

INDIVIDUAL LIFE INSURANCE APPLICATION PACKET - INSTRUCTIONS

These forms are required on all cases submitted.

| | FORM NUMBER | FORM NAME | INSTRUCTIONS |
|---|-------------|---|--|
| • | DIP-CA | Description of Information Practices | This notice MUST be given to the Proposed Insured on all cases submitted. |
| • | PL-400-TLR | Individual Life Insurance Application | Protective Life can only accept or service an application from an applicant who speaks English or Spanish. Spanish speaking applicants must go through our TeleLife process. |
| | | | Complete each question in the Application for Insurance. If completing by hand, please use a pen with black ink. |
| | | | If applying for any riders see instructions for Rider Worksheet on Page 2. |
| • | PL-701-CA | Supplement to Life Insurance | Must complete on ALL cases being submitted. |
| | | Application | NEW – Signatures and dating now required. |
| • | PL-HIPAA | Authorization to Obtain and Disclose | Must complete on all cases being submitted. |
| | | Information (HIPAA) | Leave a copy of this form with the applicant. |
| | | | Signature and date is required. |
| • | PLX-408 | Broker/Representative Report | Correct Broker/Representative PLICO Contract Number must be included in order to ensure commissions are paid correctly. Include Split Share Percentage. |
| • | PL-406A | Continuation of Information Form | Use this form if additional space is needed for Information. |
| • | U-592-CA | Notice and Consent Form for AIDS (HIV) Testing | Must complete on all cases being submitted. Leave a copy of this form with the applicant |
| • | U-645 CA | Notice to Applicants Age 65 or Older | liquidation of any stock, bond, IRA, certificate of deposit, mutual fund, annuity or other asset to fund the purchase of this life insurance product. |
| | CACA | Notification of Diabet to Name - | Leave this notice with the applicant. Must complete an all season being submitted. |
| • | CA-SA | Notification of Right to Name a Secondary Addressee | Must complete on all cases being submitted Leave this notice with the applicant. |
| | | Coolidaly / Idalobbo | Leave the notice with the applicant. |

NOT FOR USE WITH VARIABLE UNIVERSAL LIFE PRODUCTS

These forms may be required if circumstances apply.

| | FORM NUMBER | FORM NAME | INSTRUCTIONS |
|---|-----------------|--|---|
| • | PL-403 • | Rider Worksheet | If applying for any additional benefits or riders, must complete the Rider Worksheet. In addition, the following riders require these supplemental application forms, which can be found online at protectivelifebrokerage.com. Leave a copy of each form with the applicant. |
| | | | If applying for Children's Term Rider, Complete form # PL-404. |
| | | | If applying for Income Provider Option, Complete form # P-U-437R. |
| • | PL-104 • | Pre-Authorized Withdrawal Agreement | Use in cases where the client elects to have premium payments drafted. |
| • | PL-TLR for CA • | Temporary Life Insurance Receipt | If payment is submitted with the application, must complete and sign the Temporary Life Receipt. Leave a copy of this form with the applicant. |
| • | A-2043 • | Replacement Form | Must complete and sign regarding existing coverage. Leave a copy of this form with the Proposed Insured. |
| • | F-LAD-277 • | Assignment/Transfer of Ownership (Section 1035 Exchange) | Must complete on 1035 Exchange/Transfer cases. Leave a copy of this form with the owner. Send the Original to the Home Office. |
| • | PL-405 • | Confidential Financial Statement | Required if the Proposed Insured is under age 65 and the face amount is \$3,000,000 or greater OR the Proposed Insured is 65 or older and the face amount is \$1,000,000 or greater. |
| • | PL-402 • | Part 1A-Supplemental Application (Medical Declarations) | If the Proposed Insured is NOT being examined, this form must be completed. |

E-mail Address: NBApps@protective.com

If e-mailing the application, you do not need to send the original application. However, we will need the original 1035 paperwork and assignment forms (if applicable).

Mailing Addresses:

Home Office - Regular Mail

Protective Life Insurance Company ATTN: New Business P.O. Box 830619

Birmingham, Alabama 35283-0619 Telephone: (800) 366-9378 Fax: (205) 268-5807

Home Office - Overnight

Protective Life Insurance Company ATTN: New Business 2801 Highway 280 South Birmingham, Alabama 35223 Telephone: (800) 366-9378 Fax: (205) 268-5807



DESCRIPTION OF INFORMATION PRACTICES

(Including MIB, Inc. Notice and Fair Credit Reporting Act Notice)

DISCLOSURE OF INFORMATION

In considering your application for insurance, information from various sources must be considered. These include the results of your physical examination, if required, and any reports Protective Life may receive from doctors and hospitals who have attended you.

Information regarding your insurability will be treated as confidential. Protective Life, or its reinsurers, may, however, make a brief report of any personal health information thereon to the MIB, Inc., (MIB), formerly known as Medical Information Bureau, a not-for-profit membership organization of insurance companies, which operates an information exchange on behalf of its members. If you apply to another MIB member company for life or health insurance coverage or a claim for benefits is submitted to such a company, MIB, upon request, will supply such company with the information about you in its file.

Upon receipt of a request from you, MIB will arrange disclosure of any information in your file. Please contact MIB at 866-692-6901. If you question the accuracy of the information in MIB's file, you may contact MIB and seek a correction in accordance with the procedures set forth in the Federal Fair Credit Reporting Act. The address of MIB's information office is 50 Braintree Hill Park, Suite 400, Braintree, Massachusetts 02184-8734.

Protective Life, or its reinsurers, may also release information from its file to other insurance companies to whom you may apply for life or health insurance, or to whom a claim for benefits may be submitted. Information for consumers about MIB may be obtained on its website at www.mib.com.

INVESTIGATIVE CONSUMER REPORT

Furthermore, as part of our procedures for processing your insurance application, an investigative consumer report may be prepared by one or more of the commercial agencies offering this service whereby information is obtained through personal interviews with your neighbors, friends, or others with whom you are acquainted. This inquiry includes information as to your insurance risk score, character, general reputation, personal characteristics or behavioral and lifestyle factors, except as may be related directly or indirectly to your sexual orientation. You have the right to be personally interviewed if we order an investigative consumer report. You also have the right to receive a copy of the report by making a written request to Protective Life, within a reasonable period of time, to receive additional detailed information about the nature and scope of this investigation.

YOU CAN REVIEW AND CORRECT YOUR INFORMATION

As a general practice, we will not disclose personal or privileged information about you to anyone else without your consent, unless a legitimate business need exists or disclosure is required or permitted by law. You are entitled, upon request, to receive a more detailed statement of our information practices. You also have the right to access the personal information about you that we have in our records. You may see a copy of the information, or we will send it to you, whichever you prefer. You also have the right to request correction of personal information we may have about you which you think is wrong. To exercise these rights, please write to us at the address appearing at the end of this notice.

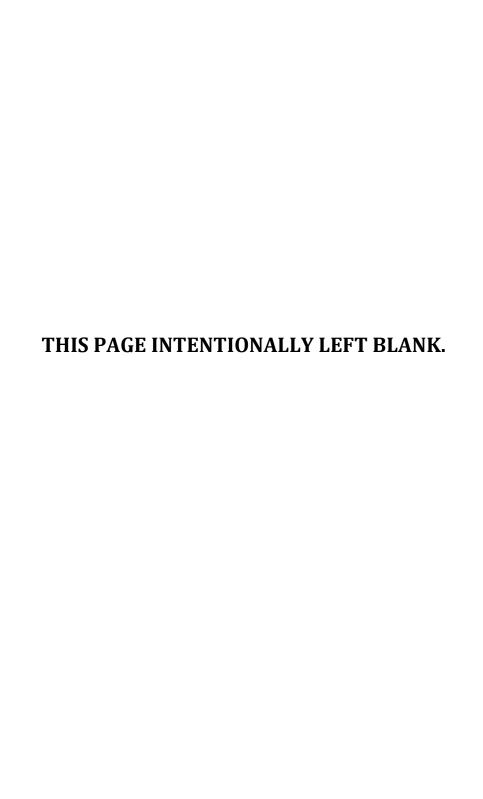
Ask our agent/producer for assistance or call or write us at Protective Life Insurance Company, Attention: New Business, P.O. Box 830619, Birmingham, Alabama 35283-0619. Telephone: 800-366-9378

THIS NOTICE MUST BE GIVEN TO THE PROPOSED INSURED

AGENT/PRODUCER COMPENSATION DISCLOSURE

Agents/Producers receive compensation from an insurer or third party, which may differ depending upon the product or insurer. Additional compensation may be received by the Agent/Producer based on other factors including premium volume placed with the company and loss or claim experience.

DIP-CA 03/2016





| S | ECTION | I I: INSURE | DS | | | | | | INDIVIDU <i>A</i> | AL LIFE I | NSURA | NCE | APPLICATION | |
|---|-----------------|-----------------------------|---------------------------|---------------------|-------------------------|----------------------|-------------------------|--|-------------------------------|----------------|---------------|------------------------|---|--|
| | | d Insured 1 | | | | | | INDIVIDUAL LIFE INSURANCE APPLICATION Proposed Insured 2 | | | | | | |
| - | | irst, Middle, La | st) | | | | | | irst, Middle, L | ast) | | | | |
| | | | | | | | | | | | | | | |
| | Gender | Birthdate | | Birth State | e Marit | tal Status | S | Gender | Birthdate | | Birth St | ate | Marital Status | |
| | Driver's L | icense Numbe | er and Stat | te . | Social Se | curity Nu | ımber | per Driver's License Number and State | | | nte | Social Security Number | | |
| | Home Pl | hone | Work Pho | one | Cell F | Phone | | Home P | hone | Work Ph | one | | Cell Phone | |
| Address (Street, City, State, Zip Code and Number of Years) | | | | | | Address | (Street, City, | State, Zip C | Code and | l Num | ber of Years) | | | |
| | Email Ad | ldress | | | | | | Relation | ship to Prop Ir | ns 1 Emai | il Address | 3 | | |
| 2. | | ment Informa | tion | | | | | | | | | | | |
| | | d Insured 1 | | | | | | | ed Insured 2 | | | | | |
| Employer's Name | | | | | Employe | er's Name | | | | | | | | |
| Employer's Address | | | | | | Employer's Address | | | | | | | | |
| Annual Income Net Worth | | | | | Annual Income Net Worth | | | | | | | | | |
| | Occupati | on | | | N | umber o | f Years | Occupat | tion | | | | Number of Years | |
| 3. | Owner (| f other than F | Proposed | Insured. n | nust com | plete in | formati | on below. I | f Trust. inclu | de Name a | and Date | of Tr | ust.) | |
| - | Name | | | | | | Date of | | Birthdai | | | | nship to Prop Ins | |
| | Phone N | lumber | SSA | VTaxpayeı | r ID No. | | | Email Address | | | | | | |
| | Street Ac | ldress, City, St | ate, Zip Co | ode | | | | | | | | | | |
| | Canal Du | anali ina Matla | T- /K | 4bou 4bou 1 | O | | | | | | | | | |
| 4. | | emium Notice elationship | es 10 (# O | iner inan (| Jwner) | | Stroot / | ddrocc City | , State, Zip Co | ada | | | | |
| | i vai i ic/i \c | siauOi iSi iIp | | | | | 311 66 1, 7- | iuuress, City | , State, ZIP O | Jue | | | | |
| S | ECTION | II: PLAN OF | INSURA | NCE | | | | | | | | | | |
| | | nsurance: (Nar | | | | | Fa | ce Amount: | (Propo | sed Insure | d 1) \$ | (Pro _l | posed Insured 2) | |
| | If Term o | r Alternative to | Term: (In | dicate Yea | rs) | | | Una | <u> </u> ¥ derwriting Cla: | ss Quoted: | | | | |
| | □ 10 Yr | | • | 20 Yrs. | 25 Yr | rs. 🗖 | 1 30 Yrs | | otective will iss | | | g clas | s.) | |
| | If Univers | alime. | evel Face A creasing F | Amount ace Amoul | | ction 103 /es 🗖 N | Vo | 35 Loan Tra | No Te | est will apply | | to pro | Guideline Premium oduct availability.) | |
| | Is Pmms | sed Insured Re | anı ıpstina | Δdditional E | Renefits | | Φ. | 1 Annual | <u>ا</u> | Quarterly | | ⊔S | emi-Annual | |
| | | r Child Covera | | | No | Prem | | | \$ | | | \$ | | |
| | | nust complete | | | | Payn | nent: [\$ | | Pre-Authorized | d Withdraw | al Only) | □ <i>C</i> \$ | Cash with Application | |

| S | ECTION III: BENEFICIARY DES | SIGNATIONS | | | | | | |
|----|---|-------------------|-------------------------------|---------------|-----------------------------|---------|--------------|--------------------|
| | If multiple beneficiaries are named, | shares will be | divided equally among the | surviving | beneficiaries, unless other | wise | specified. | |
| 1. | Primary Beneficiary Name(s) | | Telephone # & Date of Bin | | Social Security# | | ationship | Percentage |
| | | | , | | | | • | |
| | | | | | | | | |
| | | | | | | | | |
| | | | | | | | | |
| 2 | Contingent Beneficiary Name(s) | Addross | Telephone # & Date of Bin | th | Social Security# | Dok | ationship | Domontogo |
| ۷. | Contingent beneficially Name(s) | Audress, | releprione # & Date or bin | 11 | Social Security # | Nek | auorisi iip | Percentage |
| | | | | | | | | |
| | | | | | | | | |
| | | | | | | | | |
| | | | | | | | | |
| S | ECTION IV: EXISTING COVER | AGE/PENDIN | NG INSURANCE AND R | EPLACE | MENT | | | |
| | (Must be answered completely on | all cases) | | | | | | |
| 1 | Is the policy applied for to replace a | | rance or annuity policy(ies) | with this | or any other company? | | Ī | TYes □ No |
| •• | (If Yes, complete any State require | | | | | | | _ 100 _ 110 |
| 2. | Regarding all persons proposed | | | | | 's life | ·. | |
| | Please be sure to list insurance pol | | | | | | | |
| | Name of Insured | • | Company | <u>'</u> | , | _ | cy Number | |
| | | | , , | | | | , | |
| | Replace or Change? | Amount | | Dumoso: | Business/Personal | | Issue Date | |
| | neplace of Change? | ATTOUTIL | | ruipose. | DUSII IESS/FEISUI IAI | | ISSUE Date | |
| | | | | | | | | |
| | Name of Insured | | Company | | | Poli | cy Number | |
| | | | | | | | | |
| | Replace or Change? | Amount | | Pumose: | Business/Personal | | Issue Date | |
| | i topiace of Grange. | urioari | | i dipoco. | Dadii 1000 To 100 Tai | | locae Date | |
| | N 61 1 | | | | | lo " | | |
| | Name of Insured | | Company | | | Polic | cy Number | |
| | | | | | | | | |
| | Replace or Change? | Amount | | Purpose: | Business/Personal | | Issue Date | |
| | | | | | | | | |
| | | | | | | | | |
| 3. | Is there any application for any other | | | | | | | |
| | considered with this or any other co | ompany? (If Y | | | | | | |
| | Company Name | | Amount of Coverag | e 7 | Total Amount to be Placed | P | urpose of Co | verage |
| | | | | | | | | |
| 1 | Has any proposed insured had a re | aguest for life o | or health incurrance declined | d noetnon | and rated canceled or res | tricto | d in any | |
| ٠. | | • | | | | | | ⊒Yes □ No |
| 5 | In the next 3 years, will the owners | | | | | | | 1 163 LINO |
| J. | If Yes, please explain | | | | | | г | |
| 6 | Is someone other than any Propos | | | | | | | |
| | Will anyone unrelated to any Propo | | | | | | | |
| | Has a mortality analysis or life expe | | | | | | | |
| | Has any Proposed Insured discuss | | | | | | | _ 103 110 |
| J. | investor, offshore trust, investment | | | | | | ouily, | |
| | (commonly called SOLI or IOLI) or | | | | | | | J Yes □ No |
| Re | emarks and Explanations to any Ye | | | , | I | | | |
| | , | | | | | | | |
| | | | | | | | | |
| | | | | | | | | |
| | | | | | | | | |
| | | | | | | | | |
| | | | | | | | | |
| | | | | | | | | |

| SE | :CII | ON V: PURPOSE | OF IN | ISUKAI | NCE (TO | BE ANSW | /EKE | D BY PR | OPOSED OWN | ER) | | | | | |
|----|--|--|-----------|-----------|---------------|---------------|--------------|-------------------|--------------------|------------|--------------------|----------------|-------|---------|----------|
| 1. | 1. What is the purpose of the insurance? (Personal – Family/Estate Protection, Asset Transfer or Business – Key Man, | | | | | | | J P€ | ersona | a/ | | | | | |
| | | /-Sell, etc.) If Busin | | | | | | | | | <u> </u> | ☐ Business | | | |
| 2. | | at percent of busine | | | | | | | | | | | | | % |
| | 3. What is approximate net annual income of business? | | | | | | | | | | | | | | |
| | | at is approximate m | | | | | | | | | | | | | |
| | | at year was the busi | | | | | | | | | | | | | |
| | | ase complete the inf | | | | | | | | | | | | | |
| | Nar | me / Business Partn | er | | | | | | Title | | | | | | |
| | | | | | | | | | | | | | | | |
| | % c | of Business Owned | Insura | nce Cor | npanv | | | | | | Amount Now Cal | rried c | r Apr | lied F | or |
| | , , , | | | | | | | | | | | | 4010 | | . |
| | N / | /Discharge Deuts | | | | | | | T:u- | | | | | | |
| | Nar | me / Business Partn | er | | | | | | Title | | | | | | |
| | 0./ | <u> </u> | 1, | | | | | | | | 14 (4) | | | | |
| | % C | of Business Owned | Insura | nce Cor | npany | | | | | | Amount Now Cal | med c | r App | olied F | or |
| | | | | | | | | | | | | | | | |
| | Nar | me/Business Partn | er | | | | | | Title | | | | | | |
| | | | | | | | | | | | | | | | |
| | % C | of Business Owned | Insura | nce Cor | npany | | | | • | | Amount Now Cal | rried c | r App | lied F | or |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| SE | CII | ON VI: PERSONA | AL HIS | TORY | | | | | | | | | | | |
| Pr | ovid | le details to any Ye | s ansv | vers und | der Sectio | on VII. Page | e 4 . | | | | | | | Prop | |
| | | - | | | | | | | | | | | | Insur | |
| | | ROPOSED INSUR | | | | | | | | | | res | NO. | Yes | INO |
| ١. | Typ | ed tobacco or nicotin | e or arr | y Kiria o | ei li le iasi | Frequency | | | | Date Las | | , ' | ш | ш . | ш |
| | ι γρ | C | | | | requericy | , | | | Date Las | 0360 | | | | |
| _ | | | 1 14 | | | | | | | | | | | | |
| 2. | | nsulted a physician o | | | | | | | | | | _ | _ | _ | П |
| | | Alcohol? (If Yes, co Narcotics, stimulant | | | | | | | | | | | | | |
| 3 | | ne past 5 years, bee | | | | | | | | | | | _ | _ | _ |
| ٥. | | gs, or (iii) had their d | | | | | | | | | | | | | |
| 4. | | e any proposed ins | | | | | | | | | | | | | |
| | | rge pending against | | | | | | | | | | . 🗖 | | | |
| | | wn as a pilot, studen | | | | | | | | | | | | | |
| 6. | | en a member of, or a | | | | | | | | | | | | | |
| | | ional Guard? (If Yes | | | s below.) . | | | | | | | _. 🗖 | | | |
| | Bra | nch of Service R | ?ank | Duties | | | | | Mobilization Cate | egory Cu | rrent Duty Station | | | | |
| | | | | | | | | | | | | | | | |
| 7. | _ | gaged in any of the fo | | | | | | | | | | . 🗆 | | | |
| _ | | Racing Scuba | | | Hang Glidi | | | ntain Climb | | | □ Parachuting | | | | |
| ŏ. | | Proposed Insured: (/ | | | | | | | | | | _ | _ | _ | _ |
| | | A citizen of any coul Country of Citizens | | ermant | Visa Type | | | Expiration | | | f U.S. Residency | . . | | | |
| | | Courilly of Cluzerisi | ıιρ | | visa Type | 7 | | ехрігацогі | Dale | Lengino | i U.S. Residericy | | | | |
| | | | | | | | | | | | | <u> </u> | _ | | _ |
| | | Have you traveled o | or reside | ed outsic | le of the U | nited States | s in th | he past 2 y | ears? (If Yes, pro | ovide deta | ails.) | . - | | | |
| | | Travel Details | | | | | | | | | | | | | |
| | | | | | | | | | | | |] | | | |
| | | Intending to travel o | r reside | outside | the United | d States or 0 | Cana | ada within t | he next 12 month | ns? | | . 🗆 | | | |
| | | To Where | | | | | Why | | | | | | | | |
| | | | | | | | | | | | | | | | |
| | | When | | | | | For | How Long | | | | 1 | | | |
| | TOT TOW LONG | | | | | | | | | | | | | | |

For each Yes answer, provide Section Number, Question Number, Name of the Proposed Insured, Date, Details or Reason. Include Any Attending Physician, Hospital or Medical Facility Name, Address and Phone Number. **DECLARATIONS** I (We) have read or have had read to me (us) the completed Application before signing below. I (We) represent that all statements and answers made in all parts of this application are full, complete and true. It is agreed that: 1. All such statements and answers shall be the basis of any insurance issued, and my (our) answers are material to the decision as to whether the risk is accepted by Protective Life. 2. No representative or medical examiner can make, alter or discharge any contract, accept risks, or waive Protective Life's rights or requirements. 3. Acceptance of a policy by the Owner shall constitute ratification of any changes made by the Company. In those states where it is required, changes as to plan, amount, age at issue, classification or benefits will be made only with the Owner's written consent. No insurance shall take effect unless: (1) a policy is delivered to the Owner; (2) the full first premium is paid while the proposed insured(s) is (are) alive; and (3) there has been no change in health and insurability from that described in this application. However, if the premium is paid as set forth in the attached Temporary Life Insurance Receipt and the Temporary Life Insurance Receipt is delivered to the Owner, the terms of the Temporary Life Insurance Receipt shall apply. No representative or medical examiner has any authority to waive or to alter these terms and conditions or to bind coverage under any other circumstances. 5. I have reviewed the attached Temporary Life Insurance Receipt and understand and agree that it provides a limited amount of life insurance for a limited period of time, and that such coverage is subject to the terms and conditions set forth in the Temporary Life Insurance Receipt. 6. The representative taking this application has made no statement or representation different from, contrary to or in addition to these Declarations and the terms and conditions of the attached Temporary Life Insurance Receipt. IMPORTANT INFORMATION ABOUT IDENTIFICATION VERIFICATION To help the government fight the funding of terrorism and money laundering activities, Federal Law requires all financial institutions to obtain, verify, and record information of its customers. We may ask for information or identifying documents that will allow us to verify the identity of our customers. Any person who knowingly with intent to defraud any insurance company or other person, files an application for insurance or statement of claim containing any materially false information or conceals for the purpose of misleading, information concerning any fact material thereto commits a fraudulent insurance act, which may be a crime and may subject such person to criminal and civil penalties according to state law. Signed At (City and State) Signature of Proposed Insured 1 Signature of Proposed Insured 2 Signed At Date (City and State) Signature of Owner, If Other than Proposed Insured Signature of Representative

SECTION VII: SPECIAL REMARKS AND DETAILS TO ANY YES ANSWERS

(Must be answered if applicable.)



SUPPLEMENT TO LIFE INSURANCE APPLICATION

APPLICATION SUPPLEMENT - PART |

The statements and answers to the questions listed below shall become a part of the attached application; shall be subject to the terms of the attached application; and shall become a part of any policy based on this application.

| For any policy to be issued as a result of this application: (1) Will anyone other than the Insured, his or her family, or employer/business partner pay any portion of the initial or future premiums or obtain any right, title or interest in this policy? If Yes, complete the "Statement of Owner Intent" (Application Supplement – Part II) (2) Will any portion of the initial or future premiums be borrowed, loaned or otherwise financed? If Yes, complete the "Premium Financing Disclosure" (Disclosure and Acknowledgement) (3) Will a trust, including family trust, own this policy? If Yes, complete the "Trust Certification" (Application Supplement – Part III) (4) Is the Proposed Insured age 65 or older AND total coverage applied for across all Protective companies | No □ □ □ □ | | | | | |
|--|----------------|--|--|--|--|--|
| If Yes, complete the "Statement of Owner Intent" (Application Supplement – Part II) (2) Will any portion of the initial or future premiums be borrowed, loaned or otherwise financed? If Yes, complete the "Premium Financing Disclosure" (Disclosure and Acknowledgement) (3) Will a trust, including family trust, own this policy? If Yes, complete the "Trust Certification" (Application Supplement – Part III) | | | | | | |
| If Yes, complete the "Premium Financing Disclosure" (Disclosure and Acknowledgement) Will a trust, including family trust, own this policy? If Yes, complete the "Trust Certification" (Application Supplement – Part III) | _ _ | | | | | |
| If Yes, complete the "Trust Certification" (Application Supplement – Part III) | | | | | | |
| = | | | | | | |
| | | | | | | |
| I (We) have read or have had read to me (us) the completed Supplement before signing below. All statements and answers Supplement are correctly recorded to the best of my (our) knowledge and belief. I (We) understand that the information being p in this Supplement is being relied upon in considering the application for life insurance and is subject to the applicable Fraud States provided in the Application for Life Insurance. | ovided | | | | | |
| Signed in, thisday of,(Year) | · | | | | | |
| (State) (Month) (Year) | | | | | | |
| Signature(s) of Proposed Insured(s): X | SIGN HERE | | | | | |
| X | SIGN HERE | | | | | |
| Signature(s) of Owner(s)/Trustee(s): X | SIGN HERE | | | | | |
| (provide officer's title if policy is owned by a corporation) X | SIGN HERE | | | | | |
| Signature of Witness: X | SIGN HERE | | | | | |
| PRODUCER CERTIFICATION | | | | | | |
| By signing below, I hereby certify that to the best of my knowledge and belief, the information provided herein is complete, accurate, and and that the life insurance being applied for conforms to the Company's guidelines. | correct | | | | | |
| Signed at: | | | | | | |
| (City and State) Date | | | | | | |
| X | | | | | | |

PL-701-CA 10/2014



AUTHORIZATION TO OBTAIN AND DISCLOSE INFORMATION

This Authorization to Obtain and Disclose Information complies with the Health Insurance Portability and Accountability Act of 1996 ("HIPAA") as related to Life Insurance.

USE OF MEDICAL, NON-HEALTH AND NON-MEDICAL INFORMATION

I (we) authorize Protective Life Insurance Company (Protective Life) and its reinsurers to obtain, directly or through designated third parties, and to use any information about or relating to me (us) that may affect my (our) insurability. Protective Life and its reinsurers, Life Insurance Representative(s) or regional sales office representing me on my (our) application for insurance may:

- a. obtain and use health and medical information from all dates of service, including but not limited to information about chart notes, EKG's, drug use, alcohol use, nicotine use, physical and mental diseases and illness, and psychiatric disorders (excluding psychotherapy notes):
- b. obtain and use non-health and non-medical information, including but not limited to financial information, credit reports, consumer reports, driving record, criminal record, character, general reputation, personal characteristics or behavioral and lifestyle factors and information about avocations and aviation activity;
- c. use all of this information to evaluate an application for insurance, a claim for insurance benefits, or both;
- d. use any information relating to communicable diseases and other risk factors relating to me or to my spouse or life partner to evaluate an application for insurance on either me or my spouse or life partner.

RELEASE AND DISCLOSE INFORMATION FROM THIRD PARTIES

I (we) authorize the following persons and organizations to release and disclose the information described in the **USE OF MEDICAL, NON-HEALTH AND NON-MEDICAL INFORMATION** section to Protective Life, directly through the following designated third parties or its representative(s) acting on its behalf:

- a. my (our) doctor(s); medical practitioners; pharmacists and Pharmacy Benefit Managers;
- medical and related facilities, including hospitals, clinics, facilities run by the Veteran's Administration, Kaiser Permanente, The Cleveland Clinic Foundation including all satellite facilities and The Mayo Clinic;
- c. insurers; reinsurers;
- d. my (our) current and previous employers;
- e. MIB, Inc. (MIB); and commercial consumer reporting agencies (CRA).

All of these persons and organizations other than **MIB** may release the information described above to a **CRA** acting for Protective Life. **MIB** may not release the information described in the **USE OF MEDICAL**, **NON-HEALTH AND NON-MEDICAL INFORMATION** section to a **CRA**.

TESTING OF BLOOD, ORAL FLUIDS AND URINE

I (we) authorize Protective Life to draw and test my (our) blood, and/or oral fluids, and urine as necessary to underwrite my (our) application for insurance. These tests may include, but are not limited to:

- a. tests for cholesterol and related blood lipids, diabetes, liver or kidney disorders, immune disorders (other than HIV/AIDS, see **SPECIAL REQUIREMENT FOR HIV/AIDS TESTING** section).
- b. tests for the presence of drugs, nicotine, or their metabolites.

This authorization does not include genetic testing. Unless otherwise required by law or regulation, Protective Life may, but is not obligated to, release any of these test results directly to me or to my spouse or life partner.

RELEASE OF MEDICAL, NON-HEALTH, NON-MEDICAL AND TESTING INFORMATION

I (we) authorize Protective Life to release and disclose the information described in the **USE OF MEDICAL, NON-HEALTH AND NON-MEDICAL INFORMATION** section and the **TESTING OF BLOOD, ORAL FLUIDS AND URINE** section:

- a. to its affiliates, its reinsurers, persons or organization providing services relating to insurance underwriting for Protective Life, **MIB** and as otherwise required by law.
- b. to release and disclose the information to other duly licensed life insurers if I (we) have applied or apply to the other insurers for insurance.
- c. to its reinsurers, to make a brief report of my personal health information to MIB.
- d. to the Life Insurance Representative(s) representing me to duly licensed specific life insurers for the purpose of applying for life insurance if my (our) application with Protective Life is declined or if Protective Life is unable to offer coverage at an acceptable rate.
- e. to the Life Insurance Representative(s) and its staff, affiliated companies and/or entities, insurance companies and their re-insurers representing me on my (our) application for insurance if it is necessary to provide an explanation of the reasons for Protective Life's decision to impose special underwriting requirements, whenever my application cannot be approved as submitted, or in connection with a claim for benefits.

Home Office – ORIGINAL Applicant - COPY

SPECIAL REQUIREMENT FOR HIV/AIDS TESTING

If Protective Life intends to test for the presence of antibodies to the Human Immunodeficiency Virus (HIV), which is the virus that has been associated with Acquired Immune Deficiency Syndrome (AIDS), Protective Life may require a separate authorization. I (we) hereby authorize Protective Life:

- a. to obtain and use the results of any HIV tests that I (we) separately authorize.
- b. (if permitted by law) to disclose the results of any tests to its reinsurers and MIB.

GENERAL INFORMATION

PL-HIPAA

- a. This authorization shall be valid for 24 months from the Date of Authorization shown below or, in the event of a claim for benefits, for the duration of such claim.
- b. During the evaluation of my (our) insurance application, I (we) understand that I (we) have the right to revoke the authorizations in the previous sections (above) by writing to Protective Life at P.O. Box 830619 Birmingham, Alabama 35283-0619. If this authorization is revoked, this would result in the file being closed and no coverage provided.
- c. I understand I do not have to sign this authorization in order to obtain health care benefits (treatment, payment or enrollment).
- d. I (we) understand that any information about me (us) that is disclosed pursuant to this authorization may be subject to redisclosure and no longer covered by certain federal rules governing privacy and confidentiality of health information. The information contained in these medical and financial records will be held in confidence and may be used only for the purpose of the procurement, or underwriting for the possible procurement or the evaluation of life, health, long term care, or other insurance products.
- e. I (we) understand that my (our) personal information, including my (our) protected health information disclosed under this authorization will be incorporated into and made a part of any life and/or disability insurance policy(ies) issued by the Company and that the policy(ies) will be delivered to the policy owner.
- f. I acknowledge that any agreements I have made to restrict my protected health information do not apply to this authorization and I instruct any physician, health care professional, hospital, clinic, medical facility, or other health care provider to release and disclose my entire medical record without restriction. Any modifications to this authorization may preclude Protective Life's ability to process this application.

AUTHORIZATIONS AND INVESTIGATIVE CONSUMER REPORT

- ☐ I (we) have been given a copy of this **Authorization to Obtain and Disclose Information** along with the **Description of Information Practices**.
- I (we) would like to be interviewed if an investigative consumer report will be made. (Please refer to the **Description of Information Practices** for additional information regarding the interview for an **Investigative Consumer Report**.)

THIS AUTHORIZATION <u>MUST</u> BE SIGNED WITHOUT MODIFICATION AND RETURNED WITH THE APPLICATION BEFORE PROCESSING.

| SIGNATURES | | | |
|--------------------------------|-----------------------------------|---------------|--------------------------------|
| Date of Authorization: X | | | |
| List Health Care Providers | | | |
| X | | | |
| Proposed Insured 1 (Signature) | Print Name of Proposed Insured 1 | Birthdate | Social Security Number |
| X | | | |
| Proposed Insured 2 (Signature) | Print Name of Proposed Insured 2 | Birthdate | Social Security Number |
| | Χ | | |
| If Minor, Print Name | Parent or Legal Guardian (Signatu | ure) Print Na | me of Parent or Legal Guardian |

Home Office – ORIGINAL Applicant - COPY
Page 2 of 2

04/2016



AUTHORIZATION TO OBTAIN AND DISCLOSE INFORMATION

This Authorization to Obtain and Disclose Information complies with the Health Insurance Portability and Accountability Act of 1996 ("HIPAA") as related to Life Insurance.

USE OF MEDICAL, NON-HEALTH AND NON-MEDICAL INFORMATION

I (we) authorize Protective Life Insurance Company (Protective Life) and its reinsurers to obtain, directly or through designated third parties, and to use any information about or relating to me (us) that may affect my (our) insurability. Protective Life and its reinsurers, Life Insurance Representative(s) or regional sales office representing me on my (our) application for insurance may:

- a. obtain and use health and medical information from all dates of service, including but not limited to information about chart notes, EKG's, drug use, alcohol use, nicotine use, physical and mental diseases and illness, and psychiatric disorders (excluding psychotherapy notes):
- b. obtain and use non-health and non-medical information, including but not limited to financial information, credit reports, consumer reports, driving record, criminal record, character, general reputation, personal characteristics or behavioral and lifestyle factors and information about avocations and aviation activity;
- c. use all of this information to evaluate an application for insurance, a claim for insurance benefits, or both;
- d. use any information relating to communicable diseases and other risk factors relating to me or to my spouse or life partner to evaluate an application for insurance on either me or my spouse or life partner.

RELEASE AND DISCLOSE INFORMATION FROM THIRD PARTIES

I (we) authorize the following persons and organizations to release and disclose the information described in the **USE OF MEDICAL, NON-HEALTH AND NON-MEDICAL INFORMATION** section to Protective Life, directly through the following designated third parties or its representative(s) acting on its behalf:

- a. my (our) doctor(s); medical practitioners; pharmacists and Pharmacy Benefit Managers;
- b. medical and related facilities, including hospitals, clinics, facilities run by the Veteran's Administration, Kaiser Permanente, The Cleveland Clinic Foundation including all satellite facilities and The Mayo Clinic;
- c. insurers; reinsurers;
- d. my (our) current and previous employers;
- e. MIB, Inc. (MIB); and commercial consumer reporting agencies (CRA).

All of these persons and organizations other than **MIB** may release the information described above to a **CRA** acting for Protective Life. **MIB** may not release the information described in the **USE OF MEDICAL**, **NON-HEALTH AND NON-MEDICAL INFORMATION** section to a **CRA**.

TESTING OF BLOOD, ORAL FLUIDS AND URINE

I (we) authorize Protective Life to draw and test my (our) blood, and/or oral fluids, and urine as necessary to underwrite my (our) application for insurance. These tests may include, but are not limited to:

- a. tests for cholesterol and related blood lipids, diabetes, liver or kidney disorders, immune disorders (other than HIV/AIDS, see **SPECIAL REQUIREMENT FOR HIV/AIDS TESTING** section).
- tests for the presence of drugs, nicotine, or their metabolites.

This authorization does not include genetic testing. Unless otherwise required by law or regulation, Protective Life may, but is not obligated to, release any of these test results directly to me or to my spouse or life partner.

RELEASE OF MEDICAL, NON-HEALTH, NON-MEDICAL AND TESTING INFORMATION

I (we) authorize Protective Life to release and disclose the information described in the **USE OF MEDICAL, NON-HEALTH AND NON-MEDICAL INFORMATION** section and the **TESTING OF BLOOD, ORAL FLUIDS AND URINE** section:

- a. to its affiliates, its reinsurers, persons or organization providing services relating to insurance underwriting for Protective Life, **MIB** and as otherwise required by law.
- b. to release and disclose the information to other duly licensed life insurers if I (we) have applied or apply to the other insurers for insurance.
- c. to its reinsurers, to make a brief report of my personal health information to MIB.
- d. to the Life Insurance Representative(s) representing me to duly licensed specific life insurers for the purpose of applying for life insurance if my (our) application with Protective Life is declined or if Protective Life is unable to offer coverage at an acceptable rate.
- e. to the Life Insurance Representative(s) and its staff, affiliated companies and/or entities, insurance companies and their re-insurers representing me on my (our) application for insurance if it is necessary to provide an explanation of the reasons for Protective Life's decision to impose special underwriting requirements, whenever my application cannot be approved as submitted, or in connection with a claim for benefits.

Home Office – ORIGINAL Applicant - COPY

SPECIAL REQUIREMENT FOR HIV/AIDS TESTING

If Protective Life intends to test for the presence of antibodies to the Human Immunodeficiency Virus (HIV), which is the virus that has been associated with Acquired Immune Deficiency Syndrome (AIDS), Protective Life may require a separate authorization. I (we) hereby authorize Protective Life:

- a. to obtain and use the results of any HIV tests that I (we) separately authorize.
- b. (if permitted by law) to disclose the results of any tests to its reinsurers and MIB.

GENERAL INFORMATION

- a. This authorization shall be valid for 24 months from the Date of Authorization shown below or, in the event of a claim for benefits, for the duration of such claim.
- b. During the evaluation of my (our) insurance application, I (we) understand that I (we) have the right to revoke the authorizations in the previous sections (above) by writing to Protective Life at P.O. Box 830619 Birmingham, Alabama 35283-0619. If this authorization is revoked, this would result in the file being closed and no coverage provided.
- c. I understand I do not have to sign this authorization in order to obtain health care benefits (treatment, payment or enrollment).
- d. I (we) understand that any information about me (us) that is disclosed pursuant to this authorization may be subject to redisclosure and no longer covered by certain federal rules governing privacy and confidentiality of health information. The information contained in these medical and financial records will be held in confidence and may be used only for the purpose of the procurement, or underwriting for the possible procurement or the evaluation of life, health, long term care, or other insurance products.
- e. I (we) understand that my (our) personal information, including my (our) protected health information disclosed under this authorization will be incorporated into and made a part of any life and/or disability insurance policy(ies) issued by the Company and that the policy(ies) will be delivered to the policy owner.
- f. I acknowledge that any agreements I have made to restrict my protected health information do not apply to this authorization and I instruct any physician, health care professional, hospital, clinic, medical facility, or other health care provider to release and disclose my entire medical record without restriction. Any modifications to this authorization may preclude Protective Life's ability to process this application.

AUTHORIZATIONS AND INVESTIGATIVE CONSUMER REPORT

- □ I (we) have been given a copy of this **Authorization to Obtain and Disclose Information** along with the **Description of Information Practices**.
- I (we) would like to be interviewed if an investigative consumer report will be made. (Please refer to the **Description of Information Practices** for additional information regarding the interview for an **Investigative Consumer Report**.)

THIS AUTHORIZATION <u>MUST</u> BE SIGNED WITHOUT MODIFICATION AND RETURNED WITH THE APPLICATION BEFORE PROCESSING.

| SIGNATURES | | | |
|--------------------------------|-----------------------------------|---------------|--------------------------------|
| Date of Authorization: X | | | |
| List Health Care Providers | | | |
| X | | | |
| Proposed Insured 1 (Signature) | Print Name of Proposed Insured 1 | Birthdate | Social Security Number |
| X | | | |
| Proposed Insured 2 (Signature) | Print Name of Proposed Insured 2 | Birthdate | Social Security Number |
| | Χ | | |
| If Minor, Print Name | Parent or Legal Guardian (Signatu | ure) Print Na | me of Parent or Legal Guardian |

Home Office – ORIGINAL Applicant - COPY
Page 2 of 2

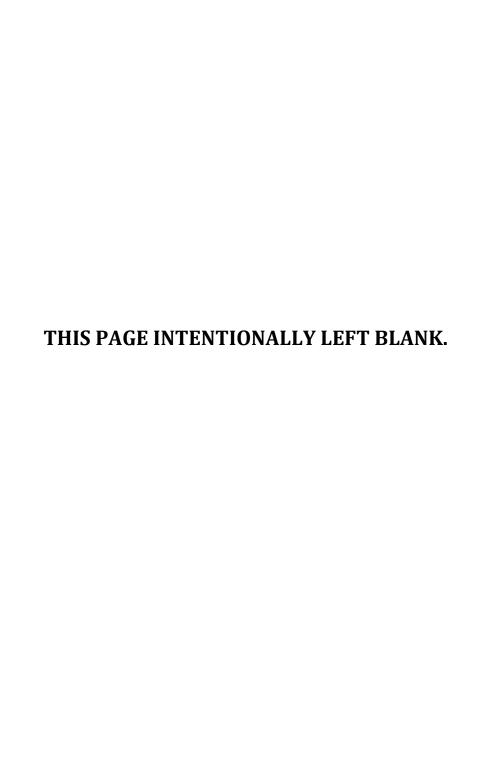
PL-HIPAA Page 2 of 2 04/2016



P.O. Box 830619

Birmingham, AL 35283-0619

| | | | | BROKER / REPRESENTATI\ | /E REP | PORT |
|---|---|---------------|--------------------------------------|---------------------------------|--------|------|
| 1. | In what language were the questions on the applic service any application from an applicant who doe *List Other Language: | | | ive Life cannot accept or | Yes | No |
| 2. | Is the Proposed Insured a relative or does the Pro | posed Insur | ed have a business relationship w | | | |
| | If Yes, Details: | p | F | , | | |
| 3. | (a) Will this policy replace or change existing policy | icylios)2 | | | | |
| ٥. | (b) If replacement of existing insurance is involved | | ı complied with all relevant state r | equirements including any | - | - |
| | Disclosure and Comparison Statements? | | | | | |
| If No, Explain: | | | | | | |
| | Answer questions (c) and (d) <u>only</u> if this is a r | eplacement | : | | | |
| | (c) Did you use any pre-printed company approv | | | | | |
| | If Yes, List Name or Form Number: | | | | | |
| | (d) Did you use any Company approved, electro | nically gene | rated, individualized sales materia | als (such as illustrations or | | |
| | concept materials)? (If Yes, you must provide | le a copy of | these materials with the application | on.) | | |
| 4. | Have you advised the proposed policyowner or do | • | , | . , | | |
| | ownership of the policy to be issued, or its death be | | | | | |
| | trust, or entity associated with stranger owned or | | , | alled SOLI or IOLI) or are | | _ |
| | you otherwise aware that the policyowner may be If Yes, please explain in Special Requests/Remar | | ng such a transfer? | | 🖰 | |
| 5. | Has a mortality analysis or life expectancy analysis | | ormed on the Proposed Insured? | | | |
| 6. | Has a medical examination been ordered? | | | | | |
| | If Yes, Name of Examiner: Date of Exam: | | | | | |
| 7. | | | | | | |
| | I have verified the identity of the Owner by picture I.D. (Authorized Representative if Business or Trustee if Trust) | | | | | |
| | Identification Type: | | | | | |
| | Please include Driver's License Number if Owner | | ual and is other than the Proposed | d Insured. | | |
| Las | NOTE: Does not apply to direct marketing situation | JIIS | | | | |
| a) | rtify that: both the Proposed Insured(s) and the Owner(s | read sne | ak and understand either the Fr | nalish or Snanish language: and | | |
| b) | each has explicitly told me that they understoo | | | | | |
| c) | the answers given in this application are comp | | | | | |
| d) | I know of nothing affecting the risk which is no | | | | nd | |
| e) | I carefully explained each question before reco | ording each | answer and before the applica | tion was signed. | | |
| | | | | | | |
| Sia | nature of Broker/Representative | Date | PLICO Contract Number | Share % Business Phone | Numbe | er |
| Oigi | nature of Broker/Representative | Date | . 2.00 00 | | | |
| Prir | nt Name of Above Signature | Email Addre | 266 | Signed at (City and State) | | |
| , ,,,, | it Name of Above Signature | Liliali Addit | | Signed at (Oily and State) | | |
| | | | | | | |
| Sig | nature of Additional Broker/Representative | Date | PLICO Contract Number | Share % Business Phone | Numbe | er |
| | | | | | | |
| Print Name of Above Additional Signature Email Address Signed at (City and State) | | | | | | |
| | | | | | | |
| BGA/Broker Dealer Name PLICO Contract Number | | | | | | |
| | | | | | | |
| New Business Key Contact Email Address Phone Number | | | | | | |
| Rro | ker/Representative Special Requests/Remarks: | | | | | |
| טוט | конперіозонанує эресіаі пециезіз/пеніаікs: | | | | | |
| | | | | | | |





INDIVIDUAL LIFE INSURANCE – CONTINUATION OF INFORMATION

| Proposed Insured 1: | | | | |
|--|--|--|--|---|
| · <u>-</u> | First Name | Middle Name | Last Name | Policy Number |
| | | | | |
| Proposed Insured 2: _ | First Name | Middle Name | Last Name | Policy Number |
| | T HOLT COTTO | TVIIGGIOT (GITTO | Exit (G) | - I Gloy I tal I looi |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | 14.10 1 41 | | |
| I have read or have tanswers are true and | had read to me the c I complete to the best | ompleted Supplemental of my knowledge and b | Application before signing below. The lief. I agree that such statements and | e above statements and lanswers shall be part of |
| the application and sl | hall be considered the | basis of any insurance is | ssued. | |
| | | | | |
| Proposed Insured 1 (S | ign Name in Full) | Date | Proposed Insured 2 (Sign Name in Full) | Date |
| ., | J , | | (-3 | |
| Signature of Parent or 0 | Guardian | Date | Signature of Witness | Date |
| ogradie or Falerilor | Gualulai I | Dale | orgi rature or vviii ress | Dale |
| | | | | |
| Signature of Owner (Si (if other than Propo | | Date | | |
| in outer than i topo | ood modrouj | | | |

PL-406A 3/2013



NOTICE AND CONSENT FOR AIDS-RELATED TESTING

To evaluate your insurability, the Insurer named above, Protective Life Insurance Company, has requested that you provide a sample of your blood, urine, or saliva for testing and analysis to determine the presence of human immunodeficiency virus (HIV) antibodies. By signing and dating this form you agree that this test may be done and that underwriting decisions will be based on the test result. A series of three tests will be performed by a licensed laboratory through a medically accepted procedure.

Pre-Testing Considerations

Many public health organizations have recommended that before taking an AIDS-related test a person seek counseling to become informed concerning the implications of such a test. You may wish to consider counseling, at your expense, prior to being tested.

Meaning of Positive Test Result

The test is not a test for AIDS. It is a test for antibodies to the HIV virus, the causative agent for AIDS, and shows whether you have been exposed to the virus. A positive test result does not mean that you have AIDS but that you are at significantly increased risk of developing problems with your immune system. The test for HIV antibodies is very sensitive. Errors are rare, but they do occur. Your private physician, a public health clinic, or an AIDS information organization in your city might provide you with further information on the medical implications of a positive test.

Positive HIV antibody test results will adversely affect your application for insurance. This means that your application may be declined, that an increased premium may be charged, or that other policy changes may be necessary.

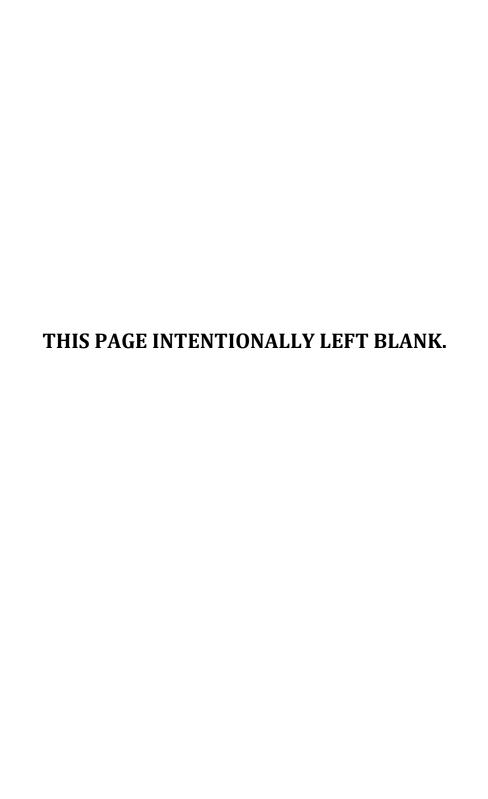
Confidentiality of Test Results

All test results are required to be treated confidentially. They will be reported by the laboratory to the Insurer. The test results may be disclosed as required by law or may be disclosed to employees of the Insurer who have the responsibility to make underwriting decisions on behalf of the Insurer or to outside legal counsel who needs such information to effectively represent the Insurer in regard to your application. The results may be disclosed to a reinsurer, if the reinsurer is involved in the underwriting process. The test may be released to an insurance medical information exchange under procedures that are designed to assure confidentiality, including the use of general codes that also cover results of tests for other diseases or conditions not related to AIDS, or for the preparation of statistical reports that do not disclose the identity of any particular person.

Notification of Test Result

If your test results are negative, no routine notification will be sent to you. If your test results are reported by the laboratory to the Insurer as being positive, you are entitled to that information if you so desire. Because a trained person shold deliver that information so that you can understand clearly what the test result means, you are asked to list your private physician so that the Insurer can have him or her tell you the test result and explain its meaning.

| Name of physician for reporting a possible p | positive test result: | | |
|---|--|--|---|
| Address: | | | |
| If you do not wish to know the results of the tes because of the fact and you request the reason the information. | st, initial here: | | - |
| If you want to know the results of the test but d sent to you at the address provided by registered | | | The result will be |
| | Conser | nt | |
| I have read and I understand this Notice and Colfrom me, the testing of that blood, urine, or salivation me, the testing of that blood, urine, or salivation about what a test result means and underinformation and counseling if the test result is post understand that I have the right to request and I authorize Protective Life Insurance Company of | a, and the disclosure of the erstand that I should cont sitive. receive a copy of this author | e test results as described above. I have act a local AIDS service group or my prization. A photocopy of this form will be | e read the information on this private physician for further be as valid as the original. |
| Name of Proposed Insured | | Signature of Proposed Insured or Pa | arent/Guardian |
| Address | | Date Signed | |
| I I-592-CA 12/99 | HOME OFF | ICE COPY | 8/12 |





NOTICE AND CONSENT FOR AIDS-RELATED TESTING

To evaluate your insurability, the Insurer named above, Protective Life Insurance Company, has requested that you provide a sample of your blood, urine, or saliva for testing and analysis to determine the presence of human immunodeficiency virus (HIV) antibodies. By signing and dating this form you agree that this test may be done and that underwriting decisions will be based on the test result. A series of three tests will be performed by a licensed laboratory through a medically accepted procedure.

Pre-Testing Considerations

Many public health organizations have recommended that before taking an AIDS-related test a person seek counseling to become informed concerning the implications of such a test. You may wish to consider counseling, at your expense, prior to being tested.

Meaning of Positive Test Result

The test is not a test for AIDS. It is a test for antibodies to the HIV virus, the causative agent for AIDS, and shows whether you have been exposed to the virus. A positive test result does not mean that you have AIDS but that you are at significantly increased risk of developing problems with your immune system. The test for HIV antibodies is very sensitive. Errors are rare, but they do occur. Your private physician, a public health clinic, or an AIDS information organization in your city might provide you with further information on the medical implications of a positive test.

Positive HIV antibody test results will adversely affect your application for insurance. This means that your application may be declined, that an increased premium may be charged, or that other policy changes may be necessary.

Confidentiality of Test Results

All test results are required to be treated confidentially. They will be reported by the laboratory to the Insurer. The test results may be disclosed as required by law or may be disclosed to employees of the Insurer who have the responsibility to make underwriting decisions on behalf of the Insurer or to outside legal counsel who needs such information to effectively represent the Insurer in regard to your application. The results may be disclosed to a reinsurer, if the reinsurer is involved in the underwriting process. The test may be released to an insurance medical information exchange under procedures that are designed to assure confidentiality, including the use of general codes that also cover results of tests for other diseases or conditions not related to AIDS, or for the preparation of statistical reports that do not disclose the identity of any particular person.

Notification of Test Result

If your test results are negative, no routine notification will be sent to you. If your test results are reported by the laboratory to the Insurer as being positive, you are entitled to that information if you so desire. Because a trained person shold deliver that information so that you can understand clearly what the test result means, you are asked to list your private physician so that the Insurer can have him or her tell you the test result and explain its meaning.

| Name of physician for reporting a p | ossible positive test result: | | |
|---|---|--|--|
| Address: | | | |
| If you do not wish to know the results o | the test, initial here: | In the event the test is positive | and you are denied coverage |
| because of the fact and you request the the information. | reason for the denial, the insu | rer may require you to name a physician | at that time in order to receive |
| If you want to know the results of the te | st but do not at present have a | a private physician, initial here: | The result will be |
| sent to you at the address provided by re | gistered mail with delivery restr | ricted to you only. | |
| | Con | sent | |
| from me, the testing of that blood, urine, form about what a test result means a information and counseling if the test rest understand that I have the right to requ | or saliva, and the disclosure of nd understand that I should o ult is positive. est and receive a copy of this a | Testing. I voluntarily consent to the without the test results as described above. I had contact a local AIDS service group or multiplication. A photocopy of this form will | ve read the information on this y private physician for further be as valid as the original. |
| I authorize Protective Life Insurance Cor | npany or its reinsurers to make | a brief report of any personal health inforr | nation to the MIB. |
| Name of Proposed Insured | | Signature of Proposed Insured or F | Parent/Guardian |
| Address | | Date Signed | |
| U-592-CA 12/99 | PROPOSED | INSURED COPY | 8/12 |



NOTICE TO APPLICANTS AGED 65 OR OLDER - CALIFORNIA

The sale or liquidation of any stock, bond, IRA, certificate of deposit, mutual fund, annuity or other asset to fund the purchase of this life insurance product may have tax consequences, early withdrawal penalties, or other costs or penalties as a result of the sale or liquidation. You may wish to consult your independent legal or financial advisor prior to selling or liquidating any assets and prior to the purchase of any life or annuity products being solicited, offered for sale or sold.



PL-403

Protective Life Insurance Company

P.O. Box 830619

6/2012

Birmingham, AL 35283-0619

INDIVIDUAL LIFE INSURANCE APPLICATION - RIDER WORKSHEET

| | New Business | кединеа н аррнун | ng ior add | | ective Policy Change | from Policy: | | | |
|---|---------------------------------------|---|--------------|---|-----------------------|--------------|---------|------------|--------|
| Prii | Print Proposed/Primary Insured's Name | | | Proposed/Primary Insured's Social Security Number | | | | | |
| | | Child Rider, Income Provider Optic se complete the rider specific sup | | | | | n Benei | fit, | |
| 1. ADDITIONAL BENEFITS Accidental Death Benefit \$ * ExtendCare Rider or Chronic Illness Accelerated Death (Range \$10,000 - \$250,000) * Child Rider * Elimination Period (Number of Days) * Income Provider Option * I | | | | | | | | | |
| 2. | □ COVERED INSURE | D RIDER (Available on certain Un | niversal Lif | e Plans only |) | | | | |
| | Name/Relationship to P | rimary Proposed Insured | | Gender | Date of Birth | Birth State | Heigh | t | Weight |
| | Amount | Beneficiary/Relationship/Social Sec | curity Numb | per | 1 | . | | Perce | entage |
| | Name/Relationship to P | rimary Proposed Insured | | Gender | Date of Birth | Birth State | Heigh | t | Weight |
| | Amount | Beneficiary/Relationship/Social Sec | curity Numb | Number | | | | Percentage | |
| | Name/Relationship to P | rimary Proposed Insured | | Gender | Date of Birth | Birth State | Heigh | t | Weight |
| | Amount | Beneficiary/Relationship/Social Sec | curity Numb | oer | | | | Perce | entage |
| and | | d to me the completed Supplementa my knowledge and belief. I agree th insurance issued. (City and State) | | • | • | | | | |
| Ow | ner Signature | | | Proposed | d/Primary Insured Sig | nature | | | |
| Sia | nature of Parent or Guar | dian | | Witness | to All Signatures | | | | |



PRE-AUTHORIZED WITHDRAWAL AGREEMENT

FOR DRAFTING OF PREMIUM PAYMENTS

The person paying the premium on the life insurance policy listed below must sign this agreement.

I request and authorize Protective Life Insurance Company to draw against the account listed below to pay premiums. I understand that no coverage exists until a policy is issued or I receive a Conditional Receipt/Temporary Life Insurance Receipt.

| Policy Number: | | Name of Insured: | Name of Insured: | | | |
|---|----------------------|-------------------------------|----------------------------|--|--|--|
| Name of Bank: | | | | | | |
| Street Address or P.O. I | Зох: | | | | | |
| City: | | State: | Zip Code: | | | |
| Type of Account: | ☐ Checking | □ Savings | | | | |
| Routing Number: | | | | | | |
| Account Number: | | | | | | |
| Premium Frequency: | □ *Monthly (*Only | available by bank draft) | ☐ Quarterly | | | |
| | ☐ Semi-Annually | | ■ Annually | | | |
| □ Draft the initial premium - I understand that authorizing the drafting of the initial premium and providing the account information does not provide any life insurance coverage on myself or any applicant listed on the application for life insurance unless I have signed, dated and met the terms and conditions of the Protective Life Conditional Receipt Agreement/Temporary Life Insurance Receipt. If the Company receives a Conditional/Temporary Receipt with this form your premium will be drafted immediately and you will be provided with conditional coverage subject to limited terms and conditions. | | | | | | |
| Variable life insurance | premiums will not be | e deducted unless a policy is | s issued. | | | |
| I request future drafts be | e made on the | (1st - 28th) day of th | ne month. | | | |
| | | | | | | |
| | | Premium Payer | - Depositor (Please Print) | | | |
| Date | | Signature | | | | |

PLEASE INCLUDE A VOIDED CHECK WITH APPLICATION. IF THIS IS TO DRAFT FROM A BROKERAGE ACCOUNT, A VOIDED CHECK IS NOT NECESSARY. DO NOT USE STAPLES.

PL-104 06/14

| PROTECTIVE LIFE INSURANCE COMPANY • P.O. BOX 830619 • BIRMINGHAM, ALABAMA 35283-0619 | | |
|--|--------|-------|
| TEMPORARY LIFE INSURANCE | E REC | CEIPT |
| THIS RECEIPT PROVIDES A <u>LIMITED</u> AMOUNT OF LIFE INSURANCE COVERAGE, FOR A LIMITED PERIOD OF TIME, SUBJEC TERMS OF THIS RECEIPT. | T TO | THE |
| Premium payment in the amount of \$ is made for Life Insurance on each person proposed for insurance. ALL CHECKS MUST BE MADE PAYABLE TO THE INSURANCE COMPANY - DO NOT MAKE CHECK PAYABLE TO THE AGENT OR LE PAYEE BLANK. | | |
| QUALIFYING SCREENING QUESTIONS | | |
| 1. Has any person proposed for insurance in this application: | Yes | No |
| a. within the past 90 days been admitted to a hospital or other medical facility, been advised to be admitted, or had surgery performed or recommended? | | |
| b. within the past 2 years, been treated for heart trouble, stroke, or cancer, or had such treatment recommended by a physician or other practitioner? | | |
| 2. Is any person proposed for insurance in this application under 15 days of age or over the age of 80 years (nearest birthday)? | | |
| If any of the above questions, including any subpart thereof, is answered YES or LEFT BLANK, no representative of Prote Insurance Company is authorized to accept a premium and NO COVERAGE will take effect under this Receipt. No one is authorized to accept a premium and NO COVERAGE will take effect under this Receipt. | | |
| accept a premium on Proposed Insureds under 15 days of age or over age 80 and NO COVERAGE will take effect under this Rec | | |
| TERMS AND CONDITIONS | | |
| AMOUNT OF COVERAGE - \$1,000,000 OVERALL MAXIMUM FOR ALL POLICIES, APPLICATIONS, AND RECEIPTS | | |
| If a premium has been accepted by Protective Life Insurance Company for an application for Life Insurance and any person proposed for | Insura | ance |
| in such application dies while this temporary life receipt is in effect, Protective Life will pay, subject to the conditions and limitations | conta | ined |
| herein, to the beneficiary designated in such application a death benefit equal to the <u>lesser</u> of: a. the amount of life insurance applied for under such application, or | | |
| b. the greater of (i) \$1,000,000 less the amount of death benefits due and payable by virtue of the insured's death under any other Prote | ective | |

Life policy, application, temporary receipt or the like, or (ii) \$50,000.

In no event shall Protective Life's liability under this Receipt exceed \$1,000,000. Any money received will be refunded. DATE COVERAGE BEGINS: Temporary Life Insurance under this Receipt will begin on the date this Receipt is executed and the Application has been completed.

DATE COVERAGE TERMINATES: Temporary Life Insurance under this Receipt will terminate automatically on the earlier of:

- the date that Protective Life mails notice of termination of coverage and refund of the advance premium payment to the Applicant at the address designated in this application, or
- the date that Protective Life approves for issue the policy applied for at the rate class and for the amount indicated in this application. In no event shall coverage be provided under this Receipt if the policy applied for has been issued.

LIMITATIONS: This receipt does not provide benefits for disability. If Temporary Life Insurance is terminated in accordance with (a) above, Protective Life's liability under this Receipt is limited to a refund of the premium payment made. If any person proposed for insurance dies by suicide, Protective Life's liability under this Receipt is limited to a refund of the payment made. There is no coverage under this Receipt if the check submitted as payment is not honored by the bank on first presentation. No one is authorized to waive or modify any of the provisions of this Receipt.

COVERAGE UNDER THIS RECEIPT SHALL BE VOID IF THERE IS FRAUD OR A MATERIAL MISREPRESENTATION IN THE APPLICATION FOR LIFE INSURANCE OR IN ANY ANSWER TO THE QUALIFYING SCREENING QUESTIONS OF THIS RECEIPT. I (WE) HAVE RECEIVED A COPY OF AND HAVE READ THIS TEMPORARY LIFE INSURANCE RECEIPT AND DECLARE THAT THE ANSWERS ARE TRUE TO THE BEST OF MY (OUR) KNOWLEDGE AND BELIEF. I (WE) UNDERSTAND AND AGREE TO ALL ITS TERMS.

| (City) | (State) | Date: | |
|----------------------|--|-------------------------------------|--|
| | | (X) | |
| Witnessed by Agent | | ()——— | Proposed Insured 1 (Sign Name in Full) |
| | | (X) | |
| Agent Name (Printed) | | | Proposed Insured 2 (Sign Name in Full) |
| | | (X) | |
| Street Address | | | Signature of Parent or Guardian, if Minor |
| | | (X) | |
| City, State, Zip | | | *Applicant/Owner, if Other than Proposed Insured |
| | Witnessed by Agent Agent Name (Printed) Street Address | Agent Name (Printed) Street Address | Witnessed by Agent Agent Name (Printed) Street Address (X) (X) (X) (X) (X) (X) |

*If owner is Corporation, Partnership or Trust, a Corporate Officer, Partner or the Trustee must sign and state title.

NOTICE TO APPLICANT: You should retain the copy of this Receipt. The original will be retained by Protective Life. If you do not hear from us regarding the insurance applied for within 100 days from the date of this Receipt, notify us at Protective Life Insurance Company, P.O. Box 830619, Birmingham, Alabama 35283-0619, Attention: Underwriting Services.

PROTECTIVE LIFE INSURANCE COMPANY • P.O. BOX 830619 • BIRMINGHAM, ALABAMA 35283-0619

| | | TEMPORARY LIFE INSURANCE | E REC | CEIP |
|-----|-------|--|-------|------|
| TH | IS RE | ECEIPT PROVIDES A <u>LIMITED</u> AMOUNT OF LIFE INSURANCE COVERAGE, FOR A LIMITED PERIOD OF TIME, SUBJEC | T TO | THE |
| TE | RMS | OF THIS RECEIPT. | | |
| Pre | emiun | n payment in the amount of \$ is made for Life Insurance on each person proposed for insurance. ALL | PREM | IUM |
| CH | IECK: | S MUST BE MADE PAYABLE TO THE INSURANCE COMPANY - DO NOT MAKE CHECK PAYABLE TO THE AGENT OR LI | EAVE | THE |
| PA | YEE | BLANK. | | |
| QU/ | ALIFY | ING SCREENING QUESTIONS | | |
| 1. | Has | s any person proposed for insurance in this application: | Yes | No |
| | a. | within the past 90 days been admitted to a hospital or other medical facility, been advised to be admitted, or had surgery | | |
| | | performed or recommended? | | |

or other practitioner?..... Is any person proposed for insurance in this application under 15 days of age or over the age of 80 years (nearest birthday)?....... If any of the above questions, including any subpart thereof, is answered YES or LEFT BLANK, no representative of Protective Life Insurance Company is authorized to accept a premium and NO COVERAGE will take effect under this Receipt. No one is authorized to

b. within the past 2 years, been treated for heart trouble, stroke, or cancer, or had such treatment recommended by a physician

accept a premium on Proposed Insureds under 15 days of age or over age 80 and NO COVERAGE will take effect under this Receipt. **TERMS AND CONDITIONS**

AMOUNT OF COVERAGE - \$1,000,000 OVERALL MAXIMUM FOR ALL POLICIES, APPLICATIONS, AND RECEIPTS

If a premium has been accepted by Protective Life Insurance Company for an application for Life Insurance and any person proposed for Insurance in such application dies while this temporary life receipt is in effect, Protective Life will pay, subject to the conditions and limitations contained herein, to the beneficiary designated in such application a death benefit equal to the lesser of:

- the amount of life insurance applied for under such application, or
- the greater of (i) \$1,000,000 less the amount of death benefits due and payable by virtue of the insured's death under any other Protective Life policy, application, temporary receipt or the like, or (ii) \$50,000.

In no event shall Protective Life's liability under this Receipt exceed \$1,000,000. Any money received will be refunded. **DATE COVERAGE BEGINS:** Temporary Life Insurance under this Receipt will begin on the date this Receipt is executed and the Application has been completed.

DATE COVERAGE TERMINATES: Temporary Life Insurance under this Receipt will terminate automatically on the earlier of:

- the date that Protective Life mails notice of termination of coverage and refund of the advance premium payment to the Applicant at the address designated in this application, or
- the date that Protective Life approves for issue the policy applied for at the rate class and for the amount indicated in this application. In no event shall coverage be provided under this Receipt if the policy applied for has been issued.

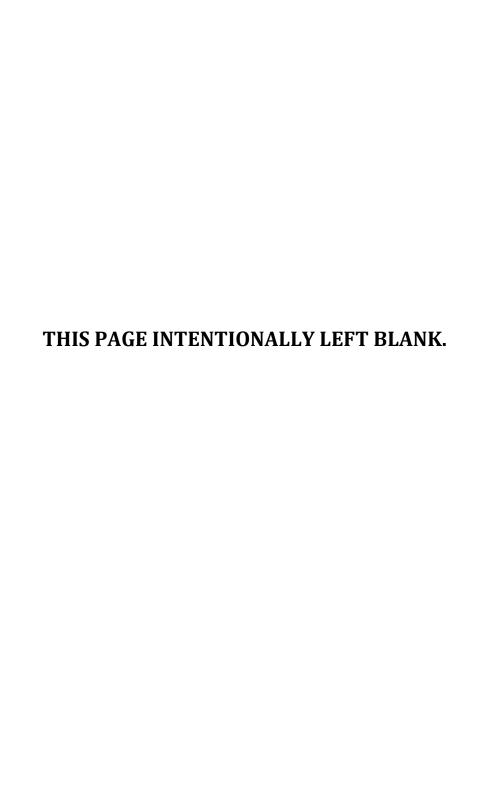
LIMITATIONS: This receipt does not provide benefits for disability. If Temporary Life Insurance is terminated in accordance with (a) above, Protective Life's liability under this Receipt is limited to a refund of the premium payment made. If any person proposed for insurance dies by suicide, Protective Life's liability under this Receipt is limited to a refund of the payment made. There is no coverage under this Receipt if the check submitted as payment is not honored by the bank on first presentation. No one is authorized to waive or modify any of the provisions of this Receipt.

COVERAGE UNDER THIS RECEIPT SHALL BE VOID IF THERE IS FRAUD OR A MATERIAL MISREPRESENTATION IN THE APPLICATION FOR LIFE INSURANCE OR IN ANY ANSWER TO THE QUALIFYING SCREENING QUESTIONS OF THIS RECEIPT. I (WE) HAVE RECEIVED A COPY OF AND HAVE READ THIS TEMPORARY LIFE INSURANCE RECEIPT AND DECLARE THAT THE ANSWERS ARE TRUE TO THE BEST OF MY (OUR) KNOWLEDGE AND BELIEF. I (WE) UNDERSTAND AND AGREE TO ALL ITS TERMS.

| Signed at: | (City) | (State) | Date: | |
|------------|----------------------|---------|-------|--|
| (X) | | | (X) | |
| () | Witnessed by Agent | | (/ | Proposed Insured 1 (Sign Name in Full) |
| | | | (X) | |
| | Agent Name (Printed) | | . , | Proposed Insured 2 (Sign Name in Full) |
| | | | (X) | |
| | Street Address | | ,, | Signature of Parent or Guardian, if Minor |
| | | | (X) | |
| | City, State, Zip | | ,, | *Applicant/Owner, if Other than Proposed Insured |

*If owner is Corporation, Partnership or Trust, a Corporate Officer, Partner or the Trustee must sign and state title.

NOTICE TO APPLICANT: You should retain the copy of this Receipt. The original will be retained by Protective Life. If you do not hear from us regarding the insurance applied for within 100 days from the date of this Receipt, notify us at Protective Life Insurance Company, P.O. Box 830619, Birmingham, Alabama 35283-0619, Attention: Underwriting Services.





Protective Life Insurance Company P.O. Box 830619 Birmingham, AL 35283-0619 Telephone: 800-366-9378

REPLACING YOUR LIFE INSURANCE POLICY OR ANNUITY?

NOTICE REGARDING REPLACEMENT

Are you thinking about buying a new life insurance policy or annuity and discontinuing or changing an existing one? If you are, your decision could be a good one - or a mistake. You will not know for sure unless you make a careful comparison of your existing benefits and the proposed benefits.

Make sure you understand the facts. You should ask the company or agent that sold you your existing policy to give you information about it.

Hear both sides before you decide. This way you can be sure you are making a decision that is in your best interest.

We are required by law to notify your existing company that you may be replacing your policy.

| You are urged not to take action to terminate, assign or alter your existing policy until your new policy has been issued and you have examined it and found it acceptable. | | | | | | |
|---|------------------------|--|--|--|--|--|
| Applicant's Signature | Date Agent's Signature | | | | | |
| POLICY INFORMATION SHEET FOR EXISTING INSU | JRANCE | | | | | |
| Name of Applicant: | D.O.B | | | | | |
| Address: | | | | | | |
| Proposed Insured if Other Than Applicant: | | | | | | |
| Application Number of Proposed Insurance: | | | | | | |
| The following policy(ies) may be replaced as a result of this transated POLICY INFORMATION Insurer: | POLICY INFORMATION | | | | | |
| Policy Generic Name: | Policy Generic Name: | | | | | |
| Policy Number: | Policy Number: | | | | | |
| POLICY INFORMATION | POLICY INFORMATION | | | | | |
| Insurer: | Insurer: | | | | | |
| Policy Generic Name: | Policy Generic Name: | | | | | |
| Policy Number: | Policy Number: | | | | | |

A-2043

Original - HOME OFFICE

Copy - APPLICANT



Protective Life Insurance Company P.O. Box 830619 Birmingham, AL 35283-0619 Telephone: 800-366-9378

REPLACING YOUR LIFE INSURANCE POLICY OR ANNUITY?

NOTICE REGARDING REPLACEMENT

Are you thinking about buying a new life insurance policy or annuity and discontinuing or changing an existing one? If you are, your decision could be a good one - or a mistake. You will not know for sure unless you make a careful comparison of your existing benefits and the proposed benefits.

Make sure you understand the facts. You should ask the company or agent that sold you your existing policy to give you information about it.

Hear both sides before you decide. This way you can be sure you are making a decision that is in your best interest.

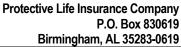
We are required by law to notify your existing company that you may be replacing your policy.

| You are urged not to take action to terminate, assign or alter your existing policy until your new policy has been issued and you have examined it and found it acceptable. | | | | | | |
|---|-------------------------------|--|--|--|--|--|
| Applicant's Signature Date | Agent's Signature | | | | | |
| POLICY INFORMATION SHEET FOR EXISTING INSURAN | ICE | | | | | |
| Name of Applicant: | D.O.B | | | | | |
| Address: | | | | | | |
| Proposed Insured if Other Than Applicant: | | | | | | |
| Application Number of Proposed Insurance: | | | | | | |
| The following policy(ies) may be replaced as a result of this transaction: POLICY INFORMATION Insurer: Policy Generic Name: Policy Number: | Policy Generic Name: | | | | | |
| | | | | | | |
| POLICY INFORMATION | POLICY INFORMATION | | | | | |
| Insurer: | Insurer: | | | | | |
| Policy Generic Name: | Policy Generic Name: | | | | | |
| Policy Number: | Policy Number: Policy Number: | | | | | |

A-2043

Original - HOME OFFICE

Copy - APPLICANT





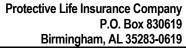
ASSIGNMENT/TRANSFER OF OWNERSHIP SECTION 1035 EXCHANGE

| INSURED: | | | |
|--|--|---|---|
| OWNER: | | | |
| INSURER: (Provide Name of Existing Insurance Company with Street Address, City, State and Zip Code) | | | |
| POLICY NUMBER(S): | | | |
| ESTIMATED VALUE: | \$ | | |
| PHONE NUMBER(S): | | | |
| isted policy(ies) in an exchange intended to and agreements set forth below are condition | qualify under Section 103 ioned upon Protective Li | Insurance Company ("Protective Life") all right, title, and i 35 of the Internal Revenue Code. However, this assignmer fe's underwriting and approving a new life insurance poli e effective unless and until Protective Life approves a new | nt and all other terms cy on the life of the |
| he assigned policy(ies) and it/they will no approves the new life insurance policy, Prote on the assigned policy(ies) and apply such a of the policy on the actual date of surrender policy to be surrendered is a variable policy | longer be in force or ef- ective Life will collect what mount received as preming is likely to be different for since the cash surrender. | cy on the life of the Insured(s) named above, then Protectifect as of the date of surrender. I further understand that ever cash surrender values are available from the existing um on the new life insurance policy. I understand that the crom the cash surrender value of the policy today. This is er value of a variable policy fluctuates with the market. I a ues of the assigned policy(ies) are not received. | at, if Protective Life insurance company cash surrender value especially true if the |
| certify that the above listed policy(ies) is/al urther certify that there is no proceeding in b | | not subject to any prior assignments, any legal or equitab st me. | le claims, or liens. I |
| of the Insured(s) named above. All other | er beneficiary designation of the control of the co | policy(ies) to the extent of the cash surrender value thereof ons under the above listed policy(ies) will remain in e OTECTIVE LIFE WILL HAVE THE SAME DESIGNATED | ffect. I FURTHER |
| | | conditional assignment that it/they has/have been lost or nit/them to you if it/they comes/come into my possession. | destroyed. I hereby |
| such time as Protective Life notifies me in wr | iting that I have been issu | | • |
| exchanges of insurance contracts on Form butstanding policy loan at the time of excha- characterized as tax-free. In fact, any gain when filing my individual federal income tax | 1099-R, including tax-fre ange. If there is an out- will be taxed to the exter return that I enclose a co | federal income tax purposes. The replaced company is see exchanges under Section 1035 in situations in which a standing policy loan at the time of the exchange, the train of the outstanding policy loan. Accordingly, I understand to the reporting form (Form 1099-R) with an explanation. Life has no responsibility for the validity of this Assignment. | policyholder has an nsaction may not be d that it is advisable n that the policy was |
| Check One: I have enclosed the pol | licy(ies). | I certify that the policy(ies) has/have been lost or destroy and inquiry, to the best of my knowledge, it/they is/are nor control of any other person. | |
| nsured(s) Signatures(s) | | Witness | Date |
| Spouse Signature (For Community Property | / States Only) | Witness | Date |
| Owner Signature | | Witness | Date |
| Owner Signature | | Witness | Date |
| Collateral Assignee/Irrevocable Beneficiary S | Signature, if any | Witness | Date |

F-LAD-277 (8/04) Original – HOME OFFICE Copy - OWNER 05/2014

sign this form. Signatures must be witnessed by a disinterested party of legal age.)

(* If the Owner resides in the Community Property states of AZ, CA, ID, LA, NM, NV, TX, WA or WI we recommend that the Owner's spouse also





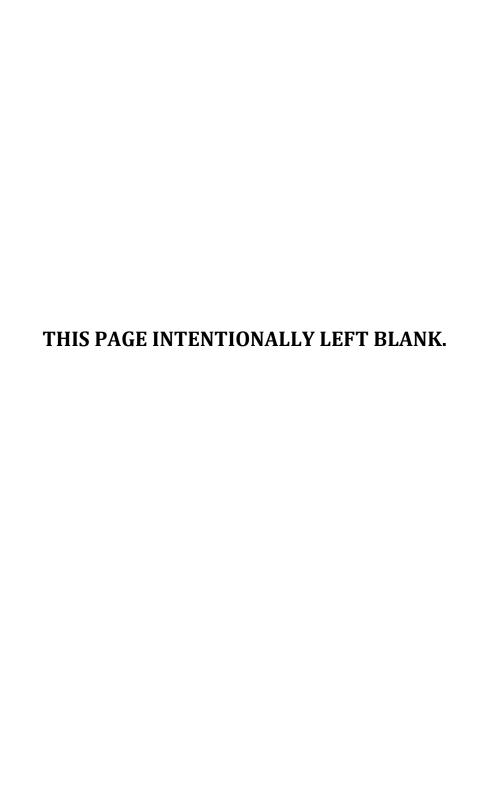
ASSIGNMENT/TRANSFER OF OWNERSHIP SECTION 1035 EXCHANGE

| INSURED: | | | |
|--|---|---|---|
| OWNER: | | | |
| INSURER: (Provide Name of Existing Insurance Company with Street Address, City, State and Zip Code) | | | |
| POLICY NUMBER(S): | | | |
| ESTIMATED VALUE: \$_ | | | |
| PHONE NUMBER(S): | | | |
| listed policy(ies) in an exchange intended to qua and agreements set forth below are conditioned | ilify under Section 103 ed upon Protective Lif | nsurance Company ("Protective Life") all right, title, and 85 of the Internal Revenue Code. However, this assignme fe's underwriting and approving a new life insurance pole effective unless and until Protective Life approves a new | nt and all other terms icy on the life of the |
| the assigned policy(ies) and it/they will no long approves the new life insurance policy, Protective on the assigned policy(ies) and apply such amount of the policy on the actual date of surrender is | ger be in force or eff re Life will collect what unt received as premit likely to be different fr nce the cash surrende | by on the life of the Insured(s) named above, then Protectifect as of the date of surrender. I further understand the tever cash surrender values are available from the existing um on the new life insurance policy. I understand that the rom the cash surrender value of the policy today. This is are value of a variable policy fluctuates with the market. I use of the assigned policy(ies) are not received. | nat, if Protective Life g insurance company cash surrender value especially true if the |
| I certify that the above listed policy(ies) is/are c further certify that there is no proceeding in bank | | not subject to any prior assignments, any legal or equitat st me. | ole claims, or liens. I |
| of the Insured(s) named above. All other b | peneficiary designation BE ISSUED BY PRO | olicy(ies) to the extent of the cash surrender value thereoons under the above listed policy(ies) will remain in eDTECTIVE LIFE WILL HAVE THE SAME DESIGNATED | effect. I FURTHER |
| | | conditional assignment that it/they has/have been lost or a it/them to you if it/they comes/come into my possession. | destroyed. I hereby |
| such time as Protective Life notifies me in writing | g that I have been issu | · | • |
| exchanges of insurance contracts on Form 105 outstanding policy loan at the time of exchang characterized as tax-free. In fact, any gain will when filing my individual federal income tax retu | 9-R, including tax-fre e. If there is an outs be taxed to the exter irn that I enclose a co | federal income tax purposes. The replaced company is e exchanges under Section 1035 in situations in which a standing policy loan at the time of the exchange, the transfer of the outstanding policy loan. Accordingly, I understar py of the reporting form (Form 1099-R) with an explanation Life has no responsibility for the validity of this Assignment. | a policyholder has an nsaction may not be nd that it is advisable on that the policy was |
| Check One: ☐ I have enclosed the policy(| ies). | I certify that the policy(ies) has/have been lost or destroy and inquiry, to the best of my knowledge, it/they is/are r or control of any other person. | |
| Insured(s) Signatures(s) | | Witness | Date |
| *Spouse Signature (For Community Property Sta | ates Only) | Witness | Date |
| Owner Signature | | Witness | Date |
| Owner Signature | | Witness | Date |
| Collateral Assignee/Irrevocable Beneficiary Sign | ature, if any | Witness | Date |

F-LAD-277 (8/04) Original – HOME OFFICE Copy - OWNER 05/2014

sign this form. Signatures must be witnessed by a disinterested party of legal age.)

(* If the Owner resides in the Community Property states of AZ, CA, ID, LA, NM, NV, TX, WA or WI we recommend that the Owner's spouse also





Protective Life Insurance Company

P.O. Box 830619 Birmingham, AL 35283-0619 1-800-366-9378

INDIVIDUAL LIFE INSURANCE - CONFIDENTIAL FINANCIAL STATEMENT

| Name of Proposed Insured: | |
|--|----|
| The following financial disclosures are made for the purposes of establishing insurability in connection with pending Life Ins my life. They are furnished as a true and accurate statement of my financial condition on | |
| ASSETS | |
| Cash in Banks: (Include approximate balance) | |
| | |
| | |
| | \$ |
| Notes Receivable: | |
| | |
| | • |
| Real Estate: (Include name of the owner as titled for tax purposes, full address, and a description of the property such as | \$ |
| personal residence, commercial property, rental property, farm, etc.) | |
| | |
| | |
| | |
| | \$ |
| Stocks, Bonds, Mutual funds, or Other Investments: (Include the type of investment and the current value. Quarterly statements can be submitted.) | |
| | |
| | |
| | |
| | |
| Business Interest: (Provide the name of the business, address, estimated market value, your percentage of ownership, and | \$ |
| corporate structure such as S Corporation, C Corporation, etc.) | |
| | |
| | |
| | \$ |
| Other: (Personal property, collectibles, etc.) | |
| | |
| | |
| | \$ |
| | |

TOTAL ASSETS:

| LIABILITIES | | | |
|--|--|---------------|--|
| Mortgage: (Primary Residence) | | | \$ |
| Mortgage: (2nd Home) | | | \$ |
| Home Equity Loans, Second Mortgage, Etc: | | | Ψ |
| Tromo Equity Econo, Cocona mortgago, Etc. | | | \$ |
| Mortgages for Rental Properties: | | | \$ \$ |
| Mortgages or Liens on Real Estate: | | | \$ |
| Notes Payable to Banks: | | | |
| Notes Payable to Others: | | | \$ |
| Accounts Payable: | | | \$ |
| Taxes Payable: | | | \$ |
| , | | | \$ |
| Credit Card, Auto Loans, Other Personal Debt | : (Describe) | | \$ |
| Pending Suits, Tax Liens or Other Liabilities: (| (Describe) | | ¢ |
| | | TO | TAL LIABILITIES: \$ |
| | | | T WORTH: \$ |
| | | | esets minus liabilities) |
| ANNUAL INCOME | | LA | ST YEAR PRIOR YEAR |
| Annual Salary: (Salary paid to you as an emplo | oyee or business owner) | \$ | \$ |
| Social Security Income: | | \$ | \$ |
| Bonuses: | | \$ | \$ |
| Interest: | | \$ | \$ |
| Income Derived from Investments, Dividends, | Bonds, etc: | \$ | \$ |
| Retirement Income: (Pension, 401K, Annuities | s, etc) | \$ | \$ |
| Other Income: (Give details) | | | |
| | TOTAL | \$ | \$ |
| There are no suits pending or judgements aga | TOTAL: ninst me at this time EXCEPT: | \$ <u> </u> | <u> </u> |
| Have you personally guaranteed a debt owed | by another party? ☐ Yes ☐ No If "Y | es", give de | rails: |
| That's you personally guaranteed a door ened | sy anomisi panyi | 00 g.10 u.0 | |
| VERIFICATION OF INFORMATION | | | |
| Please provide the name, address, and phone party verification of information be required. | number for CPA, Tax Attorney, or other 3rd | party financi | al professional that we can contact should 3rd |
| SIGNATURES | | | |
| I have read or have had read to me the complete to the best of my knowledge and belithe basis of any insurance issued. | | | |
| Signature of Proposed Insured | | Signature of | Agent |
| PL-405 | Page 2 of 2 | O | 6/2012 |

Application Packet - Page 42 of 47



SECTION 1

Proposed Insured 1

Protective Life Insurance Company P.O. Box 830619

Birmingham, AL 35283-0619

INDIVIDUAL LIFE INSURANCE - PART 1A SUPPLEMENTAL APPLICATION - MEDICAL DECLARATIONS

Proposed Insured 2

| Name (First, Middle, Last) | | | | Name (First, Middle, Last) | | | | | | | | |
|---|---|-----------------------|--|--|--------------------------------|--------------|----------|-----------|------|--|------|-------|
| Height | Weight | ☐ Gain ☐ Loss | Pounds in past year? | Height Weight □ Gain Pounds in past year? □ Loss | | | | | | | | |
| Reason for Weight Gain or Loss Reason for Weight Gain or Loss | | | | | | | | | | | | |
| Currently pregnant □ Yes □ No If "Yes," anticipated delivery date Currently pregnant □ Yes □ No If "Yes," anticipated delivery date | | | | | | | | | | | | |
| Please use the Continuation of Information form if additional space is needed for details listed below. | | | | | | | | | | | | |
| SECTION 2 | | | | | | | | | | | | |
| | | | e ever been diagnosed, treated, tes | ste | d positive for, or | been given | nedica | ıl advice | | | Prop | |
| | | | for a disease or disorder such as : | | | | | | Insu | | | red 2 |
| | | | r applies and give details below) ain or nervous system (such as p | nar | alucie oniloneu e | troko con | /ulcione | chronic | Yes | | Yes | INO |
| heada | che) | | | | | | | | | | | |
| | Any disorder or disease of the heart , blood vessels , or circulatory system (such as high blood pressure, heart attack, heart murmur, chest pain) | | | | | | | | | | | |
| (c) Any di | (c) Any disorder or disease of the respiratory system (such as Asthma, bronchitis, emphysema, tuberculosis) | | | | | | | | | | | |
| | | | omach, liver, intestines, rectum, | | | | | | | | | |
| (e) Any disorder or disease of the genitourinary organs (such as kidneys, urinary tract, blood or sugar in the urine, chronic inflammation) | | | | | | | | | | | | |
| (f) Any di | chronic inflammation) | | | | | | | | | | | |
| l (g) | sorder or dis | ease of eyes , | ears, nose or throat | | | | | | | | | |
| (h) Any di | sorder or dis | ease of the bl | ood, skin, thyroid, lymph or othe | er g | <mark>llands</mark> (such as a | inemia, dial | betes) | | | | | |
| | | | ealth disorders or diseases (suc | | | | | | | | | |
| (j) Any gy | /necologica | I disorders or | diseases (such as irregular Pap S | me | ar, Toxic Shock S | Syndrome). | | | | | | |
| | | | ule | | | | | | | | | |
| | | | lers or diseases | | | | | | | | | |
| | | | e immune system except those | | | | | cy Virus | | | | |
| Please provi | de details fo | or any/all "Ye. | s" responses. | | | | | | | | | |
| | Question Date of Number Diagnosis Diagnosis, Medication or Treatment Prescribed Medical Professional or Facility | | | | | | 1 | | | | | |
| | | - | | | | | | | | | | |
| Proposed | oposed | | | | | | | | | | | |
| Insured 1 | Insured 1 | | | | | | | | | | | |
| | | | | | | | | | | | | |
| | | | | | | | | | | | | |
| Proposed | | | | | | | | | | | | |
| Insured 2 | | | | | | | | | | | | |
| | | | | | | | | | | | | |

| c | _ | ۲. | ГΙ | \sim | N | า |
|---|---|----|----|--------|----|---|
| • | | | | . , | IN | |

| Has any pers specified sym (Circle condi | Proposed Insured 1 Yes No | Proposed Insured 2 Yes No | | | | |
|--|---------------------------------|---------------------------------|--|--|--|----------|
| (a) Immun fever o swellin | | | | | | |
| (b) Human Immunodeficiency Virus (AIDS virus) or Acquired Immune Deficiency Syndrome (AIDS) | | | | | | |
| Please provide details for any/all "Yes" responses. Question Date of State | | | | | | |
| Number Diagnosis Diagnosis, Medication or Treatment Prescribed Medical Professional or F | | | | | | Facility |
| Proposed | | | | | | |
| Insured 1 | | | | | | |
| Proposed | | | | | | |
| Insured 2 | | | | | | |

SECTION 4

| SECTION 4 | | | | | | |
|---|---------------------------------|---------------------------------|---------------|--|--|----------|
| Has any pers (Circle condit | Proposed Insured 1 Yes No | Proposed Insured 2 Yes No | | | | |
| | r habit forming | | | | | |
| drugs, except as prescribed by a physician. (b) Received medical treatment or counseling for, or been advised by a physician to discontinue, the use of alcohol or prescribed or non-prescribed drugs. | | | | | | |
| (c) Been a | | | | | | |
| Please provi | de details fo | or any/all "Ye | s" responses. | | | |
| Question Date of Number Diagnosis Diagnosis, Medication or Treatment Prescribed Medical Pr | | | | | | Facility |
| Proposed | Proposed | | | | | |
| Insured 1 | | | | | | |
| Proposed | | | | | | |
| Insured 2 | | | | | | |

SECTION 5

| SECTION 5 | | | | | | |
|--|---------------------------------------|-----------|-----------|--|--|--|
| The following questions in Section 5 do not include answers related to the Hun | | | | | | |
| virus) or for minor viruses, injuries, common colds that prevented normal activ | vities for a period of less than five | | | | | |
| (5) days. | | Proposed | Proposed | | | |
| Within the past five (5) years, has any person proposed for insurance | | Insured 1 | Insured 2 | | | |
| (Circle items or conditions to which "Yes" answer applies and give details below) | | Yes No | Yes No | | | |
| (a) Been treated, examined or advised by a member of the medical profession above | 3 | 00 | | | | |
| (b) Been advised by a member of the medical profession to get specified medical such as any hospitalization, surgery or diagnostic test | | _ | | | | |
| (c) Been an inpatient or outpatient in a hospital, clinic, medical facility, or any simila | | | | | | |
| (d) Had any diagnostic tests such as: an electrocardiogram (EKG), MRI, CT-Scan c | | | | | | |
| (e) Been on, or advised to be on any prescribed, non-prescribed (over the counter) | | | | | | |
| (f) Been unable to work, attend school or perform normal activities of life age and g | | _ | | | | |
| (g) Has made a claim for or received benefits, compensation or pension for any ir condition | | 0 | | | | |
| Please provide details for any/all "Yes" responses. | | | | | | |
| Question Date of Signature Authorities Testing In the Indian Indi | | | | | | |
| Number Diagnosis Diagnosis, Medication or Treatment | I I I I I I I I I I I I I I I I I I I | | | | | |
| Proposed | | | | | | |
| Insured 1 | | | | | | |
| Proposed | | | | | | |
| Insured 2 | | | | | | |

| | | | | per 8 below for each parent or ge, date, and cause of death. | sibling: | Proposed Insured 1 Yes No | Proposed Insured 2 Yes No |
|-----------------------|--|-----------------------|--|---|---------------|---------------------------------|---------------------------------|
| profes | sion for certain cond | ditions, such as hear | t or vascular disease, cance | or treated by a member of the r, diabetes, high blood pressu | re, kidney | | |
| Please prov | ide details for any/ | all "Yes" response: | S. | | | | |
| | Family Member | Age of Diagnosis | Diagnosis | Date Last Treated | | still alive and ate, and cause | |
| Proposed Insured 1 | | | | | | | |
| Proposed Insured 2 | | | | | | | |
| SECTION 7 Name, Addre | ess and Phone Numl | ber of Personal Phys | sician or Medical Facility that | is consulted for routine health | care or per | riodic check-u | OS. |
| Proposed | Name: Address: Phone Number: Date and Reason | of loct concult. | | | | | |
| Insured 1 | Name: Address: Phone Number: | oi iasi corisuit. | | | | | |
| | Date and Reason Name: | of last consult: | | | | | |
| Dropocod | Address: Phone Number: Date and Reason | of last consult: | | | | | |
| Proposed Insured 2 | Name: Address: | or last consuit. | | | | | |
| | Phone Number: Date and Reason | of last consult: | | | | | |
| | Please use t | he Continuation of | Information form if addition | onal space is needed for deta | ails listed a | bove. | |
| | | | I Supplemental Application nd belief. I agree that such | before signing below. The | | | |

| Proposed Insured 1 (Sign Name in Full) | Date | Proposed Insured 2 (Sign Name in Full) | Date | |
|--|------|--|------|--|
| | | | | |
| | | | | |
| Signature of Parent or Guardian | Date | Signature of Witness | Date | |



NOTIFICATION OF RIGHT TO NAME A SECONDARY ADDRESSEE

Under California law, you have the right to designate a secondary addressee to receive a notice concerning the potential lapse of your policy. The notice to the secondary addressee will be sent when the policy is in danger of lapsing.

If you wish to name a secondary addressee, please call us at 1-800-366-9378, or fax us at 1-205-268-5807, or write us at P.O. Box 830619, Birmingham, Alabama 35283-0619.

| Please Print the Following Information: |
|---|
| Policy Number (if known) |
| Policy Owner's Name |
| Insured's Name |
| Secondary Addressee: |
| Name |
| Street Address or P.O. Box |
| City, State, Zip Code |

CA-SA 04/2016