volatility to predict future returns and future volatility. If historical volatility proves to be a poor measure of

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predicting future returns or future volatility, the index portfolio may perform poorly and may underperform alternative portfolios selected using a different methodology.

- The index may not achieve its intended objectives of keeping the target volatility level for the Index approximately equal to 5%.
- The index has limited actual history and may perform in an unanticipated manner.
- As noted above, the daily level of the index reflects the deduction of a fee of 0.85% per annum and a cost equal to the 3-month US dollar LIBOR rate. Because of these deductions, the value of the index will be less than the value of a hypothetical, identically constituted portfolio from which no such fees or costs are deducted.
- The Index may at any time be invested in only one or a small number of index components, which produce lower returns than an investment in a more diversified pool of assets.
- Any exposure to cash in the portfolio will earn no return. In addition, if the volatility control mechanism causes exposure to the Index portfolio to be less than 100%, the difference will be uninvested and will earn no return.
- The performance of the index will be subject to risks associated with investments in ETFs and with investments in the US sectors and fixed-income assets that are represented by the components of the index at any given time.

As with all the interest options, you decide how to allocate your premium. If you elect to allocate your premium to this option or any other indexed interest option, keep in mind that your premium is never invested directly in the external index. Linking your premiums to an external index only means that the underlying index will be used to determine your credited interest, if any. The investment performance of the Barclays Trailblazer Sectors 5 Index does not directly pass through to you as an investment. You will not receive dividends off the Barclays Trailblazer Sectors 5 Index.

Any index interest credits for this option are calculated and credited only on an index crediting date by using a formula that takes into account the beginning and ending values of the Barclays Trailblazer Sectors 5 Index for a 2-year index crediting period. The participation rate limits how much of any increase will be used to calculate any index interest credits. The spread rate is the rate which is subtracted from any positive index percentage change prior to applying the participation rate. The participation rate and spread rate are declared prior to each 2-year index crediting period.

We determine the index percentage change by subtracting the index value at the beginning of the 2-year index crediting period from the index value at the end of the 2-year index crediting period and then dividing that value by the index value at the beginning of the 2-year index crediting period, minus any applicable spread rate, multiplied by the participation rate. The participation rate for any 2- year index crediting period will never be less than 100.00% for this option. The maximum spread is 5% over 2 years for this option.

If the index percentage change is zero or negative, no index interest is added. If the index percentage change is positive, this percentage is multiplied by the option's account value to determine the index interest credits. The index interest credits pursuant to this option will never be less than zero.

The Rider Charge is equal to 1.25% multiplied by this option's account value. The rider charge will be deducted from the account value at Policy issue and at the beginning of each index crediting period. There are no rider charges deducted while the option's account value is equal to zero.

## Do I have access to my policy value before the Maturity Date (the date the Policy starts annuity payments)?

Yes, FG AccumulatorPlus 10 provides access to the value of your Policy in several ways. However, any values accessed during the first ten Policy years may also be subject to a surrender charge and a Market Value Adjustment.

#### • Penalty Free Withdrawal

Surrender charges and Market Value Adjustments will not apply to any penalty free withdrawal amounts, required minimum distributions, or any payments received under the Terminal Illness Rider and Nursing Home Rider and Home Health Care Rider. Withdrawals from your annuity are taxable and may result in a tax penalty for those under the age 59 ½. Please consult with a tax advisor prior to utilizing these provisions.

In the first Policy year, all withdrawals will be subject to a surrender charge and Market Value Adjustment. After the first Policy year, and prior to the end of the tenth Policy year, up to 10% of the account value as of the policy anniversary on the first day of that Policy year, is available without a surrender charge and Market Value Adjustment. If you withdraw less than the penalty free withdrawal amount in any Policy year, your penalty free withdrawal amount in future Policy years will not be increased. No surrender charge or MVA will apply after the end of the 10<sup>th</sup> Policy year.

Any required minimum distribution under the Internal Revenue Code attributable to your Policy is part of and is not in addition to the penalty free withdrawal amount. Please refer to the IRA Disclosure Statement for additional information.

#### Penalty free withdrawal benefits under the Terminal Illness Rider

If you (as owner) meet all the conditions stated below and you become Terminally III (the owner has an illness or physical condition that results in having a life expectancy of 12 months or less)\*, you may withdraw all or part of your account value without application of a surrender charge and Market Value Adjustment. If on full surrender, the minimum guaranteed surrender value is greater than the account value, the minimum guaranteed surrender value is greater than the account value, the minimum guaranteed surrender.

You qualify for this benefit if:

- the Terminal Illness is diagnosed at least 1 year\* after the Policy's date of issue; and
- written proof of the Terminal Illness is received at our home office. This proof must include, but is
  not limited to, certification by a physician who provides medical care to you in connection with your
  Terminal Illness. We reserve the right to obtain a second medical certification, at our expense, from
  a physician selected by us.

There is no additional charge for this benefit.

\*For Kansas the owner has an illness or physical condition that results in your having a life expectancy of 24 months or less and the terminal illness is diagnosed at least 90 days after the policy's Date of Issue.

#### Penalty free withdrawal benefits under the Nursing Home Rider

If you (as owner) meet all the conditions stated below and you become confined to a Nursing Home (a statelicensed, nursing long-term care facility that provides skilled, continuous nursing care or services under the supervision of a licensed nurse or physician), you may withdraw all or part of your account value without application of a surrender charge and Market Value Adjustment. If on full surrender, the minimum guaranteed surrender value is greater than the account value, the minimum guaranteed surrender value will be paid.

You qualify for this benefit if:

• Confinement to such Nursing Home first begins at least 1 year after the Policy's date of issue;

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- Confinement has continued for at least 60 consecutive days;
- the surrender/withdrawal is made while you are confined; and
- written proof of confinement is received at our home office.

There is no additional charge for this benefit. The Nursing Home rider is not available in Massachusetts.

#### Penalty free withdrawal benefits under the Home Health Care Rider

If any annuitant meets all the conditions stated below and a Physician certifies that he/she has an Impairment (cannot perform without the physical assistance of another person or the presence of another person within arm's reach to prevent, by physical intervention, injury to the annuitant while performing at least 2 out of 6 Activities of Daily Living as defined below) that requires need for Home Health Care Services (defined below), you may withdraw all or part of your account value (vested account value if you have a vesting bonus) without application of a surrender charge and Market Value Adjustment. If on full surrender, the minimum guaranteed surrender value is greater than the account value (or vested account value if applicable), the minimum guaranteed surrender value will be paid.

The 6 Activities of Daily Living are:

- Bathing: washing oneself by sponge bath or in either a tub or shower, including the tasks of getting into or out of the shower;
- Dressing: putting on and taking off all items of clothing and any required braces, fasteners, or artificial limbs;
- Transferring: moving into and out of a bed, chair or wheelchair;
- Toileting: getting to and from the toilet, getting on and off the toilet and performing related personal hygiene;
- Continence: ability to maintain control of bowel or bladder function or, when not able to maintain control of bowel or bladder function, ability to perform related personal hygiene (including caring for catheter or colostomy bag);
- Eating: feeding oneself by getting food into the body from a receptacle (such as a cup, plate, or table) or by feeding tube or intravenously.

Home Health Care Services means nursing care received in the annuitant's residence from a licensed Home Health Care Agency. Home Health Care Services includes, but is not limited to, part-time and intermittent skilled nursing services, home health aide services, physical therapy, occupational therapy, or speech therapy and audiology services, and medical social services by a social worker. Home Health Care Services must be required due to Impairment in at least 2 of the 6 Activities of Daily Living.

The annuitant qualifies for the benefit if:

- Home HealthCare Services begin at least 1 year after the Policy date of issue;
- Impairment in at least 2 of the 6 Activities of Daily Living has continued for at least 60 consecutive days;
- The surrender/withdrawal is made while the annuitant is receiving Home Health Care Services;
- Satisfactory written proof is received at our Home Office, that the annuitant is unable to perform, at least 2 of the 6 Activities of Daily Living and that the annuitant's impairment requires the need for Home Health Care Services; and
- Impairment is expected to last 90 days from the date of request.

There is no additional charge for this benefit. The Home Health Care rider is not available in Massachusetts.

#### What is the death benefit?

If the owner dies before the Maturity Date, the ownership of the Policy passes to the person(s) living in the order as follows:

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- surviving joint owner, if any;
- beneficiary;
- contingent beneficiary;
- estate of the last owner to die.

If a spousal continuation does not apply or is not invoked, the Policy must be fully surrendered and receive a distribution of the entire proceeds within 5 years of the owner's death except that a non-spouse may elect to begin receiving payments with respect to his or her proportionate share within 1 year from the date of the death provided such payments are distributed over the life or a period not to exceed the life expectancy of such person. No surrender charge and Market Value Adjustment will be deducted. If the minimum guaranteed surrender value is greater than the account value, the minimum guaranteed surrender value will be paid.

A partial index interest credit, if any, will be calculated and credited under applicable indexed interest crediting options as if the date of death was on an index crediting date. After performing such calculation and crediting any applicable index interest credits, all index interest crediting will stop, and the fixed interest option rate will apply until the date of full surrender.

If the spouse of the first owner to die elects to continue the policy, surrender charges and Market Value Adjustment will continue to apply. Additionally, no partial index interest credit calculation will occur.

#### What happens on the Policy's Maturity Date?

On the Policy's Maturity Date, you will receive the entire value of your Policy in the form of annuity payments. There are a number of payout options from which to select. Regardless of the payout option selected, once the amount of the payments is determined, your payments are guaranteed and can never be changed. You should review the available payout options with your tax advisor to select the most appropriate one based on your financial situation.

#### What if I decide to surrender (cancel) my Policy prior to the Maturity Date?

Prior to the Maturity Date, you may decide to surrender your Policy. If you elect to do this, the Company will pay you the Policy's surrender value. The surrender value is equal to the greater of the following values:

- the account value, less any applicable surrender charges, plus/minus any applicable Market Value Adjustment; or
- the total minimum guaranteed surrender value.
- A minimum guaranteed surrender value (MGSV) is the minimum amount you will receive if you surrender in full.

At any time before the Maturity Date, the minimum guaranteed surrender value equals the sum of the following:

- 87.5% of the premiums; plus
- Interest credited daily at the MGSV Accumulation Interest Rate shown on the Policy information page; less
- any amounts previously surrendered from the minimum guaranteed surrender value accumulated at the MGSV Accumulation Interest Rate.

#### What is a surrender charge?

A surrender charge is the cost you incur if the Policy is surrendered or if any amount withdrawn exceeds the penalty free withdrawal amount during the period the surrender charge schedule is in effect. The surrender charge on these amounts is applied at the time of the surrender or withdrawal. Any amount withdrawn above the penalty free withdrawal amount will be multiplied by the applicable percentages below, which determines the amount of the surrender charge.

#### Surrender Charge Schedule

| Policy year 1   |        |     |    |    |    |    |    |    |    |     |
|-----------------|--------|-----|----|----|----|----|----|----|----|-----|
| Policy year   1 | 2      | 3   | 4  | 5  | 6  | 7  | 8  | 9  | 10 | 11+ |
| Percentage 12   | 2% 11% | 10% | 9% | 8% | 7% | 6% | 5% | 4% | 3% | 0%  |

The following states follow an alternate surrender charge schedule: California, Delaware, Florida (issue ages 65 and older), Massachusetts, Nevada, New Jersey, Ohio, Oklahoma, South Carolina, Texas and Utah. For all of these states, the surrender charge schedule is: 9%, 9%, 8%, 7%, 6%, 5%, 4%, 3%, 2%, 1%, 0%.

For Texas and Florida, surrender charges and Market Value Adjustment (MVA) are waived for annuitization. Surrender charges are assessed for full surrenders.

## If you surrender the Policy before the end of the 10<sup>th</sup> Policy year, you may receive less than your premium.

The following chart shows hypothetical surrender charges to demonstrate sample surrender charges for the FG AccumulatorPlus 10 product.

| Policy Year | Hypothetical<br>Account<br>Value | Penalty<br>Free<br>Withdrawal | Surrender<br>Charge<br>Percentage* | Surrender<br>Charge | (1) Account<br>Value less<br>Surrender<br>Charge | (2) Minimum<br>Guaranteed<br>Surrender<br>Value | Surrender<br>Value =<br>Greater of<br>(1) and<br>(2)** |
|-------------|----------------------------------|-------------------------------|------------------------------------|---------------------|--|---|--|
| 1           | \$100,000                        | \$0                           | 12%                                | \$12,000            | \$88,000   | \$87,500  | \$88,000   |
| 5           | \$104,000                        | \$10,400                      | 8%                                 | \$7,488             | \$96,512   | \$91,053  | \$96,512   |
| 10          | \$110,000                        | \$11,000                      | 3%                                 | \$2,970             | \$107,030  | \$95,697  | \$107,030  |
| 20          | \$150,000                        | \$150,000                     | 0%                                 | \$0                 | \$150,000  | \$105,710                                       | \$150,000  |

\*Surrender Charge Percentages are based on a hypothetical Surrender Charge Schedule. Refer to your contract for the surrender charge percentage applicable each policy year.

\*\*The Surrender Value in this example does not account for any applicable Market Value Adjustment. Application of a Market Value Adjustment may increase or decrease the Surrender Value. Refer to your contract for Market Value Adjustment details.

#### What is a Market Value Adjustment?

A Market Value Adjustment (MVA) is an adjustment made during the time the surrender charge schedule is in effect to the portion of the account value, withdrawn or applied to an annuity option that exceeds the penalty free withdrawal amount. The MVA is in addition to the applicable surrender charge amount. The MVA may increase or decrease the amount of the withdrawal or the surrender value depending on the

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change in rates since you purchased your annuity. Generally, if rates have risen since you purchased your annuity, the MVA will decrease your surrender value; and if rates have fallen, the MVA will increase your surrender value. The net total of all MVA and surrender charges will not reduce the surrender value to an amount which is less than the minimum guaranteed surrender value. If the MVA results in an increase to the surrender value, the amount of the increase will not be greater than the amount of the remaining surrender charge.

The MVA is based on a formula that takes into account changes in rates between the date of Policy issue and the date of the withdrawal. Rates are based on the Bloomberg Barclays US Aggregate Index Yield to Worst. We multiply the amount of the account value withdrawn or applied to an annuity option that is subject to the MVA by the Market Value Adjustment Factor. The Market Value Adjustment Factor is equal to:

$$1 - \left(\frac{1 + A}{1 + B + .0025}\right)^{\frac{1}{2}}$$
, where:

- \* A is the rate determined as of the Policy date of issue;
- \* B is the rate determined as of the date we process the surrender or annuitization request; and
- \* N is the number of months remaining to the end of the surrender charge schedule, rounded up to the next higher number of months.

The net total of all MVA and surrender charges will not reduce the surrender value to an amount which is less than the minimum guaranteed surrender value.

A positive MVA will decrease the surrender value, and a negative MVA will increase the surrender value.

In the states of Indiana, Maryland, and Ohio, the .0025 factor in the MVA Formula in the above example does not apply.

In the states of California, New Jersey, Utah, and Virginia rates are based on the U.S. Treasury Constant Maturity Series.

#### What is the Market Value Adjustment Limit?

The Market Value Adjustment Limit is the largest amount (positive or negative) that will apply to surrender request. The Market Value Adjustment Limit equals W x (the lesser of E or F) where:

- W is the greater of zero or (C/D)
  - Č is the portion of the withdrawal that exceeds the penalty free amount
  - D is the account value less the penalty free amount
- \* E is the account value minus the surrender charge applicable on a full surrender minus the minimum guaranteed surrender value, but not less than zero
- F is the surrender charge applicable on a full surrender

In the states of California, New Jersey, Utah, and Virginia the Market Value Adjustment Limit does not apply.

The following are examples of both a negative and a positive Market Value Adjustment:

#### Rate Decreases from 3.00% to 2.00%

| Rate at Issue (A) | 3.00%   |
|-------------------|---------|
| Premium           | 100,000 |

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| Poto at ourrandar (P)   | 2.00%   |
|---|---|
| Rate at surrender (B)   | 2.00%   |
| Number of months remaining (N)<br>Account Value Surrendered   | 110,000   |
| Free Withdrawal Allowed   | 11,000  |
|   | 99,000  |
| Surrender Amount subject to charges (C & D)   | 3.00%   |
| Surrender Charge Percentage<br>Surrender Charge (F)   | 2,970   |
| MVA Percentage 1-[(1+A)/(1+B+.0025)] <sup>N/12</sup>  | -3.72%  |
| Amount Subject to Market Value Adjustment   | 99,000  |
| Market Value Adjustment prior to limit  | -3,684.46   |
| Waximum of zero and C/D   | -3,004.40   |
| Minimum Guaranteed Surrender Value  | 93,000  |
|   |   |
| Account Value less F less MGSV (E)  | 14,030  |
| Market Value Adjustment Limit 1 x Minimum of E & F  | -2,970  |
| AV Surrendered  | 110 000 00  |
|   | 110,000.00  |
| Surrender Charge  | 2,970.00  |
| MVA   | -2,970.00   |
| Surrender Value   | 110,000.00  |
|   |   |
|   |   |
| Rate Increases from 3.00% to 4.00%  |   |
| Rate at Issue (A)   | 3.00%   |
| Rate at Issue (A)<br>Premium  | 100,000   |
| Rate at Issue (A)<br>Premium<br>Rate at surrender (B)   |   |
| Rate at Issue (A)<br>Premium<br>Rate at surrender (B)<br>Number of months remaining (N)   | 100,000<br>4.00%<br>60  |
| Rate at Issue (A)<br>Premium<br>Rate at surrender (B)   | 100,000<br>4.00%  |
| Rate at Issue (A)<br>Premium<br>Rate at surrender (B)<br>Number of months remaining (N)   | 100,000<br>4.00%<br>60  |
| Rate at Issue (A)<br>Premium<br>Rate at surrender (B)<br>Number of months remaining (N)<br>Account Value Surrendered  | 100,000<br>4.00%<br>60<br>110,000   |
| Rate at Issue (A)<br>Premium<br>Rate at surrender (B)<br>Number of months remaining (N)<br>Account Value Surrendered<br>Free Withdrawal Allowed   | 100,000<br>4.00%<br>60<br>110,000<br>11,000   |
| Rate at Issue (A)<br>Premium<br>Rate at surrender (B)<br>Number of months remaining (N)<br>Account Value Surrendered<br>Free Withdrawal Allowed<br>Surrender Amount subject to charges (C & D)  | 100,000<br>4.00%<br>60<br>110,000<br>11,000<br>99,000   |
| Rate at Issue (A)<br>Premium<br>Rate at surrender (B)<br>Number of months remaining (N)<br>Account Value Surrendered<br>Free Withdrawal Allowed<br>Surrender Amount subject to charges (C & D)<br>Surrender Charge Percentage   | 100,000<br>4.00%<br>60<br>110,000<br>11,000<br>99,000<br>5.00%  |
| Rate at Issue (A)<br>Premium<br>Rate at surrender (B)<br>Number of months remaining (N)<br>Account Value Surrendered<br>Free Withdrawal Allowed<br>Surrender Amount subject to charges (C & D)<br>Surrender Charge Percentage<br>Surrender Charge (F)   | 100,000<br>4.00%<br>60<br>110,000<br>11,000<br>99,000<br>5.00%<br>4,950   |
| Rate at Issue (A)<br>Premium<br>Rate at surrender (B)<br>Number of months remaining (N)<br>Account Value Surrendered<br>Free Withdrawal Allowed<br>Surrender Amount subject to charges (C & D)<br>Surrender Charge Percentage<br>Surrender Charge (F)<br>MVA Percentage 1-[(1+A)/(1+B+.0025)] <sup>N/12</sup>   | $\begin{array}{c} 100,000\\ 4.00\%\\ 60\\ 110,000\\ 110,000\\ 99,000\\ 5.00\%\\ 4,950\\ 5.85\%\end{array}$  |
| Rate at Issue (A)<br>Premium<br>Rate at surrender (B)<br>Number of months remaining (N)<br>Account Value Surrendered<br>Free Withdrawal Allowed<br>Surrender Amount subject to charges (C & D)<br>Surrender Charge Percentage<br>Surrender Charge (F)<br>MVA Percentage 1-[(1+A)/(1+B+.0025)] <sup>N/12</sup><br>Amount Subject to Market Value Adjustment  | $\begin{array}{c} 100,000\\ 4.00\%\\ 60\\ 110,000\\ 11,000\\ 99,000\\ 5.00\%\\ 4,950\\ 5.85\%\\ 99,000\\ \end{array}$   |
| Rate at Issue (A)<br>Premium<br>Rate at surrender (B)<br>Number of months remaining (N)<br>Account Value Surrendered<br>Free Withdrawal Allowed<br>Surrender Amount subject to charges (C & D)<br>Surrender Charge Percentage<br>Surrender Charge (F)<br>MVA Percentage 1-[(1+A)/(1+B+.0025)] <sup>N/12</sup><br>Amount Subject to Market Value Adjustment<br>Market Value Adjustment prior to limit  | $\begin{array}{c} 100,000\\ 4.00\%\\ 60\\ 110,000\\ 110,000\\ 99,000\\ 5.00\%\\ 4,950\\ 5.85\%\\ 99,000\\ 5,794.62\end{array}$                                    |
| Rate at Issue (A)<br>Premium<br>Rate at surrender (B)<br>Number of months remaining (N)<br>Account Value Surrendered<br>Free Withdrawal Allowed<br>Surrender Amount subject to charges (C & D)<br>Surrender Charge Percentage<br>Surrender Charge (F)<br>MVA Percentage 1-[(1+A)/(1+B+.0025)] <sup>N/12</sup><br>Amount Subject to Market Value Adjustment<br>Market Value Adjustment prior to limit<br>W Maximum of zero and C/D   | $\begin{array}{c} 100,000\\ 4.00\%\\ 60\\ 110,000\\ 11,000\\ 99,000\\ 5.00\%\\ 4,950\\ 5.85\%\\ 99,000\\ 5,794.62\\ 1.00\end{array}$                              |
| Rate at Issue (A)<br>Premium<br>Rate at surrender (B)<br>Number of months remaining (N)<br>Account Value Surrendered<br>Free Withdrawal Allowed<br>Surrender Amount subject to charges (C & D)<br>Surrender Charge Percentage<br>Surrender Charge (F)<br>MVA Percentage 1-[(1+A)/(1+B+.0025)] <sup>N/12</sup><br>Amount Subject to Market Value Adjustment<br>Market Value Adjustment prior to limit<br>W Maximum of zero and C/D<br>Minimum Guaranteed Surrender Value   | 100,000<br>4.00%<br>60<br>110,000<br>11,000<br>99,000<br>5.00%<br>4,950<br>5.85%<br>99,000<br>5,794.62<br>1.00<br>93,000  |
| Rate at Issue (A)<br>Premium<br>Rate at surrender (B)<br>Number of months remaining (N)<br>Account Value Surrendered<br>Free Withdrawal Allowed<br>Surrender Amount subject to charges (C & D)<br>Surrender Charge Percentage<br>Surrender Charge (F)<br>MVA Percentage 1-[(1+A)/(1+B+.0025)] <sup>N/12</sup><br>Amount Subject to Market Value Adjustment<br>Market Value Adjustment prior to limit<br>W Maximum of zero and C/D<br>Minimum Guaranteed Surrender Value<br>Account Value less F less MGSV (E)   | $\begin{array}{c} 100,000\\ 4.00\%\\ 60\\ 110,000\\ 11,000\\ 99,000\\ 5.00\%\\ 4,950\\ 5.85\%\\ 99,000\\ 5,794.62\\ 1.00\\ 93,000\\ 12,050\end{array}$            |
| Rate at Issue (A)<br>Premium<br>Rate at surrender (B)<br>Number of months remaining (N)<br>Account Value Surrendered<br>Free Withdrawal Allowed<br>Surrender Amount subject to charges (C & D)<br>Surrender Charge Percentage<br>Surrender Charge (F)<br>MVA Percentage 1-[(1+A)/(1+B+.0025)] <sup>N/12</sup><br>Amount Subject to Market Value Adjustment<br>Market Value Adjustment prior to limit<br>W Maximum of zero and C/D<br>Minimum Guaranteed Surrender Value<br>Account Value less F less MGSV (E)   | $\begin{array}{c} 100,000\\ 4.00\%\\ 60\\ 110,000\\ 11,000\\ 99,000\\ 5.00\%\\ 4,950\\ 5.85\%\\ 99,000\\ 5,794.62\\ 1.00\\ 93,000\\ 12,050\end{array}$            |
| Rate at Issue (A)<br>Premium<br>Rate at surrender (B)<br>Number of months remaining (N)<br>Account Value Surrendered<br>Free Withdrawal Allowed<br>Surrender Amount subject to charges (C & D)<br>Surrender Charge Percentage<br>Surrender Charge (F)<br>MVA Percentage 1-[(1+A)/(1+B+.0025)] <sup>N/12</sup><br>Amount Subject to Market Value Adjustment<br>Market Value Adjustment prior to limit<br>W Maximum of zero and C/D<br>Minimum Guaranteed Surrender Value<br>Account Value less F less MGSV (E)<br>Market Value Adjustment Limit 1 x Minimum of E & F | $\begin{array}{c} 100,000\\ 4.00\%\\ 60\\ 110,000\\ 11,000\\ 99,000\\ 5.00\%\\ 4,950\\ 5.85\%\\ 99,000\\ 5,794.62\\ 1.00\\ 93,000\\ 12,050\\ 4,950\\ \end{array}$ |

| Surrender Value | 100,100.00 |
|-----------------|------------|
| MVA             | 4,950.00   |

\* MVA in CA, NJ, UT, and VA would be 5,794.62 and the resulting Surrender Value will be \$99,255.38.

#### Are there any tax consequences if I take withdrawals from my Policy?

Income tax on interest credited to an annuity is deferred until withdrawals are taken. When you surrender, take a withdrawal from your Policy, or take a Guaranteed Withdrawal Payment from your Policy, you may be subject to federal and state income tax on a portion or the entire amount withdrawn. In addition to income tax, you may be subject to a 10% federal penalty tax before age 59 ½. When annuity payments are elected, a portion of each payment will be taxable and a portion will be treated as a non-taxable return of the Policy's cost basis. Distributions from a qualified annuity (e.g. IRA, 401(k), etc.) may also be taxable. You should consult with a tax advisor or attorney regarding the applicability of this information to your own situation.

#### What are Non-Guaranteed Elements?

Your annuity contains certain elements which are not guaranteed at issue and may be changed at future points in time at the company's discretion. Many of these non-guaranteed elements are explained in detail in the Statement of Understanding. The non-guaranteed elements in this annuity and the riders include the following:

- For the fixed interest option the company declares the interest rate annually which can never be less than the stated guaranteed rate.
- For other crediting options described above the company may change participation rates, cap rates and spreads within stated ranges on an annual or less frequent basis.
- If your annuity has a Guaranteed Minimum Withdrawal Benefit, a restart option may be available in which case the company may change the rollup rate and rider charges within stated ranges.

Many of these non-guaranteed elements are also explained in the policy illustration you may have received from your agent.

#### How is the insurance producer compensated?

The insurance producer is paid commission for selling the annuity. The commission is a percentage of Policy premium and paid as a lump sum or series of payments to the insurance producer. Additional commission called an override is paid by the Company to intermediary agencies or other third parties such as Independent Marketing Organization (IMOs) who assist in recruiting, training, and supporting insurance producers. Insurance producers may also qualify for and receive additional incentives, benefits, or services from the Company, IMOs, or other third party agencies involved in product distribution including but not limited to provision of or reimbursement for training, education, marketing, and advertising; travel and lodging for events and conferences; gifts, meals, and entertainment customary to the business; loans or other financial arrangements; supplemental commission; participation in profit sharing or bonus programs. Eligibility for such incentives, benefits, or services may be contingent on the insurance producer meeting certain sales production goals. The Company provides similar incentives to agencies, IMOs, and other third parties involved in product distribution which may also include increased override amounts when certain sales thresholds are met and in some cases payment of product development fees to IMOs or their affiliates in connection with specific products. The amount of commission or other compensation paid to insurance producers or other parties involved in distribution varies by product. All commissions and other forms of compensation described here are paid by the Company or the agencies, IMOs, or other third parties

involved in product distribution and are not deducted from premium paid for the Policy; however, commissions and compensation are cost factors that impact product pricing and features.

#### What material conflicts of interest might affect the annuity recommendation?

In general, a material conflict of interest exists if the insurance producer has his or her own financial interest in the sale of the annuity that could reasonably be expected to influence the impartiality of the recommendation. The following interests and relationships among others may affect the insurance producer's recommendation of the annuity:

- The insurance producer is an appointed insurance agent for the Company.
- The insurance producer is an independent agent who may represent more than one insurance company but can only represent insurance companies to which he or she is appointed.
- The insurance producer receives a commission when you buy the annuity which varies based on factors such as annuity type, annuity duration, and amount of premium.
- The insurance producer may be eligible for and receive other incentives as described above from the Company or from an IMO or other third party involved in product distribution.
- The insurance producer offers a limited range of products based on his or her license and the menu of available products offered by insurers to which the insurance producer is appointed.
- The insurance producer is compensated only if you purchase the annuity and not compensated if you choose not to buy the annuity.
- The insurance producer compensation could be more or less than compensation paid to an agent or broker offering alternative products or services.
- The insurance producer may have business relationships with IMOs or other third parties providing wholesaling, administration, marketing, or other related services.

It is possible the insurance producer may have other material conflicts of interest. In some cases, depending on applicable laws and regulations, the insurance producer may be required to disclose material conflicts of interest as defined by those laws and regulations. In all cases you may inquire of the insurance producer whether other material conflicts exist. It should be noted that if the insurance producer acts in another capacity in addition to insurance producer (e.g., investment adviser, fiduciary, attorney), additional duties and obligations governing such professions may apply.

#### What other important information should I know about my Policy?

The guarantees provided by annuities are subject to the stability and claims paying ability of Fidelity & Guaranty Life Insurance Company and are NOT FDIC insured, are subject to investment risks, including interest-rate risk, and may experience loss of principal.

- If this annuity is being purchased to replace an existing life insurance policy or annuity policy, you should compare the two products carefully. You should consider any surrender charges and/or market value adjustments or recapture charges that may be incurred on the surrender of the existing policy.
- Tax-deferral offers no additional value if the annuity is used to fund a qualified plan, such as an IRA or 401k and may not be available if the owner of the annuity is not a natural person such as a corporation or certain types of trusts.
- It is within the Company's sole discretion to set the interest rates, cap rates, spread rates and participation rates for this annuity, subject to any minimum or maximum guarantees contained in the Policy.

- The Company makes money in various ways including without limitation through investments and Policy charges. The Company seeks to maximize investment income spread which is the difference between overall investment earnings and its obligation to pay policy benefits. The Company also earns money based on policyholder fees and charges in accordance with terms of the respective Policies.
- This product is offered on a group or individual basis as determined by state approval.
- For group Policies, terms and conditions are set forth in the group certificate and master Policy and are subject to the laws of the state in which they were issued.
- Withdrawals in excess of the penalty free withdrawal amount may be subject to surrender charges and Market Value Adjustments.
- Past performance of a market index is not an indication of future performance.
- The Company's insurance producer may not make any statements that differ from what is stated in this disclosure form or the applicable product brochure. No promises or assurances have been made about the future values of any non-guaranteed elements of the annuity.
- This Policy may be returned within the free look period (of no less than 20 days after you receive it) for an unconditional refund if you are dissatisfied with the Policy for any reason.

#### TERMS OF YOUR ANNUITY POLICY

- <u>Minimum Annual Interest Rate:</u> For the fixed interest option, the interest rate can change each year and is guaranteed never to be less than 1.00%.
- <u>Surrender Charge:</u> Your annuity is subject to a surrender charge during the first 10 Policy years. A surrender charge is the cost you incur on an amount surrendered or withdrawn that exceeds the penalty free withdrawal amount available under your annuity. The surrender charge is described in your annuity and summarized above under the heading "What if I decide to surrender (cancel) my Policy?" The surrender charge is applied at the time of the surrender or withdrawal and is calculated by multiplying the applicable percentage shown in the table in the surrender charge section by the amount withdrawn in excess of the penalty free withdrawal amount.
- <u>Market Value Adjustment:</u> Your annuity is subject to a Market Value Adjustment during the first 10 Policy years. The Market Value Adjustment is applied on an amount surrendered or withdrawn that exceeds the penalty free withdrawal amount. The Market Value Adjustment is described in your annuity and summarized above under the heading "What is a Market Value Adjustment?" The Market Value Adjustment may be positive or negative.

#### Disclosures:

The "S&P 500 Index" is a product of S&P Dow Jones Indices LLC, a division of S&P Global, or its affiliates ("SPDJI") and has been licensed for use by Fidelity & Guaranty Life Insurance Company. Standard & Poor's® and S&P® are registered trademarks of Standard & Poor's Financial Services LLC, a division of S&P Global ("S&P"); Dow Jones® is a registered trademark of Dow Jones Trademark Holdings LLC ("Dow Jones"); These trademarks have been licensed for use by SPDJI and sublicensed for certain purposes by Fidelity & Guaranty Life Insurance Company. These Life Insurance products are not sponsored, endorsed, sold or promoted by SPDJI, Dow Jones, S&P, their respective affiliates, and none of such parties make any representation regarding the advisability of investing in such product(s) nor do they have any liability for any errors, omissions, or interruptions of the S&P 500 Index.

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Volatility control seeks to provide smoother returns and mitigate sharp market fluctuations. While this type of strategy can lessen the impact of market downturns, it can also lessen the impact of market upturns, potentially limiting upside potential.

It is important to note that when the declared participation rate is greater than 100% and the index change percentage at the end of the index term period is 0 or negative, no index interest credits will be applied to the account value.

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## **Applicant Acknowledgement Form Instructions:**

Please complete both Acknowledgements attached.

The entire Statement of Understanding and one copy of the Acknowledgement are to be retained by the Applicant.

The second copy of the Acknowledgement is to be sent with the application.

#### Applicant Acknowledgement

By signing below, I acknowledge that I have read, or have been read this disclosure form and understand its contents. I have also received and reviewed the information contained in the FG AccumulatorPlus 10 product brochure. I further understand that I have applied for a Flexible Premium Fixed Indexed Deferred Annuity. In doing so, I have discussed my financial status, tax status, current insurance products and investments (including my financial objectives) with my agent and believe this annuity will assist me in meeting my current financial needs and objectives. I also confirm that I can complete without substantial assistance all six Activities of Daily Living listed within this disclosure form. I also confirm that I have not been diagnosed with a Terminal Illness.

PLEASE CHECK TO INDICATE one of these 2 statements:

| I currently reside in a nursing home facility | or   | I currently DO NOT reside in a nursing home facility |
|---|------|--|
| Owner/Applicant Name (Please print)           |      |  |
| Owner/Applicant Signature                     |      |  |
| Phone #                                       | Date |  |
| Joint Owner/Applicant Name (Please print)     |      |  |
| Joint Owner/Applicant Signature               |      |  |
| Phone #                                       | Date |  |

#### **Producer Confirmation**

By signing below, I acknowledge that I have reviewed this disclosure form and the FG AccumulatorPlus 10 product brochure with the applicant. I certify that a copy of this disclosure form, the FG AccumulatorPlus 10 product brochure, the Buyer's Guide (and the Supplement-to-Buyer's Guide for VT only), as well as any advertisements, all of which were approved by the Company, used in connection with the sale of this annuity, have been provided to the applicant. I have not made any statements that differ from what is stated in this disclosure form or the brochure and no promises or assurances have been made about the future value of any non-guaranteed elements of the annuity. I acknowledge that I have carefully read and have complied with the FG AccumulatorPlus 10 Product Training and understand the indexed annuity features and limitations.

| Producer Name (Please print) | Producer Number  |
|------------------------------|------------------|
|                              |                  |
|                              |                  |
| Producer Signature           |                  |
|                              |                  |
| During an Address            | Other Other 7th  |
| Business Address             | City, State, Zip |
|                              |                  |
|                              |                  |
|                              |                  |

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|---|------|--|
| Owner/Applicant Name (Please print)           |      |  |
| Owner/Applicant Signature                     |      |  |
| Phone #                                       | Date |  |
| Joint Owner/Applicant Name (Please print)     |      |  |
| Joint Owner/Applicant Signature               |      |  |
| Phone #                                       | Date |  |

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| Producer Name (Please print) | Producer Number  |
|------------------------------|------------------|
|                              |                  |
| Producer Signature           |                  |
| Producer Signature           |                  |
|                              |                  |
| Business Address             | City, State, Zip |
|                              |                  |
|                              |                  |
|                              |                  |



INSURER: Fidelity & Guaranty Life Insurance Company Fidelity & Guaranty Life Insurance Company of New York

The notice is being provided to:

## Prospective Customer(s)

| Name: First/Middle Last              |        |                     |               |
|--------------------------------------|--------|---------------------|---------------|
|                                      |        |                     |               |
|                                      |        |                     |               |
| Name: First/Middle Last              |        |                     |               |
|                                      |        |                     |               |
| Name: First/Middle Last              |        |                     |               |
|                                      |        |                     |               |
|                                      |        |                     |               |
| and the meeting is set for           | //_    | í                   | at            |
|                                      | (Date) |                     | (Time)        |
| Agent's Information                  |        |                     |               |
| Agent's Full Name: First/Middle/Last |        | Agent's License Nun | nber:         |
|                                      |        |                     |               |
| Address:                             |        |                     |               |
| Address.                             |        |                     |               |
|                                      |        |                     |               |
| City:                                | State: | Zip:                | Phone Number: |
|                                      |        |                     |               |

- 1. I am a licensed insurance agent. My purpose for coming to your home is to sell, discuss and/or deliver one of the following (indicate all that apply):
  - □ Life insurance, including annuities
  - Other insurance products (specify): \_
- 2. You have the right to have other persons present at the meeting, including family members, financial advisors or attorneys.
- 3. You have the right to end the meeting at any time.
- 4. You have the right to contact the California Department of Insurance for information, or to file a complaint. **Consumer Assistance telephone numbers:**

800-927-HELP (4357) (Calling from within California) 213-897-8921 (Outside California) 800-482-4833 (TDD-Telecommunication Devices for the Deaf)

5. The following individuals will be coming to your home: (list all attendees and insurance license information, if applicable.)

| Agent's Full Name: First/Middle/Last | Agent's License Number: |
|--------------------------------------|-------------------------|
|                                      |                         |
|                                      |                         |
| Agent's Full Name: First/Middle/Last | Agent's License Number: |
|                                      |                         |
|                                      |                         |



INSURER: Fidelity & Guaranty Life Insurance Company

#### IF YOU OR YOUR SPOUSE ARE AGE 65 OR OLDER AND CONSIDERING PURCHASING A LIFE INSURANCE OR ANNUITY PRODUCT, READ THIS IMPORTANT MESSAGE!

The sale or liquidation of any stock, bond, IRA, certificate of deposit, mutual fund, annuity or other asset to fund the purchase of any life insurance or annuity product may have tax consequences, early withdrawal penalties, or other costs or penalties.

You may wish to consult independent legal or financial advice before purchasing life insurance or annuities.

I have read the above notice and have received a copy.

| Owner Name (Printed): | Signature of Owner: |
|-----------------------|---------------------|
|                       |                     |
|                       |                     |
| Date:                 |                     |
|                       |                     |
|                       |                     |
|                       |                     |
| Owner Name (Printed): | Signature of Owner: |
|                       |                     |
|                       |                     |

| Owner Name (Printed): | Signature of Owner. |
|-----------------------|---------------------|
|                       |                     |
|                       |                     |
|                       |                     |
| Date:                 |                     |
|                       |                     |
|                       |                     |
|                       |                     |
|                       | •                   |



# **Replacement Comparison Form**

INSURER: Fidelity & Guaranty Life Insurance Company

This form is required to assess suitability of replacement of your annuity. It seeks factual information about your existing annuity which should be obtained from policy statements or by contacting the issuing company. You and your agent should obtain such information for the replaced policy from the most recent month or quarter. A separate form must be submitted for each replacement or exchange including partial and penalty free transfers.

Do not leave any questions unanswered; if not applicable please write N/A

Owner's Name: \_\_\_\_\_

Joint Owner's Name:\_\_\_\_\_

|     |  | Existing Annuity   | Proposed Annuity  |  |
|-----|--|--|---|--|
|     | General Contract Information   |  |   |  |
| 1.  | Type of contract being replaced?   | <ul> <li>Fixed Indexed Annuity</li> <li>Declared Fixed Rate<br/>Annuity</li> <li>Variable Annuity</li> <li>Life Insurance</li> </ul> | <ul> <li>Fixed Indexed Annuity</li> <li>Declared Fixed</li> <li>Rate Annuity</li> </ul> |  |
| 2.  | Name of existing company?  |  | F&G   |  |
| 3.  | Name of product?   |  |   |  |
| 4.  | Contract Number  |  |   |  |
| 5.  | Date existing annuity or life was issued? (MM/DD/YYYY)   |  | N/A   |  |
| 6.  | Has the contract being replaced been part of a prior replacement or exchange?                            | □Yes □No   | N/A   |  |
| 7.  | If you answered "Yes" to question 6, were you the agent involved with the prior replacement or exchange? | □Yes □No □N/A  | N/A   |  |
|     | Surrender Inforr   | nation   |   |  |
| 8.  | What is the premium bonus percentage?  | %  | %   |  |
| 9.  | Is the premium bonus vested? If yes, please list out the entire vesting schedule by year.                | □Yes □No □N/A  | □Yes □No □N/A   |  |
| 10. | How many years is the surrender charge schedule?   |  |   |  |
| 11. | What is the entire surrender charge schedule, by year?   |  |   |  |



# **Replacement Comparison Form**

INSURER: Fidelity & Guaranty Life Insurance Company

| ANNUITIES & LIFE  |           |          |
|---|-----------|----------|
| 12. What is the current surrender charge percentage?  | %         | N/A      |
| 13. What is the current surrender charge amount?  | \$        | N/A      |
| 14. What is the current Market Value Adjustment (MVA +/-)?  | \$        | N/A      |
| 15. What is the current accumulation value?   | \$        | N/A      |
| 16. What is the current cash surrender value? (including any MVA and bonus recapture)                       | \$        | N/A      |
| 17. What is the total amount being transferred?   | \$        | N/A      |
| 18. What is the Minimum Guaranteed Interest Rate?   | %         | %        |
| Additional Benefits   | /Features |          |
| 19. What is the penalty-free withdrawal percentage per year?  | %         | %        |
| 20. Does the contract have a Return of Premium feature?   | □Yes □No  | □Yes □No |
| 21. Does the contract have a Nursing Home Rider?  | □Yes □No  | □Yes □No |
| 22. Does the contract have a Terminal Illness Rider?  | □Yes □No  | □Yes □No |
| 23. Does the contract have an Enhanced Death Benefit Rider?   | □Yes □No  | □Yes □No |
| 24. If you answered "yes" to question 23, list the Benefit Amount:  | \$        | N/A      |
| 25. If you answered "yes" to question 23, list the fees/charges:  | %         | %        |
| 26. Can the Enhanced Death Benefit Rider be removed?  | □Yes □No  | □Yes □No |
| 27. Does the contract have a Lifetime Income, Guaranteed Withdrawal, or Enhanced Annuitization Value Rider? | □Yes □No  | □Yes □No |
| 28. If you answered "yes" to question 27, list the Benefit Amount:  | \$        | N/A      |
| 29. If you answered "yes" to question 27, list the fees/charges:  | %         | %        |
| 30. Can the Lifetime Income, Guaranteed Withdrawal, or Enhanced Annuitization Value Rider be removed?       | □Yes □No  | □Yes □No |
| 31. What is the benefit base calculation (example: roll-up rate, bonus, etc.)?                              |           |          |



# **Replacement Comparison Form**

INSURER: Fidelity & Guaranty Life Insurance Company

| Owner Signature       | Date |
|-----------------------|------|
| Joint Owner Signature | Date |
|                       |      |

Agent Signature

Date



INSURER:

Signature Verification Form

Fidelity & Guaranty Life Insurance Company

Thank you for submitting an electronic application for an annuity contract or life insurance policy issued by Fidelity & Guaranty Life Insurance Company (FGLIC). In order to help ensure timely processing of transactions you may request in the future, please review the information below, sign this form and submit via mail, fax, or through the policyholder portal using the information at the bottom of this form. Due to the purpose of this form electronic signatures cannot be accepted.

| Contract or Policy Number (required for issued contracts): | Product Name: |
|--|---------------|
|  |               |
|  |               |
| Primary Agent/Advisor Name:                                |               |
|  |               |
|  |               |

I, the undersigned, certify that the signature presented on this page is my signature. FGLIC may retain and rely on this signature for purposes of processing transactions made by me on the annuity contract(s) or life insurance policy(ies) listed above.

| Owner Name (printed):*                               |       | Owner Signature:       |
|--|-------|------------------------|
|  |       |                        |
| Owner Social Security Number (last 4 digits):*       | Date: |                        |
| ,              |       |                        |
|  |       |                        |
| Joint Owner Name (Printed):*                         |       | Joint Owner Signature: |
|  |       |                        |
|  |       |                        |
| Joint Owner Social Security Number (last 4 digits):* | Date: |                        |
|  |       |                        |
|  |       |                        |

\* In the event of a corporate or custodial owner, the information above will pertain to the Company Officers, Primary Annuitant and Joint Annuitant, if applicable. In the case of trust owned contracts/policies, the signature information above will pertain to the trustee(s).

Please note that if this Signature Verification Form is submitted more than 30 days after the contract issue date, we require this form to be accompanied with one copy of legal evidence that supports the signature verification.

#### Acceptable documents include:

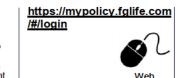
U.S. Driver's License

- Unexpired Government Issued ID
- Unexpired U.S. Passport
- Unexpired Green Card
- □ Signature is Notarized
- (Attach Notary to this form as part of submission)

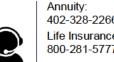
#### RETURN COMPLETED FORM TO:

Fidelity & Guaranty Life Insurance Company Service Center, P.O. Box 81497 Lincoln, NE 68501-1497





Customer Service<sup>-</sup> 888-513-8797



402-328-2266 Life Insurance:



ADMIN5825 (09-2020) FGSVA.1

Fidelity & Guaranty Life Insurance Company Des Moines, IA

### Information about the Owners

|      | Please check<br>(see instructions   |   | -   |  | cations fo                               | r the same he                      | ouseho               | old  |                                     |
|------|---|---|---|--|--|------------------------------------|----------------------|--|-------------------------------------|
| Owr  | er's Name:  |   |   |  |  |                                    |                      | Age:   | _                                   |
| Join | Owner's Name:   |   |   |  |  |                                    |                      | Age:   |                                     |
| 1.   | Work Status:  | Owner:<br>Jt. Owner:                            | <ul><li>☐ Retired</li><li>☐ Retired</li></ul>     | ☐ En<br>□ En                               | nployed<br>nployed                       | Unemplo                            |                      | ☐ Other_<br>☐ Other_   |                                     |
| 2.   | Residence:  | Owner:<br>Jt. Owner:                            | <ul><li>☐ Living at</li><li>☐ Living at</li></ul> |  |  | Assisted Living<br>Assisted Living | g Facili<br>g Facili | ty □ Nursir<br>ty □ Nursir                                       | ng Home<br>ng Home                  |
| 3.   | Federal Tax Ra  | ite:  | 0% 🛛 10   | )% 🛛                                       | 15%                                      | 25% - 28%                          | П 3                  | 3% +   |                                     |
| 4.   | Do you current  | y or have you                                   | previously owr                                    | ned any o                                  | f the produ                              | icts listed belo                   | w?                   |  |                                     |
|      | <ul> <li>Stocks &amp; Bonds</li> <li>Mutual Funds</li> <li>Variable Insurance/ Annuities</li> <li>Certificates of Deposit</li> <li>Savings Bonds and other Government Securities</li> <li>Fixed Annuities</li> <li>Fixed Cash Value Life Insurance</li> <li>I have not owned any of these products</li> </ul> |   |   |  |  |                                    |                      |  |                                     |
|      | a. Did the agent recommending the purchase of this annuity, previously sell you any of those products marked above in question 4?   |   |   |  |  |                                    | oducts marked        |  |                                     |
|      | lf yes, plea  | •   | ne of company                                     | v, product                                 | and year                                 | •                                  |                      |  |                                     |
|      |   | <u>Company</u>                                  |   |  |  | Product Name                       | <u> </u>             |  | Year Purchased                      |
|      |   |   |   |  |  |                                    |                      |  |                                     |
| 5.   | Do you have a   | reverse mortga                                  | age?  | Yes  | 🛛 No                                     |                                    |                      |  |                                     |
| 6.   | What is your risk tolerance?  |   |   |  |  |                                    |                      |  |                                     |
|      |   | <b>rvative</b><br>to take minima<br>narket risk | al C  | <b>loderate</b><br>Comfortab<br>narket ris | le taking s                              | some<br>se returns                 | :                    | <b>Aggressive</b><br>Seek maximu<br>on additional                | um returns by taking<br>market risk |
| 7.   | 7. What are the primary reasons for purchasing this annuity? (please check 1-3 primary reasons)   |   |   |  |  |                                    |                      |  |                                     |
|      |   | al*<br>or better rate<br>from Market R          | lisk  | De De                                      | ealth Accu<br>eath Benefi<br>tirement li |                                    |                      | <ul> <li>Immediate</li> <li>Estate Pla</li> <li>Other</li> </ul> |                                     |
|      | a. Are you purchasing this annuity to qualify for means-tested Government Programs <u>or</u> do you intend to apply for<br>means-tested Government Programs (e.g., Medi-Cal, Medicaid, veterans' aid and attendance benefit, etc)?  |   |   |  |  |                                    |                      |  |                                     |
|      | ☐ Yes   | D No  |   |  |  |                                    |                      |  |                                     |
|      | nuities purchase<br>ounts.  | ed in a tax quali                               | ified account of                                  | fer no ado                                 | ditional tax                             | deferral benet                     | it over              | other tax quali  | fied products or                    |
| 8.   | Is the purchase   | of this annuity                                 | y in any way o                                    | onnected                                   | to or base                               | d on informatio                    | on provi             | ded during th  | e establishment of                  |

a trust sold to you by (i) your Fidelity & Guaranty Life (FGL) agent or affiliate of your FGL agent of (ii) an attorney provided to you through your FGL agent or affiliate of your FGL agent?

Fidelity & Guaranty Life Insurance Company Des Moines, IA Fidelity & Guaranty Life Insurance Company of New York, NY

## Suitability Acknowledgement Form

Financial Information (client financial information prior to purchase of annuity)

| 9. Source(s) of Income                                      |                     |  |              |  |  |  |
|---|---------------------|--|--------------|--|--|--|
| ☐ Salary/Wages  | Interest Income     | Pension/IRA Payments   | Trust Income |  |  |  |
| Social Security   | Dividends           | Other Annuities  | Other        |  |  |  |
|   |                     |  |              |  |  |  |
| 10. Monthly Income/Expenses                                 |                     |  |              |  |  |  |
| Approximate Monthly Household<br>Income (net after taxes):  | \$                  | Approximate Monthly Household<br>Expenses:                               | \$           |  |  |  |
|   |                     | Monthly Disposable Household<br>Income:                                  | \$           |  |  |  |
| 11. Liquid Assets   |                     |  |              |  |  |  |
| Cash  | \$                  | Mutual Funds (except Class B funds<br>subject to deferred sales charges) | \$           |  |  |  |
| Checking/Savings/Money Market                               | \$                  | Annuities not subject to surrender<br>penalties                          | \$           |  |  |  |
| CDs   | \$                  | Life Insurance cash value not subject to surrender penalties             | \$           |  |  |  |
| IRAs/Qualified Plans (if over 59½                           | \$                  | Other:   | \$           |  |  |  |
| and no surrender penalties)                                 |                     | (Personal property such as collectibles and gold                         |              |  |  |  |
| Stocks/Bonds  | \$                  | are considered Non-Liquid Assets)  |              |  |  |  |
|   |                     | Total Liquid Assets:   | \$           |  |  |  |
| 12. Non-Liquid Assets                                       |                     |  |              |  |  |  |
| Value of Home   | \$                  | Gold, collectibles, or other valuable<br>personal property               | \$           |  |  |  |
| Other Real Estate   | \$                  | Annuities subject to surrender penalties                                 | \$           |  |  |  |
| IRAs/Qualified Plans (if under 59½)                         | \$                  | Life Insurance cash value subject to<br>surrender penalties              | \$           |  |  |  |
| Class B Mutual Funds (if subject to deferred sales charges) | \$                  | Other:   | \$           |  |  |  |
|   |                     | Total Non-Liquid Assets:   | \$           |  |  |  |
| 13. Net Worth   |                     |  |              |  |  |  |
| Total Assets (Liquid & Non-Liqu                             | \$                  |  |              |  |  |  |
| Total Liabilities (short term and                           | \$                  |  |              |  |  |  |
|   |                     | \$   |              |  |  |  |
| Total Long Term Liabilities                                 |                     | \$   |              |  |  |  |
|   | Total Net Worth (To | otal Assets less Total Liabilities)                                      | \$           |  |  |  |

### Important Considerations

- 14. Do you anticipate taking distributions from this annuity during the surrender charge period that would result in a surrender charge? If Yes, when (not applicable to single premium immediate annuities)?
  - □ No Do not plan to take withdrawals. Any withdrawals will only be RMDs, GMWB, and surrender charge free withdrawals/surrenders.
- □ Yes -- 0-5 years from now ☐ Yes -- 6-7 years from now

Yes -- 8-10 years from now Yes -- 11-14 years from now

- □ Yes -- 15 or more years from now
- 15. Do you understand this annuity has surrender charges on withdrawals beginning at \_\_\_\_\_% and declines over years (or in the case of a multi-year guarantee annuity has a surrender charge free withdrawal window at the end of that period)? Yes No
- 16. After purchase of this annuity, will you have enough remaining liquid assets and other sources of income to cover any emergencies or contingencies such as sudden health care needs or increased living expenses?

| □ Yes [ | □ No |
|---------|------|
|---------|------|

17. Do you anticipate any adverse change in assets, living expenses, medical expenses, and/or income during the surrender period of this contract?

□ No □ Yes

(if yes, please explain):

## Source of Funds

18. What is the source of funds for this annuity? (if more than one source, check all that apply and indicate amounts. For any liquid IRA, 401k, 403b, or other qualified plan, please indicate underlying vehicle.)

#### From Liquid Assets

- Cash or CDs
- Checking, Savings, Money Market
- Mutual Funds except class B
- □ Stocks & Bonds
- Fixed Annuities not subject to surrender charges
- □ Variable annuity not subject to surrender charges Life insurance cash value not subject to surrender
- charges Liquid Source amounts \$\_\_\_\_\_

#### **From Other Sources**

- Fixed annuity subject to surrender charges
- □ Variable annuity subject to surrender charges
- Life insurance cash value subject to surrender charges
- IRAs or other qualified plans (if under  $59\frac{1}{2}$ )
- Class B Mutual Funds subject to surrender charges
- Lump Sum Pension distribution (defined benefit)
- Reverse Mortgage/ Home Equity loan
- Gift/Inheritance/Death claim proceeds
- Other Source amounts \$
- 19. Is the Source of Funds a life insurance or annuity policy? (if Yes, please answer a. and b. below)

□ Yes 

a. Have you replaced or exchanged any life or annuity contracts within the past 36 months (past 60 months if you reside in California or Minnesota)? 🛛 Yes 

If yes, describe details of past replacements (e.g. how long ago, whether they involved the same agent, whether they involved the same funds):

b. Explain the basis for recommendation to replace or exchange an existing life or annuity policy and how this purchase - taking into account surrender costs and/or potential disadvantages - will result in a positive financial benefit for the applicant over the life of the annuity

## Suitability Acknowledgement Form

20. Will you have to pay any surrender charge or penalty to withdraw funds from your current financial product (i.e., the source of funds for this annuity purchase)? Yes No

If ves, provide the name of the company and product, account value prior to surrender, dollar amount of surrender charge or penalty, and percentage of surrender charge or penalty. **Do not reduce the amount or percentage by** any bonus earned on the proposed annuity and do not reduce the penalty by offsets such as positive **MVAs (market value adjustments).** If applicable provide MVA amount separately and indicate positive or negative.

| Company/Product/Year of Purchase | Account Value Prior to<br>Surrender Charge or<br>MVA | Surrender<br>Charge Amt (\$) | Surrender<br>Charge Amt<br>(%) | MVA Amt<br>(\$) (+/-) |
|----------------------------------|--|------------------------------|--------------------------------|-----------------------|
|                                  |  |                              |                                |                       |
|                                  |  |                              |                                |                       |
|                                  |  |                              |                                |                       |
|                                  |  |                              |                                |                       |

### Acknowledgements

- I understand an annuity is a long term contract that I should not plan to fully surrender before completion of the surrender charge period.
- I understand that my principal may be subject to a surrender charge if I surrender or partially surrender my contract before completion of the surrender charge period.
- I understand surrender charges may apply to withdrawals, withdrawals may be taxable and when made before age 591/2, may result in tax penalties.
- I understand annuities that offer bonus features may have higher fees and charges, lower credited interest, and longer surrender charge periods than annuities that do not provide a bonus feature.
- (if replacement) I understand the benefits and costs of this replacement, including but not limited to surrender charges, possible loss of benefits, tax consequences, product features and enhancements, fees, and expenses. My Agent has provided a comparison of the benefits and restrictions of both contracts.
- I understand that I should contact my tax professional or attorney for any tax or legal advice.

#### DO NOT SIGN THIS FORM IF ANY ITEM IS LEFT BLANK. PLEASE CAREFULLY REVIEW THE FORM AND SIGN ATTESTING THAT THE INFORMATION IS TRUE AND CORRECT TO THE BEST OF YOUR KNOWLEDGE.

| Ow ner/Applicant's signature | Date |
|------------------------------|------|

Joint Owner/Applicant's signature

Date

### Agent's Statement

I believe the purchase of this annuity contract is suitable after carefully reviewing the suitability information provided to me by the Owner(s). If applicable, I have discussed the advantages and disadvantages of any replacement or exchange of another annuity contract or life policy. I have reasonably informed the owner(s) of all important features of the annuity and proposed transaction.

To the best of my knowledge, the guestions on this form have been answered truthfully and I have complied with Fidelity & Guaranty Life suitability requirements consistent with my contractual obligations.

Agent signature

Date

Agent's Printed Name and Producer Number

Fidelity & Guaranty Life Insurance Company Des Moines, IA Fidelity & Guaranty Life Insurance Company of New York, NY

### SUPPLEMENT TO BUYER'S GUIDE EQUITY INDEXED ANNUITIES

This supplement is to be used in conjunction with your Buyer's Guide. It provides additional information to assist in your understanding of your indexed annuity contract.

#### **INDEX VALUES**

The following hypothetical example displays the index values for the most recent five years and demonstrates the effect on the contract if the contract was in existence during the years shown. This example is hypothetical and does not imply future performance. It assumes a cap of 5.00% and participation rate of 100% in the indexing formula for all years.

| _          |              |              |             |               |               |
|------------|--------------|--------------|-------------|---------------|---------------|
| Date       | Index Values | Index Growth | Cap Applied | Credited Rate | Account Value |
| 11/15/2016 | 2,180.39     |              |             |               | \$ 100,000.00 |
| 11/15/2017 | 2,564.62     | 17.62%       | 5.00%       | 5.00%         | \$ 105,000.00 |
| 11/15/2018 | 2,730.20     | 6.46%        | 5.00%       | 5.00%         | \$ 110,250.00 |
| 11/15/2019 | 3,120.46     | 14.29%       | 5.00%       | 5.00%         | \$ 115,762.50 |
| 11/15/2020 | 3,626.91     | 16.23%       | 5.00%       | 5.00%         | \$ 121,550.63 |
| 11/15/2021 | 4,682.80     | 29.11%       | 5.00%       | 5.00%         | \$ 127,628.16 |

Caps and participation rates are set at the beginning of a term and are guaranteed for the duration of the term. Please refer to your Buyer's Guide for a complete description of these features.

Caps and participation rates are subject to change. Please refer to your contract's Information page for rates applicable to your contract.

#### POINTS TO KEEP IN MIND

- Products illustrated in this supplement are designed to be held for a long period of time. Holding the product for a short period of time is not in the best interests of the buyer or the insurance company.
- The contract values will never go below the minimum nonforfeiture values.
- The death benefit is not subject to the index adjustment.



## **Compensation Option Election Form**

Fidelity & Guaranty Life Insurance Company and Fidelity & Guaranty Life Insurance Company of New York

This Compensation Option Election Form's purpose is to allow an agent to elect a specific compensation type for a specific policy. Indicate which option you elect and complete the policy and agent details noted below. Completed forms must accompany the application submitted to F&G.

### Writing Agent to complete and elect specific compensation (check one option)

Option 1 Upfront Commission
(Internal code 01)

Option 2 Trail Commission
(Internal code 03)

| Applicant Name     | Policy Number (if known) |
|--------------------|--------------------------|
|                    |                          |
| Writing Agent Name | Writing Agent Number     |
|                    |                          |
| Agent Signature    | Date                     |
|                    |                          |